# JSC Terabank

# Consolidated Financial Statements for 2018

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# **Independent Auditors' Report**

To the Shareholders of JSC Terabank

#### **Opinion**

We have audited the consolidated financial statements of JSC Terabank and its subsidiary (the Group), which comprise the consolidated statement of financial position as at 31 December 2018, the consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2018, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* (IESBA Code) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in Georgia, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Statement of Management Report

Management is responsible for the Management Report which does not include the consolidated financial statements and our auditors' report. The Management Report is expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the Management Report and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the Management Report when it becomes available and, in doing so, consider whether the Management Report is materially inconsistent with the consolidated financial statements or out knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the Management Report, we conclude whether the other information

- Is consistent with the consolidated financial statements and does not contain material misstatement:
- Contains all information that is required by and is compliant with the Law of Georgia on Accounting, Reporting and Auditing.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error



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In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

# Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern. Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities
  or business activities within the Group to express an opinion on the consolidated financial
  statements. We are responsible for the direction, supervision and performance of the group
  audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

The engagement partner on the audit resulting in this independent auditors' report is:

Karen Safaryan

KRMG

Tolisi, Georgia 5 June 2019

GEL'000	Notes	2018	2017*
Assets		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	
Cash and cash equivalents	6	68,917	88,803
Mandatory reserve deposit with the National Bank of	5)	2212 12521	
Georgia		114,432	76,551
Loans to customers	8	667,330	559,942
Investment securities	7	56,810	53,333
Premises and equipment	9	18,460	18,742
Goodwill	10	20,374	20,374
Other intangible assets		2,741	2,788
Repossessed property	8	12,796	13,865
Other assets	- K	5,065	4,353
Total assets	_	966,925	838,751
Liabilities			
Loans from financial institutions	12	71,805	65,214
Deposits and balances from banks	15	225	16,952
Current accounts and deposits from customers	16	683,266	579,626
Current income tax liabilities		1,570	-
Deferred tax liability	11	1,723	276
Other liabilities	17	14,466	14,557
Subordinated loans	13	46,115	31,706
Total liabilities		819,170	708,331
Equity			
Share capital	18	121,372	121,372
Retained earnings		26,383	9,048
Total equity	<del></del>	147,755	130,420
Total liabilities and equity		966,925	838,751

<sup>\*</sup>The Group has initially applied IFRS 9 at 1 January 2018. Under the transition methods chosen, comparative information is not restated (see Note 5). As a result of adoption of IFRS 9 the Bank changed presentation of certain captions, comparative information is re-presented accordingly (see Note 3(r)).

These consolidated financial statements were approved by the Management Board on 5<sup>th</sup> of June 2019 and were signed on its behalf by:

Thea Lortkipanidze General Director Sophie Jugelf Chief Financial Officer

The consolidated statement of financial position is to be read in conjunction with the notes to, and forming part of, the consolidated financial statements set out on pages 9 to 54.

GEL'000	Notes	2018	2017*
Interest income calculated using the effective interest method	19	77,176	63,080
Interest expense	19	(35,049)	(29,479)
Net interest income		42,127	33,601
Impairment loss on debt financial assets and loan			
commitments, net	8	(5,928)	(4,461)
Net fee and commission income	20	4,717	3,371
Net gain from trading in foreign currencies		6,713	6,935
Net gain/(loss) from foreign exchange translation		696	(931)
Other income		1,628	2,420
Operating income	_	49,953	40,935
Personnel expenses		(14,637)	(12,763)
Depreciation and amortization		(3,141)	(4,641)
Other provisions reversal/(charge)		94	(1,930)
Other operating expenses	21	(9,081)	(9,718)
Profit before income tax		23,188	11,883
Income tax (expense)/benefit	11	(3,018)	39
Profit and total comprehensive income for the year		20,170	11,922

<sup>\*</sup> The Group has initially applied IFRS 9 at 1 January 2018. Under the transition method chosen, comparative information is not restated (see Note 5). As a result of adoption of IFRS 9 the Bank changed presentation of certain captions, comparative information is re-presented accordingly (see Note 3(r)).

GEL'000	Share capital	(Accumulated losses)/ Retained earnings	Total equity
Balance at 1 January 2017	121,372	(2,874)	118,498
Profit and total comprehensive income for the year	-	11,922	11,922
Balance at 31 December 2017	121,372	9,048	130,420
Balance at 1 January 2018* Adjustment on initial application of IFRS 9, net of tax	121,372	9,048	130,420
(see Note 5)	-	(2,835)	(2,835)
Restated balance as at 1 January 2018	121,372	6,213	127,585
Profit and total comprehensive income for the year	-	20,170	20,170
Balance at 31 December 2018	121,372	26,383	147,755

<sup>\*</sup>The Group has initially applied IFRS 9 at 1 January 2018. Under the transition methods chosen, comparative information is not restated (see Note 5). As a result of adoption of IFRS 9 the Bank changed presentation of certain captions, comparative information is re-presented accordingly (see Note 3(r)).

GEL'000	Notes	2018	2017*
Cash flows from operating activities			
Interest received		78,336	61,466
Interest paid		(34,363)	(29,986)
Fees and commissions received		8,435	7,928
Fees and commissions paid		(3,641)	(4,051)
Net gain from trading in foreign currencies		6,713	6,935
Other operating income received		1,628	2,420
Personnel expenses paid		(14,776)	(10,674)
Other operating expenses paid		(9,678)	(8,982)
Cash flows from operating activities before changes in operating assets and liabilities		32,654	25,056
Changes in:			
Mandatory reserve deposits with the National Bank of Georgia		(34,809)	(4,228)
Loans to customers		(104,191)	(130,379)
Other assets and repossessed property		1,310	5,389
Deposits and balances from banks		(16,579)	16,834
Current accounts and deposits from customers		89,624	60,276
Other liabilities		510	(2,494)
Net cash used in operating activities		(31,481)	(29,546)
Cash flows from investing activities			
Acquisition of investment securities		(37,099)	(30,076)
Proceeds from redemption of investment securities		33,381	5,752
Acquisition of premises and equipment		(1,567)	(2,950)
Proceeds from disposal of premises and equipment		3	-
Acquisition of intangible assets		(1,248)	(956)
Net cash used in investing activities		(6,530)	(28,230)
Cash flows from financing activities	·		
Receipts of the loan from the financial institution		15,837	59,467
Repayment of the loan from the financial institution		(10,920)	(6,358)
Repayment of the subordinated loans		(1,318)	(1,271)
Proceeds from subordinated debt		14,137	-
Net cash from financing activities		17,736	51,838
Effect of exchange rates changes on cash and cash equivalents		389	3,186
Net decrease in cash and cash equivalents		(19,886)	(2,752)
Cash and cash equivalents, beginning	5	88,803	91,555
Cash and cash equivalents, ending	5	68,917	88,803

<sup>\*</sup> The Group has initially applied IFRS 9 at 1 January 2018. Under the transition method chosen, comparative information is not restated (see Note 5). As a result of adoption of IFRS 9 the Bank changed presentation of certain captions, comparative information is re-presented accordingly (see Note 3(r)).

# 1. Reporting entity

#### (a) Georgian business environment

The Group's operations are located in Georgia. Consequently, the Group is exposed to the economic and financial markets of Georgia, which display characteristics of an emerging market. The legal, tax and regulatory frameworks continue development, but are subject to varying interpretations and frequent changes which together with other legal and fiscal impediments contribute to the challenges faced by entities operating in Georgia. The consolidated financial statements reflect management's assessment of the impact of the Georgian business environment on the operations and the financial position of the Group. The future business environment may differ from management's assessment.

#### (b) Organisation and operations

These consolidated financial statements comprise the financial statements of JSC Terabank (the Bank) and its subsidiary (the Group). The Bank was established in Georgia as a joint stock company on 30 December 2007 under the legal name of JSC Kor Standard Bank. On 23 May 2016 the Bank changed its legal name to JSC Terabank. The Bank's registration number is 204546045.

The Bank's principal activities are accepting deposits, maintenance of customer accounts, credit operations, issuing guarantees, cash and settlement operations, and securities and foreign exchange transactions. The Bank's activities are regulated by the National Bank of Georgia (NBG). The Bank has a general banking license issued by NBG on 25 January 2008.

The Bank's registered legal address is 3, K. Tsamebuli Avenue, Tbilisi 0103, Georgia. The Bank operates through 26 branches; service centres and service desks, which are located in all major cities of Georgia.

The Bank has one subsidiary, Standard Insurance LLC, which does not have operations in 2018 and 2017.

As at 31 December 2018 and 2017, the Bank's shareholding structure is as follows:

	Ownership
Owners	interest, %
Sheikh Nahayan Mabarak Al Nahayan	45%
Sheikh Hamdan Bin Zayed Al Nahayan	20%
Sheikh Mohamed Butti Alhamed	15%
Sheikh Mansoor Binzayed Binsultan Al Nahayan	15%
Investment Trading Group LLC	5%
	100%

Related party transactions are described in detail in note 26.

# 2. Basis of preparation

#### (a) Statement of compliance

The accompanying consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS).

This is the first set of the Group's annual financial statements to which IFRS 9 *Financial Instruments* and IFRS 15 *Revenue from Contracts with Customers* have been applied. Changes to significant accounting policies are described in Note 2(e).

#### (b) Basis of measurement

The consolidated financial statements are prepared on the historical cost basis.

#### (c) Functional and presentation currency

The functional currency of the Bank and of its subsidiary is the Georgian Lari (GEL) as, being the national currency of Georgia, it reflects the economic substance of the majority of underlying events and circumstances relevant to them.

The GEL is also the presentation currency for the purposes of these consolidated financial statements.

Financial information presented in GEL is rounded to the nearest thousand.

### (d) Use of estimates and judgments

In preparing these consolidated financial statements, management has made judgment, estimates and assumptions that affect the application of the Group's accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

# **Judgements**

Information about judgments made in applying accounting policies that have the most significant effects on the amounts recognised in the consolidated financial statements is included in the following notes:

- Applicable to 2018 only
  - classification of financial assets: assessment of the business model within which the assets are held and assessment of whether the contractual terms of the financial asset are solely payments of principal and interest on the principal amount outstanding Note 3(e)(i);
  - establishing the criteria for determining whether credit risk on the financial asset has increased significantly since initial recognition, determining methodology for incorporating forward-looking information into measurement of ECL and selection and approval of models used to measure ECL Note 4.

Applicable to 2018 and 2017

- Loans to customers: impairment allowance estimates Note 3(e)(iv);
- Impairment of Goodwill Note 10.

#### Assumptions and estimations uncertainty

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment in the year ended 31 December 2018 is included in the following notes:

- Applicable to 2018 only
  - impairment of financial instruments: determining inputs into the ECL measurement model, including incorporation of forward-looking information Note 4.
- Applicable to 2018 and 2017
  - Loans to customers: impairment allowance estimates Note 3(e)(iv);
  - impairment of Goodwill Note 10.

#### (e) Changes in accounting policies and presentation

The Group has initially adopted IFRS 9 and IFRS 15 from 1 January 2018.

A number of other new standards are also effective from 1 January 2018 but they do not have a material effect on the Group's financial statements.

Due to the transition methods chosen by the Group in applying IFRS 9, comparative information throughout these financial statements has not generally been restated to reflect its requirements.

The adoption of IFRS 15 did not impact the timing or amount of fee and commission income from contracts with customers and the related assets and liabilities recognised by the Group. Accordingly, the impact on the comparative information is limited to new disclosure requirements.

The effect of initially applying these standards is mainly attributed to the following:

- an increase in impairment losses recognised on financial assets (see Note 5);
- additional disclosures related to IFRS 9 (see Notes 4 and 5); and
- additional disclosure related to IFRS 15 (see Note 20).

#### (i) IFRS 9 Financial instruments

IFRS 9 sets out requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This standard replaces IAS 39 *Financial Instruments: Recognition and Measurement*. The requirements of IFRS 9 represent a significant change from IAS 39. The new standard brings fundamental changes to the accounting for financial assets and to certain aspects of the accounting for financial liabilities.

As a result of the adoption of IFRS 9, the Group has applied consequential amendments to IAS 1 'Presentation of Financial Statements', which require separate presentation in the statement of profit or loss and other comprehensive income of interest revenue calculated using the effective interest method. Previously, the Group disclosed this amount in notes to the consolidated financial statements.

Additionally, the Group has adopted consequential amendments to IFRS 7 'Financial Instruments: Disclosures' that are applied to disclosures about 2018 but have not been applied to the comparative information.

The key changes to the Group's accounting policies resulting from its adoption of IFRS 9 are summarised below.

#### Classification of financial assets and financial liabilities

IFRS 9 contains three principal classification categories for financial assets: measured at amortised cost, fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL). IFRS 9 classification is generally based on the business model in which a financial asset is managed and its contractual cash flows. The standard eliminates the existing IAS 39 categories of held-to-maturity, loans and receivables and available-for-sale. Under IFRS 9, derivatives embedded in contracts where the host is a financial asset in the scope of the standard are never bifurcated. Instead, the whole hybrid instrument is assessed for classification. For an explanation of how the Group classifies financial assets under IFRS 9, see Note 3 (e)(i).

IFRS 9 largely retains the existing requirements in IAS 39 for the classification of financial liabilities. However, although under IAS 39 all fair value changes of liabilities designated under the fair value option were recognised in profit or loss, under IFRS 9 fair value changes are generally presented as follows:

- the amount of change in the fair value that is attributable to changes in the credit risk of the liability is presented in other comprehensive income; and
- the remaining amount of change in the fair value is presented in profit or loss.

For an explanation of how the Group classifies financial liabilities under IFRS 9, see Note 3 (e)(i).

# Impairment of financial assets

IFRS 9 replaces the 'incurred loss' model in IAS 39 with an 'expected credit loss' model. The new impairment model also applies to certain loan commitments and financial guarantee contracts but not to equity investments.

Under IFRS 9, credit losses are recognised earlier than under IAS 39. For an explanation of how the Group applies the impairment requirements of IFRS 9, see Note 3 (e)(iv).

#### **Transition**

Changes in accounting policies resulting from the adoption of IFRS 9 have been applied retrospectively, except as described below.

Comparative periods have not been restated. Differences in the carrying amounts of financial assets
and financial liabilities resulting from the adoption of IFRS 9 are recognised in retained earnings
and reserves as at 1 January 2018. Accordingly, the information presented as at and for the year
ended 31 December 2017 does not reflect the requirements of IFRS 9 and therefore is not
comparable to the information presented as at and for the year ended 31 December 2018 under
IFRS 9.

The Bank used the exemption not to restate comparative periods but considering that the amendments made by IFRS 9 to IAS 1 introduced the requirement to present 'interest income calculated using the effective interest rate' as a separate line item in the statement of profit or loss and other comprehensive income.

- The following assessments have been made on the basis of the facts and circumstances that existed at the date of initial application.
  - The determination of the business model within which a financial asset is held.
- If a debt security had low credit risk at the date of initial application of IFRS 9, then the Group has assumed that credit risk on the asset had not increased significantly since its initial recognition.

For more information and details on the changes and implications resulting from the adoption of IFRS 9, see Note 5.

#### (ii) IFRS 15 Revenue from Contracts with Customers

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaced IAS 18 'Revenue', IAS 11 'Construction Contracts and related interpretations'.

The Group has adopted IFRS 15 using the cumulative effect method (without practical expedients), with the effect of initially applying this standard recognised at the date of initial application (i.e. 1 January 2018). The timing or amount of the Group's fee and commission income from contracts with customers was not impacted by the adoption of IFRS 15 and the transition did not have effect on the equity of the Bank at 1 January 2018. The impact of IFRS 15 was limited to the new disclosure requirements (see Note 20).

# 3. Significant accounting policies

Except for the changes disclosed in Note 2(e), the Group has consistently applied the following accounting policies to all periods presented in these consolidated financial statements.

#### (a) Basis of consolidation

#### (i) Subsidiaries

Subsidiaries are investees controlled by the Group. The Group controls an investee when it is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. In particular, the Group consolidates investees that it controls on the basis of de facto circumstances, including cases when protective rights arising from collateral agreements on lending transactions become significant. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

#### (ii) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised gains arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

# (b) Foreign currency translation

Transactions in foreign currencies are translated to GEL at exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to GEL at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end of the reporting period.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value is determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising on retranslation are recognised in profit or loss.

# (c) Interest

#### Policy applicable from 1 January 2018

#### Effective interest rate

Interest income and expense are recognised in profit or loss using the effective interest method. The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

- the gross carrying amount of the financial asset; or
- the amortised cost of the financial liability.

When calculating the effective interest rate for financial instruments other than purchased or originated credit-impaired assets, the Group estimates future cash flows considering all contractual terms of the financial instrument, but not expected credit losses. For purchased or originated credit-impaired financial assets, a credit-adjusted effective interest rate is calculated using estimated future cash flows including expected credit losses.

The calculation of the effective interest rate includes transaction costs and fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or financial liability.

#### Amortised cost and gross carrying amount

The 'amortised cost' of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured on initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any expected credit loss allowance (or impairment allowance before 1 January 2018).

The 'gross carrying amount of a financial asset' measured at amortised cost is the amortised cost of a financial asset before adjusting for any expected credit loss allowance.

#### Calculation of interest income and expense

The effective interest rate of a financial asset or financial liability is calculated on initial recognition of a financial asset or a financial liability. In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortised cost of the liability. The effective interest rate is revised as a result of periodic re-estimation of cash flows of floating rate instruments to reflect movements in market rates of interest. The effective interest rate is also revised for fair value hedge adjustments at the date amortisation of the hedge adjustment begins.

However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

For financial assets that were credit-impaired on initial recognition, interest income is calculated by applying the credit-adjusted effective interest rate to the amortised cost of the asset. The calculation of interest income does not revert to a gross basis, even if the credit risk of the asset improves.

For information on when financial assets are credit-impaired, see Note 3(e)(iv).

#### Presentation

Interest income calculated using the effective interest method presented in the statement of profit or loss and other comprehensive income includes interest on financial assets measured at amortised cost.

Interest expense presented in the statement of profit or loss and other comprehensive income includes financial liabilities measured at amortised cost.

#### Policy applicable before 1 January 2018

#### Effective interest rate

Interest income and expense were recognised in profit or loss using the effective interest method. The effective interest rate was the rate that exactly discounted the estimated future cash payments and receipts through the expected life of the financial asset or financial liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Group estimated future cash flows considering all contractual terms of the financial instrument, but not future credit losses.

The calculation of the effective interest rate included transaction costs and fees and points paid or received that were an integral part of the effective interest rate. Transaction costs included incremental costs that were directly attributable to the acquisition or issue of a financial asset or financial liability.

#### Presentation

Interest income calculated using the effective interest method presented in the statement of profit or loss and other comprehensive income includes interest on financial assets measured at amortised cost.

#### (d) Fees and commission

Fee and commission income and expense that are integral to the effective interest rate on a financial asset or financial liability are included in the effective interest rate (see Note 3 (c)).

If a loan commitment is not expected to result in the draw-down of a loan, then the related loan commitment fee is recognised on a straight-line basis over the commitment period.

A contract with a customer that results in a recognised financial instrument in the Group's financial statements may be partially in the scope of IFRS 9 and partially in the scope of IFRS 15. If this is the case, then the Group first applies IFRS 9 to separate and measure the part of the contract that is in the scope of IFRS 9 and then applies IFRS 15 to the residual.

Other fee and commission expenses relate mainly to transaction and service fees, which are expensed as the services are received.

#### (e) Financial assets and financial liabilities

#### i. Classification

# Financial assets - Policy applicable from 1 January 2018

On initial recognition, a financial asset is classified as measured at: amortised cost, FVOCI or FVTPL.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt instrument is measured at FVOCI only if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

For debt financial assets measured at FVOCI, gains and losses are recognised in other comprehensive income, except for the following, which are recognised in profit or loss in the same manner as for financial assets measured at amortised cost:

- interest income using the effective interest method;
- ECL and reversals; and
- foreign exchange gains and losses.

When a debt financial asset measured at FVOCI is derecognised, the cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to profit or loss.

All other financial assets are classified as measured at FVTPL.

In addition, on initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

#### **Business model assessment**

The Group makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information that is considered includes:

- \_ the stated policies and objectives for the portfolio and the operation of those policies in practice, including whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realising cash flows through the sale of assets:
- \_ how the performance of the portfolio is evaluated and reported to the Group's management;
- \_ the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- \_ how managers of the business are compensated − e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- \_ the frequency, volume and timing of sales in prior periods, the reasons for such sales and expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the Group's stated objective for managing the financial assets is achieved and how cash flows are realised.

Financial assets that are held for trading and those that are managed and whose performance is evaluated on a fair value basis are measured at FVTPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

# Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money, for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Group considers:

- \_ Contingent events that would change the amount and timing of cash flows;
- \_ Leverage features:
- \_ Prepayment and extension terms;
- \_ Terms that limit the Group's claim to cash flows from specified assets e.g. non-recourse asset arrangements;
- $\_$  Features that modify consideration for the time value of money e.g. periodic reset of interest rates.

A prepayment feature is consistent with the SPPI criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable compensation for early termination of the contract.

#### Reclassification

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Group changes its business model for managing financial assets.

#### Financial assets – Policy applicable before 1 January 2018

The Group classified its financial assets into one of the following categories:

- loans and receivables;
- held-to-maturity.

#### Financial liabilities

The Group classifies its financial liabilities, other than financial guarantees and loan commitments, as measured at amortised cost.

#### Reclassification

Financial liabilities are not reclassified subsequent to their initial recognition.

#### ii. Derecognition

#### Financial assets

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognised) and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognised in other comprehensive income is recognised in profit or loss.

#### Financial liabilities

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire.

#### iii. Modification of financial assets and financial liabilities

# Policy applicable from 1 January 2018

#### **Financial assets**

If the terms of a financial asset are modified, the Group evaluates whether the cash flows of the modified asset are substantially different. If the cash flows are substantially different (referred to as 'substantial modification'), then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognised and a new financial asset is recognised at fair value plus any eligible transaction costs. Any fees received as part of the modification are accounted for as follows:

- fees that are considered in determining the fair value of the new asset and fees that represent reimbursement of eligible transaction costs are included in the initial measurement of the asset; and
- other fees are included in profit or loss as part of the gain or loss on derecognition.

Changes in cash flows on existing financial assets or financial liabilities are not considered as modification, if they result from existing contractual terms, e.g. changes in interest rates initiated by the Group due to changes in the NBG key rate, if the loan agreement entitles the Group to do so. The Group performs a quantitative and qualitative evaluation of whether the modification is substantial, i.e. whether the cash flows of the original financial asset and the modified or replaced financial asset are substantially different. The Group assesses whether the modification is substantial based on quantitative and qualitative factors in the following order: qualitative factors, quantitative factors, combined effect of qualitative and quantitative factors. If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset deemed to have expired. In making this evaluation the Group analogizes to the guidance on the derecognition of financial liabilities.

The Group concludes that the modification is substantial as a result of the following qualitative factors:

- change the currency of the financial asset;
- change in collateral or other credit enhancement;

If cash flows are modified when the borrower is in financial difficulties, then the objective of the modification is usually to maximise recovery of the original contractual terms rather than to originate a new asset with substantially different terms. If the Group plans to modify a financial asset in a way that would result in forgiveness of cash flows, then it first considers whether a portion of the asset should be written off before the modification takes place (see below for write-off policy). This approach impacts the result of the quantitative evaluation and means that the derecognition criteria are not usually met in such cases. The Group further performs qualitative evaluation of whether the modification is substantial.

If the modification of a financial asset measured at amortised cost does not result in derecognition of the financial asset, then the Group first recalculates the gross carrying amount of the financial asset using the original effective interest rate of the asset and recognises the resulting adjustment as a modification gain or loss in profit or loss. For floating-rate financial assets, the original effective interest rate used to calculate the modification gain or loss is adjusted to reflect current market terms at the time of the modification. Any costs or fees incurred and fees received as part of the modification adjust the gross carrying amount of the modified financial asset and are amortised over the remaining term of the modified financial asset.

If such a modification is carried out because of financial difficulties of the borrower (see Note 3(e)(iv)), then the gain or loss is presented together with impairment losses. In other cases, it is presented as interest income calculated using the effective interest method (see Note 3(c)).

For fixed-rate loans, where the borrower has an option to prepay the loan at par without significant penalty, the Group treats the modification of an interest rate to a current market rate using the guidance on floating-rate financial instruments. This means that the effective interest rate is adjusted prospectively.

#### **Financial liabilities**

The Group derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different. In this case, a new financial liability based on the modified terms is recognised at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognised in profit or loss. Consideration paid includes non-financial assets transferred, if any, and the assumption of liabilities, including the new modified financial liability.

Group performs a quantitative and qualitative evaluation of whether the modification is substantial considering qualitative factors, quantitative factors and combined effect of qualitative and quantitative factors. The Group concludes that the modification is substantial as a result of the following qualitative factors:

- change the currency of the financial liability;
- change in collateral or other credit enhancement;

For the quantitative assessment the terms are substantially different if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10 per cent different from the discounted present value of the remaining cash flows of the original financial liability.

If the modification of a financial liability is not accounted for as derecognition, then the amortised cost of the liability is recalculated by discounting the modified cash flows at the original effective interest rate and the resulting gain or loss is recognised in profit or loss. For floating-rate financial liabilities, the original effective interest rate used to calculate the modification gain or loss is adjusted to reflect current market terms at the time of the modification. Any costs and fees incurred are recognised as an adjustment to the carrying amount of the liability and amortised over the remaining term of the modified financial liability by re-computing the effective interest rate on the instrument.

# Policy applicable before 1 January 2018

#### **Financial assets**

If the terms of a financial asset were modified, then the Group evaluated whether the cash flows of the modified asset were substantially different. If the cash flows were substantially different, then the contractual rights to cash flows from the original financial asset were deemed to have expired.

In this case, the original financial asset was derecognised (see Note 3(e)(ii)) and a new financial asset was recognised at fair value.

If the terms of a financial asset were modified because of financial difficulties of the borrower and the asset was not derecognised, then impairment of the asset was measured using the pre-modification interest rate (see Note 3(e)(iv)).

#### Financial liabilities

The Group derecognised a financial liability when its terms were modified and the cash flows of the modified liability were substantially different. In this case, a new financial liability based on the modified terms was recognised at fair value. The difference between the carrying amount of the financial liability extinguished and consideration paid was recognised in profit or loss. Consideration paid included non-financial assets transferred, if any, and the assumption of liabilities, including the new modified financial liability.

If the modification of a financial liability was not accounted for as derecognition, then any costs and fees incurred were recognised as an adjustment to the carrying amount of the liability and amortised over the remaining term of the modified financial liability by re-computing the effective interest rate on the instrument.

#### iv. Impairment

See also note 4

#### Policy applicable from 1 January 2018

The Group recognises loss allowances for expected credit losses (ECL) on the following financial instruments that are not measured at FVTPL:

- \_ financial assets that are debt instruments;
- \_ loan commitments and financial guarantee contracts issued.

The Group measures loss allowances at an amount equal to lifetime ECL, except for the following, for which they are measured as 12-month ECL:

\_ debt investment securities that are determined to have low credit risk at the reporting date; and \_ other financial instruments on which credit risk has not increased significantly since their initial recognition (see Note 4).

The Group considers a debt investment security to have low credit risk. If a debt security had low credit risk at the date of initial application of IFRS 9, then the Group has assumed that credit risk on the asset had not increased significantly since its initial recognition.

12-month ECL are the portion of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Financial instruments for which a 12-month ECL is recognised are referred to as 'Stage 1' financial instruments.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of the financial instrument. Financial instruments for which a lifetime ECL is recognised are referred to as 'Stage 2' financial instruments (if the credit risk has increased significantly since initial recognition, but the financial instruments are not credit-impaired) and 'Stage 3' financial instruments (if the financial instruments are credit-impaired).

#### **Measurement of ECLs**

ECLs are a probability-weighted estimate of credit losses and are measured as follows:

- \_ financial assets that are not credit-impaired at the reporting date: the present value of all cash shortfalls i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive;
- \_ financial assets that are credit-impaired at the reporting date: the difference between the gross carrying amount and the present value of estimated future cash flows;
- \_ undrawn loan commitments: the present value of the difference between the contractual cash flows that are due to the Group if the commitment is drawn down and the cash flows that the Group expects to receive; and
- \_ financial guarantee contracts: the present value of the expected payments to reimburse the holder less any amounts that the Group expects to recover.

See also Note 4.

# Restructured financial assets

If the terms of a financial asset are renegotiated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the borrower, then an assessment is made of whether the financial asset should be derecognised (see Note 3(e)(iii)) and ECL are measured as follows.

- If the expected restructuring will not result in derecognition of the existing asset, then the expected cash flows arising from the modified financial asset are included in calculating the cash shortfalls from the existing asset (see Note 4).
- If the expected restructuring will result in derecognition of the existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its derecognition. This amount is included in calculating the cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date using the original effective interest rate of the existing financial asset.

#### Credit-impaired financial assets

At each reporting date, the Bank assesses whether financial assets carried at amortised cost are credit-impaired (referred to as 'Stage 3 financial assets'. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- Loans past due more than 90 days;
- Bankruptcy proceedings and/or legal proceedings that may affect the company's ability to service its obligations;
- Death of borrower, liquidation of the borrower's company (if legal entity);
- Fraud event or other force-majeure that may affect the company's solvency.

A loan that has been renegotiated due to a deterioration in the borrower's condition is usually considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment.

In making an assessment of whether an investment in sovereign debt is credit-impaired, the Bank considers the following factors.

#### Presentation of allowance for ECL in the consolidated statement of financial position

Loss allowances for ECL are presented in the consolidated statement of financial position as follows:

• *financial assets measured at amortised cost*: as a deduction from the gross carrying amount of the assets;

• where a financial instrument includes both a drawn and an undrawn component, and the Group cannot identify the ECL on the loan commitment component separately from those on the drawn component: the Group presents a combined loss allowance for both components. The combined amount is presented as a deduction from the gross carrying amount of the drawn component. Any excess of the loss allowance over the gross amount of the drawn component is presented as a provision;

#### Write-offs

Loans and debt securities are written off (either partially or in full) when there is no reasonable expectation of recovering a financial asset in its entirety or a portion thereof. This is generally the case when the Group determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. This assessment is carried out at the individual asset level.

Recoveries of amounts previously written off are included in 'impairment losses on financial instruments' in the statement of profit or loss and other comprehensive income.

Financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

#### Policy applicable before 1 January 2018

#### **Impairment**

The Group assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

If there is an objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the assets' carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in profit or loss. Interest income continues to be accrued on the reduced carrying amount based on the original effective interest rate of the Financial assets together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Group. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a future write-off is later recovered, the recovery is credited to the consolidated statement of profit and loss and other comprehensive income. The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of the Group's internal credit grading system that considers credit risk characteristics such as asset type, industry, geographical location, collateral type, past-due status and other relevant factors.

Future cash flows on a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the years on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. Estimates of changes in future cash flows reflect, and are directionally consistent with, changes in related observable data from year to year (such as changes in unemployment rates, property prices, commodity prices, payment status, or other factors that are indicative of incurred losses in the group or their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

#### (f) Cash and cash equivalents and mandatory reserve with the NBG

Cash and cash equivalents consist of cash on hand, amounts due from the NBG, excluding mandatory reserves, amounts due from credit institutions and other highly liquid financial assets with original maturities of less than three months, which are subject to insignificant risk of changes in their fair value, and are used by the Group in the management of short-term commitments. Cash and cash equivalents are carried at amortised cost in the consolidated statement of financial position.

The mandatory reserve deposit is a non-interest bearing deposit calculated in accordance with regulations issued by the NBG and whose withdrawability is restricted. The mandatory reserve deposit with the NBG is not considered to be a cash equivalent, due to restrictions on its withdrawability.

#### (g) Loans to customers

# Policy applicable from 1 January 2018

'Loans to customers' caption in the consolidated statement of financial position include loans to customers measured at amortised cost; they are initially measured at fair value plus incremental direct transaction costs, and subsequently at their amortised cost using the effective interest method;

#### Policy applicable before 1 January 2018

Loans to customers were non-derivative financial assets with fixed or determinable payments that were not quoted in an active market and that the Group did not intend to sell immediately or in the near term.

Loans to customers included those classified as loans and receivables. Loans to customers were initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

#### (h) Investment securities

#### Policy applicable from 1 January 2018

The 'investment securities' caption in the statement of financial position includes debt investment securities measured at amortised cost (see Note 3(e)(i)); these are initially measured at fair value plus incremental direct transaction costs, and subsequently at their amortised cost using the effective interest method.

# Policy applicable before 1 January 2018

#### **Held-to-maturity**

Held-to-maturity investments were non-derivative assets with fixed or determinable payments and fixed maturity that the Group had the positive intent and ability to hold to maturity, and which were not designated as at FVTPL or as available-for-sale.

Held-to-maturity investments were carried at amortised cost using the effective interest method, less any impairment losses.

# (i) Repossessed property

Repossessed property represents financial and non-financial assets acquired by the Group in settlement of overdue loans. The assets are initially recognised at net book value of respective loan when acquired and included in premises and equipment, other financial assets or inventories depending on their nature and the Group's intention in respect of recovery of these assets and are subsequently remeasured and accounted for in accordance with the accounting policies for these categories of assets.

#### (j) Provisions

A provision is recognised in the consolidated statement of financial position when the Group has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### (k) Financial guarantees and loan commitments

Financial guarantees are contracts that require the Group to make specified payments to reimburse the holder for a loss that it incurs because a specified debtor fails to make payment when it is due in accordance with the terms of a debt instrument. Loan commitments are firm commitments to provide credit under pre-specified terms and conditions.

Financial guarantees issued are initially measured at fair value. Subsequently, they are measured as follows:

- from 1 January 2018: at the higher of the loss allowance determined in accordance with IFRS 9 (see Note 3(e)(iv)) and the amount initially recognised less, when appropriate, the cumulative amount of income recognised in accordance with the principles of IFRS 15; and
- *before 1 January 2018*: at the higher the amount representing the initial fair value amortised over the life of the guarantee or the commitment and the present value of any expected payment to settle the liability when a payment under the contract has become probable.

The Group has issued no loan commitments that are measured at FVTPL.

For other loan commitments:

- from 1 January 2018: the Group recognises a loss allowance (see Note 3(e)(iv));
- *before 1 January 2018:* the Group recognised a provision in accordance with IAS 37 if the contract was considered to be onerous.

Liabilities arising from financial guarantees and loan commitments are included within provisions.

# (l) Premises and equipment

Premises and equipment are carried at cost less accumulated depreciation and any accumulated impairment. Costs of minor repairs and maintenance are expensed when incurred. Costs of replacing major parts or components of premises and equipment items are capitalised and the replaced part is retired.

At the end of each reporting period management assesses whether there is any indication of impairment of premises and equipment. If any such indication exists, management estimates the recoverable amount, which is determined as the higher of an asset's fair value less costs to sell and its value in use. The carrying amount is reduced to the recoverable amount and the impairment loss is recognised in profit or loss for the year. An impairment loss recognised for an asset in prior years is reversed if there has been a change in the estimates used to determine the asset's value in use or fair value less costs to sell.

Gains and losses on disposals determined by comparing proceeds with carrying amount are recognised in profit or loss.

Land is not depreciated. Depreciation on other items of premises and equipment is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives:

Premises	50 years
Office and computer equipment	5-15 years
Vehicles	5 years
Furniture, fixtures and other fixed assets	5 years
Leasehold improvements	5-10 years

The residual value of an asset is the estimated amount that the Group would currently obtain from disposal of the asset less the estimated costs of disposal, if the asset were already of the age and in the condition expected at the end of its useful life. The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

#### (m) Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the acquirer's share of the identifiable assets, liabilities and contingent liabilities of the acquired subsidiary or associate at the date of exchange. Goodwill on acquisitions of subsidiaries is presented separately in the consolidated statement of financial position. Goodwill is carried at cost less accumulated impairment losses, if any.

The Group tests goodwill for impairment at least annually and whenever there are indications that goodwill may be impaired. Goodwill is allocated to the cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the business combination. Such units or group of units represent the lowest level at which the Group monitors goodwill and are not larger than an operating segment. Gains or losses on disposal of an operation within a cash generating unit to which goodwill has been allocated include the carrying amount of goodwill associated with the operation disposed of, generally measured on the basis of the relative values of the operation disposed of and the portion of the cash-generating unit which is retained.

Impairment is determined by assessing the recoverable amount of the cash-generating unit to which the goodwill relates. Where the recoverable amount of the cash-generating unit is less than the carrying amount, an impairment loss is recognised. Impairment losses relating to goodwill cannot be reversed in future periods.

#### (n) Intangible assets other than goodwill

Acquired intangible assets are stated at cost less accumulated amortisation and impairment losses. Acquired computer software licenses are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. Amortisation is charged to profit or loss on a straight-line basis over the estimated useful lives of intangible assets. The estimated useful lives range from 3 to 10 years.

#### (o) Share capital

Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects. *Dividends* 

The ability of the Group to declare and pay dividends is subject to the rules and regulations of Georgia. Dividends in relation to ordinary shares are reflected as an appropriation of retained earnings in the period when they are declared.

#### (p) Income tax

Income tax expense comprises current and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to items recognised directly in equity or in other comprehensive income.

#### Current tax

Current tax expense is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of previous years. Current tax payable also includes any tax liability arising from dividends.

On 13 May 2016 the Parliament of Georgia passed the bill on corporate income tax reform (also known as the Estonian model of corporate taxation), which mainly moves taxation from when taxable profits are earned to when they are distributed. The law has entered into force in 2016 and is effective for tax periods starting on or after 1 January 2017 for all entities except for financial institutions (such as banks, insurance companies, microfinance organizations, pawnshops), for which the law will become effective from 1 January 2023.

The new system of corporate income taxation does not imply exemption from Corporate Income Tax (CIT), rather CIT taxation is shifted from the moment of earning the profits to the moment of their distribution; i.e. the main tax object is distributed earnings. The Tax Code of Georgia defines Distributed Earnings (DE) to mean profit distributed to shareholders as a dividend. However some other transactions are also considered as DE, for example non-arm's length cross-border transactions with related parties and/or with persons exempted from tax are also considered as DE for CIT purposes. In addition, the tax object includes expenses or other payments not related to the entity's economic activities, free of charge supply and over-limit representative expenses.

Tax reimbursement is available for the current tax paid on the undistributed earnings in the years 2008-2017, if those earnings are distributed in 2019 or further years.

The corporate income tax arising from the payment of dividends is accounted for as an expense in the period when dividends are declared, regardless of the actual payment date or the period for which the dividends are paid.

#### Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences:

- \_ the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss
- \_ temporary differences related to investments in subsidiaries, associates and joint arrangements to the extent that where the Group is able to control the timing of the reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on the reversal of relevant taxable temporary differences. If the amount of taxable temporary differences is insufficient to recognise a deferred tax asset in full, then future taxable profits, adjusted for reversals of existing temporary differences, are considered, based on the business plans for individual subsidiaries in the Group. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improves.

The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities until 1 January 2023, using tax rates enacted or substantially enacted at the reporting date. A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available until 1 January 2023 against which the temporary differences, unused tax losses and credits can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Unrecognised deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

In determining the amount of current and deferred tax the Group takes into account the impact of uncertain tax positions and whether additional taxes, penalties and late-payment interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgments about future events. New information may become available that causes the Group to change its judgment regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact the tax expense in the period that such a determination is made.

Due to the nature of the new taxation system described above, the financial institutions registered in Georgia will not have any differences between the tax bases of assets and their carrying amounts from 1 January 2023 and hence, no deferred income tax assets and liabilities will arise, there on.

# (q) Comparative information

As a result of adoption of IFRS 9 the Bank changed presentation of certain captions in the primary forms of financial statements. Comparative information is reclassified to conform to changes in presentation in the current period.

The effect of main changes in presentation of the statement of profit or loss and other comprehensive income for the year ended 31 December 2017 is as follows:

- "Interest income" was presented within "Interest income calculated using the effective interest method" line item;
- "Impairment losses, net" were presented within "Impairment losses on debt financial assets and loan commitments, net" line item.

# (r) New standards and interpretations not yet adopted

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2019 with earlier application permitted; however, the Group has not early adopted them in preparing these consolidated financial statements, with the exception of the amendment to IFRS 9 affecting prepayment features with negative compensation issued in October 2017.

# **IFRS 16 Leases**

IFRS 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low value items. Lessor accounting remains similar to the current standard - i.e. lessors continue to classify leases as finance or operating leases.

IFRS 16 replaces existing leases guidance, including IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases – Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

# i. Leases in which the Group is a lessee

The Group has completed an initial assessment of the potential impact on its consolidated financial statements but has not yet completed its detailed assessment. The actual impact of applying IFRS 16 on the financial statements in the period of initial application will depend on future economic conditions, the development of the Group's lease portfolio, the Group's assessment of whether it will exercise any lease renewal options and the extent to which the Group chooses to use practical expedients and recognition exemptions.

The Bank plans to apply IFRS 16 initially on 1 January 2019, using a modified retrospective approach. Therefore, the cumulative effect of adopting IFRS 16 (if any) will be recognised as an adjustment to the opening balance of retained earnings at 1 January 2019, with no restatement of comparative information.

The Group plans to apply the practical expedient to its short-term operating lease of office space and only branch area. Based on initial assessment, as at 31 December 2018, the future minimum lease payments under non-cancellable operating leases amounted to GEL 9,442 thousand, which the Group estimates it will recognise as additional lease liabilities.

Previously, the Group recognised operating lease expense on a straight-line basis over the term of the lease, and recognised assets and liabilities only to the extent that there was a timing difference between actual lease payments and the expense recognised.

### ii. Leases in which the Group is a lessor

No significant impact is expected for leases in which the Group is a lessor.

#### iii. Transition

The Bank plans to apply IFRS 16 initially on 1 January 2019, using a modified retrospective approach. Therefore, the cumulative effect of adopting IFRS 16 (if any) will be recognised as an adjustment to the opening balance of retained earnings at 1 January 2019, with no restatement of comparative information.

#### Other standards

The following amended standards and interpretations are not expected to have a significant impact on the Group's consolidated financial statements:

- IFRIC 23 Uncertainty over Tax Treatments;
- Long-term Interests in Associates and Joint Ventures (Amendments to IAS 28);
- Plan Amendment, Curtailment or Settlement (Amendments to IAS 19);
- Annual Improvements to IFRS Standards 2015-2017 Cycle various standards;
- Amendments to References to Conceptual Framework in IFRS Standards;

# 4. Financial risk review

This note presents information about the Group's exposure to financial risks. For information on the Group's financial risk management framework, see Note 23.

#### Credit risk - Amounts arising from ECL

### Inputs, assumptions and techniques used for estimating impairment

See accounting policy in Note 3(e)(iv)

# Significant increase in credit risk

When determining whether the credit risk (i.e. risk of default) on a financial instrument has increased significantly since initial recognition, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort, including both quantitative and qualitative information and analysis based on the Group's historical experience, expert credit assessment and forward-looking information.

The Group uses the following criteria for determining whether there has been a significant increase in credit risk:

- The exposure is overdue for more than 30 days for collectively assessed loans and 15 days for individually significant exposures.
- Its financial standing deteriorated and the exposure has been restructured; and

• Other weaknesses that the bank deems to have negative effect on borrower's performance. (e.g. watch list clients).

Generating the term structure of PD

Overdue days are primary input into the determination of the term structure of PD for all exposures in Markov's model of migration matrices. Migration matrices are constructed using historical data over the past 48 months.

Determining whether credit risk has increased significantly

The Group assesses whether credit risk has increased significantly since initial recognition at each reporting period. What is considered significant will differ for different types of lending, in particular between financial assets assessed individually and collectively. Bank uses overdue status of the financial assets as a backstop indicator and other qualitative indicators to assess whether significant increase in credit risk has occurred.

Definition of default

The bank considers loan to be in default if any of the following criteria are met:

- Loans past due more than 90 days;
- Bankruptcy proceedings and/or legal proceedings that may affect the company's ability to service its obligations;
- Death of borrower, liquidation of the borrower's company (if legal entity);
- Fraud event or other force-majeure that may affect the borrower's ability to repay the loan.

Default status is assessed regularly (monthly). Loan remains as default if during its lifetime it was under default at least once.

The Group should have a track record on which criteria loan was considered as default.

*Incorporation of forward-looking information* 

The Group incorporates forward-looking information into both the assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and the measurement of ECL.

The Group uses expert judgment in assessment of forward-looking information. This assessment is based also on external information. External information may include economic data and forecasts published by governmental bodies and monetary authorities in the countries where the bank operates, such as the National Bank of Georgia.

The Group has identified and documented key driver of credit risk for each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macroeconomic variable and credit risk.

Among the tested macroeconomic parameters such as inflation, currency depreciation, only GDP was proved to have statistically significant influence on portfolio probabilities of default. Historical correlations over the past 3 years showed the high relationship between GDP and PD. When GDP was growing PD was decreasing respectively. Based the historical correlation PD is adjusted by using Vasicek model

Vasicek model uses the correlation between macro parameter and PD estimated through least square regression and adjusts PD based on historical dependency according to the forecasted GDP.

GDP is expected to grow by 5% in 2019 according to National Bank of Georgia.

# Modified financial assets

The contractual terms of a loan may be modified for a number of reasons, including changing market conditions, customer retention and other factors not related to a current or potential credit deterioration

of the customer. An existing loan whose terms has been modified may be derecognized and the renegotiated loan recognized as a new loan at fair value.

The bank renegotiates loans to customers in financial difficulties to maximize collection opportunities and minimize the risk of default. Under the Group's restructuring policy, the loan is restructured if the debtor is currently in default on its debt or if there is a high risk of default, there is evidence that the debtor made all reasonable efforts to pay under the original contractual terms and the debtor is expected to be able to meet the revised terms.

The revised terms usually include extending the maturity, changing the timing of interest payments and amending the terms of loan covenants. Restructuring is a qualitative indicator of significant increase in credit risk, as well as default and credit impairment. So the bank considers such client as non-standard and moves to stage 2.

Measurement of ECL

The key inputs into the measurement of ECL are the term structure of the following variables:

- probability of default (PD);
- loss given default (LGD);
- exposure at default (EAD).

ECL for exposures in Stage 1 is calculated by multiplying the 12-month PD by LGD and EAD. Lifetime ECL is calculated by multiplying the lifetime PD by LGD and EAD.

The Group estimates LGD parameters based on the history of recovery rates of claims against defaulted counterparties. Vintage approach is used to determine the percentage of recovered portfolio of defaulted loans through its lifetime. Such loans are grouped by the default months and repaid exposure is linked to each group. Statistical results are used to forecast the future recoveries for the newly defaulted portfolios. Finally, cash flows are discounted by the effective interest rates and divided by the default portfolio to calculate LGD.

For loans collateralized by deposits (cash covers) LGD is calculated in the way, that foreign currency exchange rate for recoveries is depreciated by 20% each subsequent year. In case of gold pawn loans, loss is equal to the difference between the exposure and gold collateral revaluated by the ounce price of the last twelve months.

EAD represents the expected exposure in the event of a default. Exposure at default calculated for the scheduled loans, overdrafts and credit cards separately for each lifetime period. Historical behavior is observed to calculate the average default periods from the disbursement of the loan. Testing default within years showed that on average mid-year is the point of default. So that point is used to calculate the EAD by subtracting the scheduled principal repayments till the forecasted overdue date and add three months interest accrued from overdue date till the date when the loan becomes default.

EAD for Overdrafts and credit cards is calculated directly from the historical data, for this purposes utilization rates - weight of disbursed exposure from the approved limit - of all defaulted overdrafts and credit cards are calculated.

#### Loss allowance

The following tables show reconciliations from the opening to the closing balances of the loss allowance by class of financial instruments. Comparative amounts for 2017 represent allowance account for credit losses and reflect measurement basis under IAS 39.

		20	018			2	017	
GEL'000	Stage 1	Stage 2		Tota	l Ind		Collective	Total
Loans to customers at amortised	~ · · · · · · · ·	~ · · · · · · ·	~ <b>g</b>		<u> </u>			
cost								
Balance at 1 January	4,345	3,081	29,785	37,21	1	18,501	13,383	31,884
Transfer to Stage 1	138	(136)	` '		-	-	-	-
Transfer to Stage 2 Transfer to Stage 3	(69) (126)	161 (678)	(92) 804		-	-	-	-
Net remeasurement of loss	(120)	(078)	004		-	-	-	-
allowance	(3,092)	350	5,757	3,01	5	1,878	3,590	5,468
New financial assets originated or	(0,0)=)	220	0,707	2,01		1,070	2,270	2,.00
purchased	3,962	-	-	3,96	2	-	-	-
Transfer to Stage 2	(841)	841	-		-	-	-	-
Transfer to Stage 3	(749)	-	749		-	_	_	-
Write-offs	-	-	(12,872)	(12,872		(203)	(2,543)	(2,746)
Balance at 31 December	3,568	3,619	24,129	31,31	<u>6</u>	20,176	14,430	34,606
				2018	8			2017
GEL'000		St	age 1 S	tage 2	Stage 3	Total		Fotal
Loans to customers at amortised	cost –		8	8				
Business loans								
Balance at 1 January			1,277	1,215	4,563	7,055		5,780
Transfer to Stage 1			15	(15)	-	-		-
Transfer to Stage 2			(27)	27	-	-		-
Transfer to Stage 3			(44)	(315)	359			-
Net remeasurement of loss allowand			(979)	143	2,209	1,373		67
New financial assets originated or p	urchased		843	150	-	843		-
Transfer to Stage 2			(152)	152	1.55	-		-
Transfer to Stage 3 Write-offs			(155)	-	155 (2,973)	(2.072)		(205)
Balance at 31 December		-	778	1,207	4,313	(2,973) <b>6,298</b>	_	(205) <b>5,642</b>
Dalance at 31 December			770	1,207	4,313	0,270		3,042
				20	)18			2017
GEL'000			Stage 1	Stage 2	Stage 3	Total		<b>Fotal</b>
Loans to customers at amortised of	cost – Cons	umer						
loans								
Balance at 1 January			2,633	1,570	6,215	10,418		7,797
Transfer to Stage 1			29	(27)	(2)	-		-
Transfer to Stage 2			(38)	130	(92) 443	_		-
Transfer to Stage 3 Net remeasurement of loss allowand	20		(80) (1,736)	(363) 135	1,707	106		3,261
New financial assets originated or p			2,929	-	1,707	2,929		5,201
Transfer to stage 2	archasea		(689)	689	_	2,727		_
Transfer to stage 3			(594)	-	594	_		_
Write-offs			-	-	(2,334)	(2,334)	1	(2,398)
<b>Balance at 31 December</b>		_	2,454	2,134	6,531	11,119	_	8,660
		-		-	140		_	•••
CEI 2000		-	Ctoro 1	Stage 2	018 Store 2	Tatal		2017 Estal
GEL'000	nost Monte		Stage 1	Stage 2	Stage 3	Total		<u>Fotal</u>
Loans to customers at amortised cloans	ะบระ –เงาบาไร	sage						
Balance at 1 January			419	193	1,155	1,767	,	1,702
Transfer to Stage 1			1	(1)	-	-		-
Transfer to Stage 2			(4)	4	-	-		-
Transfer to Stage 3			(1)	-	1	-		-
Net remeasurement of loss allowand			(293)	82	(323)	(534)		356
New financial assets originated or p	urchased		190	-	-	190		-
Write-offs		=	-	-	(57)	(57)		(97)
Balance at 31 December		=	312	278	776	1,366	<u> </u>	1,961
				20	)18			2017
GEL'000		_	Stage 1	Stage 2	Stage 3	Total		<b>Fotal</b>
Loans to customers at amortised	cost –Pawn	loans	<b>,</b>	~ · · · · · · · ·	<b>,</b>			
Balance at 1 January			16	103	17,852	17,971		16,605
Transfer to Stage 1			93	(93)	-	-		-
Transfer to Stage 2			-	-	-	-		-
Transfer to Stage 3			(1)	-	1	-		-
Net remeasurement of loss allowand	ce		(84)	(10)	2,164	2,070		1,784
Write-offs		-	-	-	(7,508)	(7,508)		(46)
Balance at 31 December		_	24	-	12,509	12,533		18,343

The following table provides a reconciliation between amounts shown in the above tables reconciling opening and closing balances of loss allowance per class of financial instrument.

GEL'000	Loans to customers at amortised cost - Business loans	Loans to customers at amortised cost - Consumer loans	Loans to customers at amortised cost - Mortgage loans	Loans to customers at amortised cost - Pawn loans	Total
Net remeasurement of					
loss allowance	1,373	106	(534)	2,070	3,015
New financial assets					
originated or purchased	843	2,929	190	-	3,962
Subtotal	2,216	3,035	(344)	2,070	6,977
Recoveries of amounts					
previously written off	(15)	(965)	(69)	-	(1,049)
Total	2,201	2,070	(413)	2,070	5,928

Expected credit losses including movement during 2018 is disclosed in note 8.

The significant changes in the gross carrying amount of the financial assets portfolio are further explained below.

explained below.				
GEL'000	Stage 1	Stage 2	Stage 3	Total
Loans to customers at amortised cost	<b>71</b> 4 000	25.50	<b>72</b> 000	<b>504.540</b>
Balance at 1 January	514,000	27,558	52,990	594,548
Transfer to Stage 1	5,783	(5,780)	(3)	-
Transfer to Stage 2	(3,696)	3,858	(162)	-
Transfer to Stage 3	(8,353)	(2,387)	10,740	-
New financial assets originated or purchased	436,917	-	-	436,917
Transfer to Stage 2	(2,666)	2,666	-	-
Transfer to Stage 3	(1,170)	-	1,170	-
Repayments and other movements (including foreign currency				
revaluations)	(306,103)	(7,998)	(5,846)	(319,947)
Write-offs		-	(12,872)	(12,872)
Balance at 31 December	634,712	17,917	46,017	698,646
		201	18	
GEL'000	Stage 1	Stage 2	Stage 3	Total
Loans to customers at amortised cost – Business loans				
Balance at 1 January	214,093	12,405	8,509	235,007
Transfer to Stage 1	230	(230)	-	-
Transfer to Stage 2	(1,262)	1,262	-	-
Transfer to Stage 3	(3,008)	(1,129)	4,137	-
New financial assets originated or purchased	193,604	-	-	193,604
Transfer to Stage 2	(399)	399	-	-
Transfer to Stage 3	(349)	-	349	-
Repayments and other movements (including foreign currency				
revaluations)	(131,277)	(4,378)	(339)	(135,994)
Write-offs	-	-	(2,973)	(2,973)
Balance at 31 December	271,632	8,329	9,683	289,644
		201	18	
GEL'000	Stage 1	Stage 2	Stage 3	Total
Loans to customers at amortised cost - Consumer loans				
Balance at 1 January	174,650	8,252	11,608	194,510
Transfer to Stage 1	113	(110)	(3)	-
Transfer to Stage 2	(1,897)	2,059	(162)	-
Transfer to Stage 3	(5,015)	(1,258)	6,273	-
New financial assets originated or purchased	165,338	-	-	165,338
Transfer to Stage 2	(2,267)	2,267	-	-
Transfer to Stage 3	(821)	-	821	-
Repayments and other movements (including foreign currency				
revaluations)	(91,375)	(2,607)	(3,843)	(97,825)
Write-offs			(2,334)	(2,334)
Balance at 31 December	238,726	8,603	12,360	259,689

	2018						
GEL'000	Stage 1	Stage 2	Stage 3	Total			
Loans to customers at amortised cost -Mortgage loans							
Balance at 1 January	56,116	804	2,547	59,467			
Transfer to Stage 1	7	(7)	-	-			
Transfer to Stage 2	(537)	537	-	-			
Transfer to Stage 3	(289)	-	289	-			
New financial assets originated or purchased	56,571	-	-	56,571			
Transfer to Stage 2	-	-	-	-			
Transfer to Stage 3	-	-	-	-			
Repayments and other movements (including foreign currency							
revaluations)	(23,864)	(349)	(1,022)	(25,235)			
Write-offs		-	(57)	(57)			
Balance at 31 December	88,004	985	1,757	90,746			
	2018						
GEL'000	Stage 1	Stage 2	Stage 3	Total			
Loans to customers at amortised cost -Pawn loans							
Balance at 1 January	69,141	6,097	30,326	105,564			
Transfer to Stage 1	5,433	(5,433)	-	-			
Transfer to Stage 2	-	-	-	-			
Transfer to Stage 3	(41)	-	41	-			
New financial assets originated or purchased	21,404	-	-	21,404			
Transfer to Stage 2	-	-	-	-			
Transfer to Stage 3	-	-	-	-			
Repayments and other movements (including foreign currency							
revaluations)	(59,587)	(664)	(642)	(60,893)			
Write-offs		-	(7,508)	(7,508)			
Balance at 31 December	36,350	-	22,217	58,567			

#### Credit quality analysis

Information on the analysis of credit quality of Loans to customers is given in the note 8 (d). Explanation of the terms: Stage 1, Stage 2, Stage 3, are included in Note 3(e)(iv).

Bank holds a portfolio of debt securities of Government of Georgia. As at 31 December 2018 the Bank classified those securities under stage 1 for the purpose of expected credit loss assessment (1 January 2018 Stage 1).

The following table sets out information on loans to customers that are credit-impaired and related collateral held in order to mitigate potential losses as at 31 December 2018:

			_	Fair value of collateral held			
GEL'000	Gross carrying amount	Loss allowance	Carrying amount	Real estate	Precious metals	Other collateral (motor vehicles, equipment)	Total
Business loans	9,683	(4,313)	5,370	4,632	-	738	5,370
Consumer loans	12,360	(6,531)	5,829	5,333	-	57	5,390
Mortgage loans	1,757	(776)	981	981	-	-	981
Gold Pawn loans	22,217	(12,509)	9,708	198	9,105	-	9,303
Total credit-impaired loans to customers	46,017	(24,129)	21,888	11,144	9,105	795	21,044

The following table sets out information on loans to customers that are credit-impaired and related collateral held in order to mitigate potential losses as at 1 January 2018:

			_	Fair value of collateral held			
GEL'000	Gross carrying amount	Loss allowance	Carrying amount	Real estate	Precious metals	Other collateral (motor vehicles, equipment)	Total
Business loans	8,509	(4,563)	3,946	3,343	-	603	3,946
Consumer loans	11,608	(6,215)	5,393	4,447	-	71	4,518
Mortgage loans	2,547	(1,155)	1,392	1,392	-	-	1,392
Gold Pawn loans	30,326	(17,852)	12,474	287	11,996	-	12,283
Total credit-impaired		•	•				
loans to customers	52,990	(29,785)	23,205	9,469	11,996	674	22,139

The tables above excludes overcollateralization.

# 5. Transition to IFRS 9

# Classification of financial assets and financial liabilities on the date of initial application of IFRS 9

The following table shows the original measurement categories in accordance with IAS 39 and the new measurement categories under IFRS 9 for the Group's financial assets and financial liabilities as at 1 January 2018.

		Original classification under	New classification	Original carrying amount under	New carrying amount under
GEL'000	Note		under IFRS 9	IAS 39	IFRS 9
Financial assets					
Cash and cash equivalents	6	Loans and receivables	Amortized cost	46,514	46,514
Mandatory reserve deposit with the					
National Bank of Georgia		Loans and receivables	Amortized cost	76,551	76,551
Loans to customers	8	Loans and receivables	Amortized cost	559,942	557,337
	7	Held-to-maturity			
Investment securities	,	investments	Amortized cost	53,333	53,298
Other financial assets					
(included in other assets)		Loans and receivables	Amortized cost	2,316	2,316
Total financial assets				738,656	736,016
Financial liabilities					
Loans from financial institutions	12	Amortized cost	Amortized cost	65,214	65,214
Deposit and balances from Banks		Amortized cost	Amortized cost	16,952	16,952
Current accounts and deposits from	16				
customers	10	Amortized cost	Amortized cost	579,626	579,626
Other financial liabilities	17	Amortized cost	Amortized cost	11,933	11,933
Subordinated loans	13	Amortized cost	Amortized cost	31,706	31,706
Total financial liabilities				705,431	705,431

Transition to IFRS 9 on the allowance of issued guarantees had an effect of GEL 195 thousand. The Group's accounting policies on the classification of financial instruments under IFRS 9 are set out in Note 3(e)(i). The application of these policies resulted in the reclassifications set out in the table above and explained below:

**a.** Group hold a portfolio of treasury securities of Government of Georgia which are managed under the business model whose objective is to hold assets to collect contractual cash flows. These assets are classified as measured at amortized cost under IFRS 9.

	IAS 39 carrying amount		IFRS 9 carrying amount
GEL'000	31 December 2017 Reclassification	Remeasurement	***************************************
Financial assets			•
Amortized cost			
Cash and cash equivalents:			
Opening balance	46,514	-	
Remeasurement		-	
Closing balance	<u>-</u>	-	- 46,514
Mandatory reserve deposit with the NBG:			_
Opening balance	76,551	-	
Remeasurement		-	
Closing balance	-	-	- 76,551
Loans to customers:			_
Opening balance	559,942	-	
Remeasurement	. <u>.                                   </u>	- (2,605	) -
Closing balance	-	-	- 557,337
Investment securities:			
Opening balance	53,333	-	
Remeasurement	-	- (35	) -
Closing balance	-	-	- 53,298
Other financial assets (included in other assets)	2,316	-	- 2,316
Total amortized cost	738,656	- (2,640	736,016

The following table reconciles the carrying amounts under IAS 39 to the carrying amounts under IFRS 9 on transition to IFRS 9 on 1 January 2018.

As a result of adoption of IFRS 9 there were no reclassification or remeasurement of financial liabilities.

The following table summarises the impact, net of tax, of transition to IFRS 9 on the opening balance of retained earnings. There is no impact on other components of equity.

GEL'000	Impact of adopting IFRS 9 at 1 January 2018
Retained earnings	- · · · · · · · · · · · · · · · · · · ·
Closing balance under IAS 39 (31 December 2017)	9,048
Recognition of expected credit losses under IFRS 9 for loans to customers	(2,605)
Recognition of expected credit losses under IFRS 9 for financial guarantee contracts issued	(195)
Recognition of expected credit losses under IFRS 9 for investment securities	(35)
Opening balance under IFRS 9 (1 January 2018)	6,213

The following table reconciles:

- the closing impairment allowance for financial assets in accordance with IAS 39 and provisions for loan commitments and financial guarantee contracts in accordance with IAS 37 *Provisions, Contingent Liabilities and Contingent Assets* as at 31 December 2017; to
- the opening ECL allowance determined in accordance with IFRS 9 as at 1 January 2018.

For financial assets, this table is presented by the related financial assets' measurement categories in accordance with IAS 39 and IFRS 9, and shows separately the effect of the changes in the measurement category on the loss allowance at the date of initial application of IFRS 9, i.e. as at 1 January 2018.

		Impairment allowa	nce and provisions	
GEL'000	31 December 2017 (IAS 39/IAS 37)	Reclassification	Remeasurement	1 January 2018 (IFRS 9)
Loans and receivables and held to maturity securities under IAS				
39/financial assets at amortised cost under IFRS 9.	34,606	-	2,640	37,246
Loan commitments and financial guarantee contracts issued	548	-	195	744
Total measured at amortised cost	35,154	-	2,835	37,989

# 6. Cash and cash equivalents

GEL'000	2018	2017
Cash on hand	32,080	42,289
Nostro accounts with the NBG	14,140	15,573
Current accounts with other credit institutions		
- rated A- to A+	901	20,156
- rated BBB to BBB+	17,468	205
- rated from BB- to BB+	-	10,399
-rated below B+	4,188	-
- not rated	140	181
Total current accounts with other credit institutions	22,697	30,941
Total cash and cash equivalents	68,917	88,803

No cash and cash equivalents are past due or impaired. As at 31 December 2018 the Group has one bank (2017: no banks), whose balance exceeds 10% of equity. The gross value of the balance as at 2018 was GEL 17,415 thousand (2017: nil). As at 31 December 2018 the Group allocates cash equivalents under Stage 1 for the purposes of identifying expected credit loss under IFRS 9 (1 January 2018: Stage 1). Management estimates that ECL is immaterial at reporting dates.

# 7. Investment securities

	2018 GEL'000	2017 GEL'000
Held by the Bank		
Government bonds		
- Government securities of the Ministry of Finance	56,845	53,333
Total government bonds	56,845	53,333
Expected credit losses	(35)	-
Total net government bonds	56,810	53,333

Investment securities of GEL 56,810 thousand (2017: GEL 53,333 thousand) represent debt securities with the Government of Georgia.

All investment securities are denominated in GEL and their contractual interest rates and maturities are as follows:

	31 December 2018		31 December 2017	
	Nominal interest		Nominal	
	rate, %	Maturity	interest rate, %	Maturity
Debt securities with the Ministry of Finance	7 – 14	2019 - 2023	7 – 14	2018 - 2022

No investment securities are past due or impaired. As at 31 December 2018 the Group allocates investment securities under Stage 1 for the purposes of identifying expected credit loss under IFRS 9 (1 January 2018: Stage 1).

Movements in the credit loss allowance of investment securities measured at amortized cost for the year ended 31 December 2018 are as follows:

	Government bonds
	GEL'000_
Balance at the beginning of the year	-
Adjustment on initial application of IFRS 9	35
Restated balance as at 1 January 2018	35
Net charge	
Balance as at 31 December 2018	35

# 8. Loans to customers

GEL'000	2018	2017
Business loans	289,644	235,007
Consumer loans	259,689	194,510
Mortgage loans	90,746	59,467
Gold pawn loans	58,567	105,564
Gross loans to customers	698,646	594,548
Less: allowance for impairment	(31,316)	(34,606)
Net loans to customers	667,330	559,942

# (a) Industry and geographical analysis of the loan portfolio

Loans to customers were issued primarily to customers located within Georgia who operate in the following economic sectors:

GEL'000	2018	2017
Individuals	350,436	253,977
Trading and service	153,907	105,118
Construction	65,297	62,370
Gold pawn	58,567	105,564
Agriculture and food processing	22,712	17,842
Energy	18,182	22,829
Health care	15,901	14,041
Financial institutions	6,529	11,086
Other	7,115	1,721
Gross loans to customers	698,646	594,548

# (b) Significant credit exposures

As at 31 December 2018 and 2017 none of the Group's borrower's balance exceeds 10% of equity.

As at 31 December 2018, the Group had a concentration of loans represented by GEL 82,878 thousand due from the ten largest third party borrowers (2017: GEL 84,163 thousand). An allowance of GEL 6,331 thousand (2017: GEL 5,248 thousand) was recognised against these loans.

# (c) Movement in allowance for impairment of loans to customers

	Business	Consumer	Mortgage	Gold pawn	
GEL'000	loans	loans	loans	loans	Total
At 1 January 2018	5,642	8,660	1,961	18,343	34,606
Adjustment on initial application of IFRS 9	1,413	1,758	(194)	(372)	2,605
Restated balance as at 1 January	7,055	10,418	1,767	17,971	37,211
Charge/(reversal) for the year	2,201	2,070	(413)	2,070	5,928
Recoveries	15	965	69	-	1,049
Amounts written off	(2,973)	(2,334)	(57)	(7,508)	(12,872)
At 31 December 2018	6,298	11,119	1,366	12,533	31,316
Individual impairment	3,985	4,234	426	12,533	21,178
Collective impairment	2,313	6,885	940		10,138
	6,298	11,119	1,366	12,533	31,316
Gross amount of loans, individually determined					
to be impaired, before deducting any					
individually assessed impairment allowance	8,447	8,570	1,191	22,217	40,425
	Business	Consumer	Mortgage	Gold pawn	
	Business loans	Consumer loans	Mortgage loans	Gold pawn loans	Total
At 1 January 2017			0 0		
Charge for the year	5,780 44	10ans 7,797 2,398	loans 1,702 237	loans	31,884 4,461
Charge for the year Recoveries	10ans 5,780	loans 7,797 2,398 863	loans 1,702 237 119	loans 16,605	31,884
Charge for the year	5,780 44 23 (205)	10ans 7,797 2,398	loans 1,702 237	16,605 1,782 2 (46)	31,884 4,461
Charge for the year Recoveries	5,780 44 23	loans 7,797 2,398 863	loans 1,702 237 119	loans 16,605 1,782 2	31,884 4,461 1,007
Charge for the year Recoveries Amounts written off	5,780 44 23 (205)	7,797 2,398 863 (2,398)	loans 1,702 237 119 (97)	16,605 1,782 2 (46)	31,884 4,461 1,007 (2,746)
Charge for the year Recoveries Amounts written off	5,780 44 23 (205)	7,797 2,398 863 (2,398)	loans 1,702 237 119 (97)	16,605 1,782 2 (46)	31,884 4,461 1,007 (2,746)
Charge for the year Recoveries Amounts written off At 31 December 2017	5,780 44 23 (205) 5,642	10ans 7,797 2,398 863 (2,398) 8,660	1,702 237 119 (97) 1,961	loans 16,605 1,782 2 (46) 18,343	31,884 4,461 1,007 (2,746) 34,606
Charge for the year Recoveries Amounts written off At 31 December 2017 Individual impairment	5,780 44 23 (205) <b>5,642</b>	loans 7,797 2,398 863 (2,398) 8,660	1,702 237 119 (97) 1,961	loans 16,605 1,782 2 (46) 18,343	31,884 4,461 1,007 (2,746) 34,606 20,176
Charge for the year Recoveries Amounts written off At 31 December 2017 Individual impairment	5,780 44 23 (205) 5,642	10ans	1,702 237 119 (97) 1,961 140 1,821	loans 16,605 1,782 2 (46) 18,343  18,317 26	31,884 4,461 1,007 (2,746) 34,606 20,176 14,430
Charge for the year Recoveries Amounts written off At 31 December 2017  Individual impairment Collective impairment	5,780 44 23 (205) 5,642	10ans	1,702 237 119 (97) 1,961 140 1,821	loans 16,605 1,782 2 (46) 18,343  18,317 26	31,884 4,461 1,007 (2,746) 34,606 20,176 14,430
Charge for the year Recoveries Amounts written off At 31 December 2017  Individual impairment Collective impairment Gross amount of loans, individually determined	5,780 44 23 (205) 5,642	10ans	1,702 237 119 (97) 1,961 140 1,821	loans 16,605 1,782 2 (46) 18,343  18,317 26	31,884 4,461 1,007 (2,746) 34,606 20,176 14,430

#### (d) Credit quality of loans to customers

The following table provides information on the credit quality of loans to customers as at 31 December 2018 and 31 December 2017:

	31 December 2018				31 December 2017
GEL'000	Stage 1	Stage 2	Stage 3	Total	Total
Loans to customers at amortised cost -					
Business loans					
Not overdue	266,059	2,733	3,252	272,044	221,387
Overdue less than 30 days	5,573	-	1,270	6,843	8,436
Overdue 30-90 days	_	5,596	997	6,593	2,234
Overdue more than 90 days	-	-	4,164	4,164	2,950
Total business loans, gross	271,632	8,329	9,683	289,644	235,007
Loss allowance	(778)	(1,207)	(4,313)	(6,298)	(5,642)
Carrying amount	270,854	7,122	5,370	283,346	229,365
Loans to customers at amortised cost –					
Consumer loans					
Not overdue	234,023	7,043	3,092	244,158	179,685
Overdue less than 30 days	4,703	203	1,576	6,482	5,849
Overdue 30-90 days	_	1,348	555	1,903	2,679
Overdue more than 90 days	-	9	7,137	7,146	6,297
Total consumer loans, gross	238,726	8,603	12,360	259,689	194,510
Loss allowance	(2,454)	(2,134)	(6,531)	(11,119)	(8,660)
Carrying amount	236,272	6,469	5,829	248,570	185,850

		31 Dece 201			31 December 2017
GEL'000	Stage 1	Stage 2	Stage 3	Total	Total
Loans to customers at amortised cost – Mortgage loans					
Not overdue	87,338	744	1,295	89,377	57,548
Overdue less than 30 days	666	-		666	578
Overdue 30-90 days	-	241	77	318	160
Overdue more than 90 days	-	-	385	385	1,181
Total mortgage loans, gross	88,004	985	1,757	90,746	59,467
Loss allowance	(312)	(278)	(776)	(1,366)	(1,961)
Carrying amount	87,692	707	981	89,380	57,506
Loans to customers at amortised cost –					
Pawn loans					
Not overdue	36,253	-	114	36,367	75,583
Overdue less than 30 days	97	-	-	97	19
Overdue more than 90 days			22,103	22,103	29,962
Total pawn loans, gross	36,350		22,217	58,567	105,564
Loss allowance	(24)		(12,509)	(12,533)	(18,343)
Carrying amount	36,326		9,708	46,034	87,221

#### (e) Key assumptions and judgments for estimating loan impairment

Key assumptions used by the Group in estimation of the expected credit loss on loans to customers are as follows:

- probability of default (PD);
- loss given default (LGD);
- exposure at default (EAD).

Change in these estimate by 10% increase/decrease could affect the expected credit loss on loans to customers for 2018 as follows:

- probability of default (PD) GEL 715 thousand;
- loss given default (LGD) GEL 1,149 thousand;
- exposure at default (EAD) GEL 791 thousand.

#### (f) Analysis of collateral and other credit enhancements

The general creditworthiness of a customer tends to be the most relevant indicator of credit quality of the loan extended to it. However, collateral provides additional security and the Group generally requests borrowers to provide it.

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. The Group has implemented the guidelines regarding the acceptability of types of collateral and valuation parameters.

Management ensures, that major part of the business loans, gold pawn loans and mortgage loans are fully covered by the market value of the collateral.

The following tables provide information on collateral and other credit enhancements securing loans to customers, net of impairment, by types of collateral:

GEL'000	Net exposures					
		Cash		No	Precious	_
At 31 December 2018	Real estate	collateral	Other	collateral	metals	Total
Business	231,644	20,261	30,182	701	558	283,346
Consumer	199,961	2,872	1,739	43,998	-	248,570
Mortgage	87,247	1,714	160	259	-	89,380
Gold pawn	1,114	-	-	-	44,920	46,034
Total	519,966	24,847	32,081	44,958	45,478	667,330

GEL'000	Net exposures					
		Cash		No	Precious	
At 31 December 2017	Real estate	collateral	Other	collateral	metals	Total
Business	191,294	18,879	18,827	365	-	229,365
Consumer	138,301	3,367	931	43,220	-	185,819
Mortgage	57,421	38	75	3	-	57,537
Gold pawn	1,558	3,558	-	1,248	80,857	87,221
Total	388,574	25,842	19,833	44,836	80,857	559,942

The tables above excludes overcollateralization. For loans secured by multiple types of collateral, collateral that is most relevant for impairment assessment is disclosed. The majority of the loans with no collateral represents payroll loans, which include loans secured with personal guarantees.

Information on the loans to customers used as a collateral for borrowed funds is disclosed in Note 12.

#### (g) Repossessed collateral

Repossessed property mainly represents real estate assets acquired by the Group in settlement of overdue loans. These assets are treated as inventories and recognized at net book value of the respective loan when acquired and subsequently measured at the lower of cost and net realizable value. The Group's policy is to sell the repossessed property as soon as it is practicable.

During 2018 the Group has an addition of repossessed property with the carrying amount of GEL 219 thousand (2017: GEL 539 thousand) and sales of repossessed property with the carrying amount of GEL 1,936 thousand (2017: GEL 8,118 thousand).

# 9. Premises and equipment

			Office and		Furniture, fixtures and	Leasehold	
			computer		other fixed	improve-	
GEL'000	Land	<b>Premises</b>	equipment	Vehicles	assets	ments	Total
Cost							
As at 1 January 2017	449	15,103	6,879	681	7,479	3,055	33,646
Additions	-	350	284	16	1,124	1,198	2,972
Disposals	-	-	-	-	(64)	(983)	(1,047)
Transfers							
As at 31 December 2017	449	15,453	7,163	697	8,539	3,270	35,571
As at 1 January 2018	449	15,453	7,163	697	8,539	3,270	35,571
Additions	-	106	97	198	901	265	1,567
Disposals	_	100	-	(178)	J01 -	203	(178)
As at 31 December 2018	449	15,559	7,260	717	9,440	3,535	36,960
As at 31 December 2010		13,337	7,200		2,440	3,333	30,700
Accumulated depreciation							
As at 1 January 2017	_	3,179	3,771	600	5,402	2,540	15,492
Depreciation charge	-	645	816	57	630	213	2,361
Disposals	-	-	-	-	(62)	(962)	(1,024)
As at 31 December 2017	-	3,824	4,587	657	5,970	1,791	16,829
As at 1 January 2019		3,824	4,587	657	5,970	1,791	16,829
As at 1 January 2018 Depreciation charge	-	280	4,387 547	48	733	239	1,847
Disposals	-	200	347	(176)	133	239	(176)
As at 31 December 2018		4,104	5,134	529	6,703	2,030	18,500
As at 31 December 2016		4,104	3,134	349	0,703	2,030	10,500
Net book value							
1 January 2017	449	11,924	3,108	81	2,077	515	18,154
<b>31 December 2017</b>	449	11,629	2,576	40	2,569	1,479	18,742
31 December 2018	449	11,455	2,126	188	2,737	1,505	18,460

## 10. Goodwill

Goodwill of GEL 20,374 thousand fully relates to the acquisition of JSC Standard Bank in 2008 by JSC Kor.

The Group is considered as a one cash-generating unit (the CGU) for the impairment test purposes. The recoverable amount of the CGU is based on the value in use, estimated using discounted cash flows.

The key assumptions used in the estimation of the recoverable amount are set out below. The values assigned to the key assumptions represented management's assessment of future trends in the banking industry, projected growth rate of the country's economy and were based on historical data from both external and internal sources.

In percent	2018	2017
Discount rate	13.3%	10.2%
Terminal value growth rate	5.2%	5.5%
Budgeted growth rate of free cash flows (average of next five years)	4.8%	5.5%

The discount rate reflects the required rate of return for the cash flows on the invested capital of similar companies denominated in USD.

The estimated recoverable amount of the CGU exceeded its carrying amount. Management believes that no reasonably possible change in any of the key assumptions would cause the carrying amount of the CGU to exceed its recoverable amount.

### 11. Taxation

GEL '000	2018	2017
Current tax expense		
Current year	(1,571)	-
Movement in temporary differences		
due to origination and reversal of temporary differences	(1,447)	39
Total income tax (expense)/benefit	(3,018)	39

In 2018, the applicable tax rate for current and deferred tax is 15% (2017: 15%).

#### **Reconciliation of effective tax rate:**

GEL'000 Profit before tax	2018 23,188	%	2017 11,883	%
Income tax at the applicable tax rate	3,478	15	1,782	15
Change in unrecognised deferred tax asset	(193)	(1)	(654)	(6)
Change in unrecognised deferred tax liabilities due to				
change in the legislation (note 3)	337	1	(658)	(6)
Net non-taxable income	(604)	(3)	(509)	(4)
	3,018	12	(39)	(1)

#### Movement in temporary differences during the year

GEL'000	1 January 2018	Recognised in profit or loss	31 December 2018
Loans to customers	(941)	460	(481)
Goodwill and other intangible assets	425	(307)	118
Tax loss carry-forwards	944	(944)	-
Other	(704)	(656)	(1,360)
	(276)	(1,447)	(1,723)

GEL'000	1 January 2018	Recognised in profit or loss	31 December 2018
Loans to customers	(1,437)	496	(941)
Goodwill and other intangible assets	66	359	425
Tax loss carry-forwards	1,380	(436)	944
Other	(324)	(380)	(704)
	(315)	39	(276)

#### Tax loss carry-forwards

Deferred tax assets have not been recognised in respect of the following items:

GEL'000	<b>31 December 2018</b>	31 December 2017
Tax loss carry-forwards	-	193

The Group's tax loss carry-forwards by expiration date comprise:

GEL'000	31 December 2018	31 December 2017
2019	-	-
2021	<u></u> _	1,137
	-	1,137

According to Georgian Government's latest announcements, the Banking sector's transition to the new taxation legislation system (Note 3) will be effective since 1 January 2023, instead of 1 January 2019.

## 12. Loans from financial institutions

			31 December 2018		31 December 2017	
'000 GEL	Currency	Year of maturity	Face value	Carrying amount	Face value	Carrying amount
Black Sea Trade and Development Bank (BSTDB)	USD	2019	11,995	11,995	9,934	9,934
Nederlandse FinancieringsMaatschappij Voor Ontwikkelingslanden N.V. (FMO)	GEL	2023	31,363	31,363	31,260	31,260
Responsibility SICAV (Lux)	USD	2023	5,368	5,368	-	-
Deutsche Investitions- und Entwicklungsgesellschaft (DEG)	EUR	2025	20	20	-	-
Deutsche Investitions- und Entwicklungsgesellschaft (DEG)	USD	2025	36	36	-	-
Loan from the NBG	GEL	2019	23,023	23,023	24,020	24,020
Total			71,805	71,805	65,214	65,214

The Group has signed a Loan Agreement with Deutsche Investitions und Entwicklungsgesellschaft in 2018, which has not been disbursed yet. The Balance consists of interest accrued on undisbursed amounts.

Due to liquidity management purposes the Bank received short term loans from NBG with original maturities of less than 3 months comprising GEL 23,023 thousand (2017: GEL 24,020 thousand).

Loans from NBG are collateralized with government securities of the Ministry of Finance of Georgia in amount of GEL 14,702 thousand and loans to customers in amount of GEL 11,405 thousand (2017: nil).

The Group has complied with all the financial covenants stipulated by lending agreements as at 31 December 2018 and 31 December 2017.

## 13. Subordinated loans

			31 December 2018		31 December 2017	
		Year of	Face	Carrying	Face	Carrying
'000 GEL	Currency	maturity	value	amount	value	amount
Standard Capital Georgia Ltd	USD	2025	5,650	5,650	6,268	6,268
Standard Capital Georgia Ltd	USD	2026	4,324	4,324	4,696	4,696
Dhabi Contracting	USD	2023	21,417	21,417	20,742	20,742
Dhabi Contracting	USD	2024	14,724	14,724		
Total		_	46,115	46,115	31,706	31,706

In case of bankruptcy, the repayment of the subordinated borrowings will be made after repayment in full of all other liabilities of the Group.

# 14. Reconciliation of movements of liabilities to cash flows arising from financing activities

The table below sets out an analysis of the movements in liabilities that are reported as financing in the consolidated statement of cash flows for the period presented.

GEL'000	Loans from financial institutions	Subordinated loans	Total
Balance at 1 January 2018	65,214	31,706	96,920
Cash flow from financing activities	4,917	12,819	17,736
Receipts of loans	15,837	14,137	29,974
Repayment of the loans	(10,920)	(1,318)	(12,238)
Foreign exchange adjustments	1,175	1,593	2,768
Net movement on interest including	,	,	,
foreign currency loss/(gain)	499	(3)	496
Balance at 31 December 2018	71,805	46,115	117,920
GEL 2000	Loans from financial	Subordinated	Total

institutions	loans	Total
10,696	33,705	44,401
53,109	(1,271)	51,838
59,467	-	59,467
(6,358)	(1,271)	(7,629)
592	(740)	(148)
817	12	829
65,214	31,706	96,920
	10,696 53,109 59,467 (6,358) 592	10,696 33,705 53,109 (1,271) 59,467 - (6,358) (1,271) 592 (740) 817 12

# 15. Deposits and balances from banks

GEL'000	2018	2017
Time deposits from banks		16,785
Short-term placements of other banks	225	167
Total deposits and balances from banks	225	16,952

As at 31 December 2018 the Group has no Banks, whose balances exceed 10% of equity (2017 nil)

# 16. Current accounts and deposits from customers

	2018	2017
Current accounts	200,073	139,371
Time deposits	483,193	440,255
Total current account and deposits from customers	683,266	579,626
Held as a security against guarantees and letters of credit issued	18,844	18,367

As at 31 December 2018, the Group has 5 customers (2017: 7 customers), whose balances individually exceed 10% of equity. These balances as at 31 December 2018 are GEL 108,119 thousand (2017: GEL 161,225 thousand).

GEL'000	2018	2017
Private enterprises	342,972	317,861
Individuals	278,409	204,355
State and budgetary organizations	61,885	57,410
Total current account and deposits from customers	683,266	579,626

An analysis of amounts due to customers by economic sector is as follows:

GEL'000	2018	2017
Individuals	278,410	204,329
Trade and service	126,451	101,051
Construction	62,966	28,663
State and budgetary organizations	61,885	154,622
Insurance	17,997	9,229
Non-banking credit organizations	11,323	19,137
Energy	9,580	198
Mining	3,433	1,145
Transport and communication	554	2,108
Other	110,667	59,144
Total current account and deposits from customers	683,266	579,626

Information about customers deposits balances used as collateral for issued loans is disclosed in the note 8.

## 17. Other liabilities

GEL'000	2018	2017
Settlement on plastic card and money transfer operations	7,966	8,010
Accrued Employee Benefit Costs	2,625	2,764
Financial liabilities from services received	968	598
Other	134	561
Total other financial liabilities	11,693	11,933
Provisions for guarantees and credit related commitments	206	548
Other provisions	2,322	1,755
Other	245	321
Total other liabilities	14,466	14,557

The table below shows the fair values of foreign currency forward contract, recorded as assets or liabilities, together with their notional amounts. The notional amount, recorded gross, is the amount of a derivative's underlying asset reference rate, the basis upon which changes in the value of derivatives are measured. The notional amounts indicate the volume of transactions outstanding at the year end and are not indicative of the credit risk.

The table below shows the fair values of foreign currency forward contract recorded in other assets (31 December 2017: other liabilities) together with their notional amounts.

	<b>31 December 2018</b>		31 Decembe	r 2017
	Notional	Fair	Notional	Fair
GEL'000	amount	value	amount	value
Foreign currency forward contract				
Sell USD buy GEL	42,123	334	-	-
Sell USD buy GEL	-	-	32,878	(111)
				40

# 18. Equity

Number of shares	Ordinary shares		
	2018	2017	
In issue at 1 January	1,213,720	1,213,720	
Issued in cash, fully paid	-	-	
In issue at 31 December, fully paid	1,213,720	1,213,720	
Authorised shares - par value	100	100	

All ordinary shares rank equally with regard to the Bank's residual assets.

#### **Ordinary shares**

The holders of ordinary shares are entitled to receive dividends as declared from time to time, and are entitled to one vote per share at general meetings of the Bank. No dividends were declared or paid in 2018 and 2017.

## 19. Net interest income calculated using the effective interest method

GEL'000	2018	2017	
Loans to customers	72,049	58,344	
Investment securities	4,040	3,824	
Amounts due from other banks	1,087	912	
Total interest income	77,176	63,080	
Amounts due to customers	25,733	23,342	
Amounts due to credit institutions	7,115	3,962	
Subordinated debts	2,201	2,175	
Total interest expense	35,049	29,479	
Net interest income	42,127	33,601	

# 20. Fee and commission income and expenses

In the following table, fee and commission income from contracts with customers in the scope of IFRS 15 is disaggregated by major types of commission income.

GEL'000	2018	2017
Plastic card transactions	2,892	3,084
Settlement transactions	1,911	1,638
Servicing of current accounts	822	658
Cash transactions	720	570
Other	269	305
Total fee and commission income from contracts with customers	6,614	6,255
Financial guarantee contract	1,821	1,166
Total fee and commission income	8,435	7,421
Plastic card transactions	2,343	2,777
Cash transactions	513	544
Settlement transactions	421	400
Other	441	329
Total fee and commission expenses	3,718	4,050
Net fee and commission income	4,717	3,371

Performance obligations and revenue recognition policies

Fee and commission income from contracts with customers is measured based on the consideration specified in a contract with a customer. The Group recognises revenue when it transfers control over a service to a customer.

The following table provides information about the nature and timing of the satisfaction of performance obligations in contracts with customers, including significant payment terms, and the related revenue recognition policies.

	Nature and timing of satisfaction of performance	Revenue recognition under IFRS 15
Type of service	obligations, including significant payment terms	(applicable from 1 January 2018)
Retail and corporate banking service	The Group provides banking services to retail and corporate customers, including account management, provision of overdraft facilities, foreign currency transactions, credit cards and servicing fees.  Fees for ongoing account management are charged to the customer's account on a monthly basis.  Transaction-based fees for interchange, foreign currency transactions and overdrafts are charged to the customer's account when the transaction takes place.  Servicing fees are charged on a monthly basis and are based on fixed rates reviewed annually by the Group.	Revenue from account service and servicing fees is recognised over time as the services are provided. Revenue related to transactions is recognised at the point in time when the transaction takes place.

# 21. Other operating expenses

GEL'000	2018	2017
Lease expenses	2,525	2,424
Advertising and marketing services	1,209	1,511
Professional services	1,178	1,300
Security expense	469	374
Transportation and cash collection	439	386
Taxes other than on income	434	535
Communications	407	409
Repair and maintenance	385	735
Office supply	326	280
Insurance	313	401
Representative expenses	269	298
Plastic card expenses	79	66
Business trip expenses	77	108
Other	971	891
Total other operating expenses	9,081	9,718

For 2018, professional fees paid to financial auditors comprised GEL 123 thousand (2017:GEL 96 thousand).

## 22. Credit related commitments

The Group has outstanding credit related commitments to extend loans. These credit related commitments take the form of approved loans and credit card limits and overdraft facilities. The Group provides financial guarantees and letters of credit to guarantee the performance of customers to third parties. These agreements have fixed limits and generally extend for a period of up to three years.

The Group applies the same credit risk management policies and procedures when granting credit commitments, financial guarantees and letters of credit as it does for granting loans to customers.

The contractual amounts of credit related commitments are set out in the following table by category. The amounts reflected in the table for credit related commitments assume that amounts are fully advanced. The amounts reflected in the table for guarantees and letters of credit represent the maximum accounting loss that would be recognised at the reporting date if the counterparties failed completely to perform as contracted.

GEL'000	2018	2017
Credit related commitments		
Guarantees	45,749	55,708
Letters of credit	2,462	1,122
Total credit related commitments	48,211	56,830
Less: cash held as security against guarantees and letters of credit	(18,844)	(18,367)
Net exposure to guarantees and letters of credit	29,367	38,463
Undrawn loan commitments	14,930	18,613

As at 31 December 2018 the Group allocates undrawn loan commitments guarantees and letter of credits in Stage 1 for the purposes of identifying expected credit loss under IFRS 9 (1 January 2018: Stage 1). Management estimates that ECL is immaterial at reporting dates.

## 23. Risk management

Management of risk is fundamental to the business of banking and forms an essential element of the Group's operations. The major risks faced by the Group are those related to market risk, credit risk, liquidity risk, and operational, legal and reputational risks.

The risk management policies aim to identify, analyse and manage the risks faced by the Group, to set appropriate risk limits and controls, and to continuously monitor risk levels and adherence to limits. Risk management policies and procedures are reviewed regularly to reflect changes in market conditions, products and services offered and emerging best practice. The Group has developed a system of reporting on significant risks and capital.

As at 31 December 2018, the Group's internal documentation establishing the procedures and methodologies for identification, managing and stress-testing the Group's significant risks, was approved by the authorized management bodies of the Group in accordance with regulations and recommendations issued by the NBG.

The Board of Directors has overall responsibility for the oversight of the risk management framework, overseeing the management of key risks and reviewing its risk management policies and procedures as well as approving significantly large exposures.

The management is responsible for monitoring and implementing risk mitigation measures, and ensuring that the Group operates within established risk parameters. The Chief Risk Officer is responsible for the overall risk management, ensuring the implementation of common principles and methods for identifying, measuring, managing and reporting both financial and non-financial risks. He reports directly to the Chief Executive Officer.

The Supervisory Board has responsibility for controlling the Group's compliance with risk limits and capital adequacy ratios as established by the Group's internal documentation. With the view of controlling effectiveness of the Group's risk management procedures and their consistent application the Supervisory Board and management bodies of the Bank periodically receive reports prepared by the internal audit function and the Risk department, discuss the contents of these reports and consider proposed corrective actions.

Credit, market and liquidity risks, both at the portfolio and transactional levels, are managed and controlled through a system of Credit Committees and an Asset and Liability Management Committee (ALCO). In order to facilitate efficient and effective decision-making, the Group established a hierarchy of credit committees, depending on the type and amount of the exposure.

Both external and internal risk factors are identified and managed throughout the organisation. Particular attention is given to identifying the full range of risk factors and determining the level of assurance over current risk mitigation procedures. Apart from the standard credit and market risk analysis, the Risk Department monitors financial and non-financial risks by holding regular meetings with operational units in order to obtain expert judgments in their respective areas of expertise.

#### Credit risk

The Group takes on exposure to credit risk, which is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. Exposure to credit risk arises primary as a result of the Group's lending and other transactions with counterparties giving rise to financial assets.

The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers. The Bank further established 3 levels of credit committees which are responsible for approving credit limits for individual borrowers. Review and approval limits for each credit committee differs per loan type. Only sanctioned retail loans (payroll/credit card/overdraft) with the maximum amount of GEL 17 thousand are issued on branch level. Loan applications originated by the relevant client relationship managers are passed on to the relevant credit committee for approval of credit limit.

In order to monitor credit risk exposures, regular reports are produced by the portfolio analysis manager and reviewed by the credit risk department. Monitoring includes review of the customer's financial performance.

The financial assets of the Group exposed to credit risk can be analysed as follows:

	Neither	past due nor in	npaired			
GEL'000 31 December 2018	High grade	Standard	Sub- standard	Past due stage 1 and stage2	Impaired loans/Stage 3	Total
Cash and cash equivalents	36,837					36,837
Mandatory reserve deposit						
with the NBG	114,432	-	-	-	-	114,432
Gross loans to customers						
Consumer loans	2,867	190,986	43,338	5,552	5,827	248,570
Business loans	20,819	216,778	30,069	10,309	5,371	283,346
Mortgage loans	1,715	85,432	417	835	981	89,380
Gold pawn loans	35,313	916	-	96	9,709	46,034
-	60,714	494,112	73,824	16,792	21,888	667,330
Investment securities	56,810					56,810
Other financial assets	2,733	-	-	296	-	3,029
Total	271,526	494,112	73,824	17,088	21,888	878,438
				<u> </u>		
	Neither	past due nor ii	npaired			
GEL'000		•	Sub-		Impaired	
31 December 2017	High grade	Standard	standard	Past due	loans	Total
Cash and cash equivalents	46.514	_		_		46,514
Mandatory reserve deposit						-,-
with the NBG	76,551	-	-	-	-	76,551
Gross loans to customers	,					,
Consumer loans	3,367	127,702	41,243	13,166	342	185,820
Business loans	5,646	160,054	50,394	6,893	6,376	229,363
Mortgage loans	38	55,235	406	1,634	224	57,537
Gold pawn loans	62,350	1,318	5,430	36	18,088	87,222
•	71,401	344,309	97,473	21,729	25,030	559,942
Investment securities	53,333	_	_	_	_	53,333
Other financial assets	2,201	-	-	227	-	2,428

An analysis of past due loans is provided below. The majority of the past due loans are not considered to be impaired because of high quality and adequacy of collateral.

97,473

21,956

25,030

738,768

Neither past due nor impaired financial assets of the Bank are classified as follows:

250,000

Total

344,309

- High grade: A financial asset with the positive financial indicators, no overdue days, secured by deposit or precious metals. The Bank treats mandatory reserve deposit amount with the NBG, together with Ministry of Finance treasury bills and bonds and deposit certificated of the NBG as high grade financial assets.
- ▶ Standard grade: A financial asset with the positive financial indicators, no overdue days, secured by real estate.
- Substandard grade: A financial asset with the positive financial indicators with no overdue days secured by other collateral or not fully collateralized.

A . 1 .	C . 1	1	. 11	1	C C' 1	
Aging analysis	of nast due	hut not im	naired loans	ner class i	ot tinancial a	ccetc.
riging analysis	or past duc	out not mi	pan ca roans	per crass v	or illianciai a	oocto.

GEL'000	Less than	31 to 60	61 to 90	More than	
31 December 2018	30 days	days	days	90 days	Total
Loans to customers					
Consumer loans	4,788	466	296	-	5,550
Business loans	5,527	4,783	-	-	10,310
Mortgage loans	663	122	50	-	835
Gold pawn loans	97	-	-	-	97
Total	11,075	5,371	346		16,792
GEL'000	Less than	31 to 60	61 to 90	More than	
31 December 2017	30 days	days	days	90 days	Total
Loans to customers	<del></del>		<u> </u>		
Consumer loans	5,873	1082	908	5303	13,166
Business loans	3,568	1270	631	1424	6,893
Mortgage loans	580	116	21	917	1,634
Gold pawn loans	18	0	0	18	36
Total	10,039	2,468	1,560	7,662	21,729

The Group is also exposed to credit risk arising from guarantees and letters of credit. Credit risk for off-balance sheet financial instruments is defined as the possibility of sustaining a loss as a result of another party to a financial instrument failing to perform in accordance with the terms of the contract. The Bank uses the same credit policies in assuming conditional obligations as it does for on-balance sheet financial instruments, through established credit approvals, risk control limits and monitoring procedures.

The geographical concentration of the Bank's financial assets is set out below:

		20	18			20	17	
GEL'000	Georgia	OECD	CIS and other foreign countries	Total	Georgia	OECD	CIS and other foreign countries	Total
Assets								
Cash and cash equivalents	18,402	17,690	745	36,837	26,091	20,108	315	46,514
Mandatory reserves								
with the NBG	114,432	-	-	114,432	76,551	-	-	76,551
Loans to customers	651,691	6,498	9,141	667,330	546,277	5,669	7,996	559,942
Investment securities	56,810	_	_	56,810	53,333	_	-	53,333
Other financial								
assets	3,029	-	-	3,029	2,428	-	-	2,428
- -	844,364	24,188	9,886	878,438	704,680	25,777	8,311	738,768

#### Liquidity risk and funding management

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. It refers to the availability of sufficient funds to meet deposit withdrawals and other financial commitments associated with financial instruments as they actually fall due. Liquidity risk exists when the maturities of assets and liabilities do not match. The matching and/or controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to the management of financial institutions.

In order to manage liquidity risk, the Bank performs daily monitoring of future expected cash flows on clients' and banking operations, which is part of the assets/liabilities management process. The Management Board set limits on the minimum proportion of maturing funds available to meet deposit withdrawals and on the minimum level of interbank and other borrowing facilities that should be in place to cover withdrawals under both normal and stressed conditions. They also set parameters for the risk diversification of the liability base.

The Bank's liquidity policy is comprised of the following:

- projecting cash flows and maintaining the level of liquid assets necessary to ensure liquidity in various time-bands;
- maintaining a funding plan commensurate with the Bank's strategic goals;
- maintaining a diverse range of funding sources thereby increasing the Bank's borrowing capacity, domestically as well as from foreign sources;
- maintaining highly liquid and high-quality assets;
- ▶ adjusting its product base by time bands against available funding sources;
- ▶ daily monitoring of liquidity ratios against regulatory requirements; and
- constant monitoring of asset and liability structures by time-bands.

Treasury function within the Bank is charged with the following responsibilities:

- compliance with the liquidity requirements of the NBG as well as with the liquidity requirement covenants contained in the agreements with foreign lending sources;
- ▶ daily reports to management, including reporting to management on the levels of liquid assets in the main currencies (GEL, USD, EUR), cash positions;
- weekly reports to management on the forecasted levels of cash flows in the main currencies (GEL, USD, EUR);
- constantly controlling/monitoring the level of liquid assets;
- monitoring of deposit and other liability concentrations; and
- ▶ maintaining a plan for the instant increase of cash to provide liquidity under stressed conditions.

The liquidity position is assessed and managed by the Bank primarily on a standalone basis, based on certain liquidity ratios established by the NBG. According to the NBG regulation monthly average liquidity ratio should not be less than 30%. ALCO is responsible for ensuring that Treasury properly manages the Bank's liquidity position. The Risk Management Department is responsible for controlling these activities. Decisions on liquidity positions and management are made by ALCO.

Analysis of financial liabilities by remaining contractual maturities

The tables below summarize the maturity profile of the Bank's financial liabilities at 31 December based on contractual undiscounted repayment obligations. Repayments which are subject to notice are treated as if notice were to be given immediately. The maturity analysis does not reflect the historical stability of current accounts. Their liquidation has historically taken place over a longer period than indicated in the tables below. These balances are included in amounts due in less than three months in the tables below:

GEL'000 As at 31 December 2018	Less than 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total
Financial liabilities					_
Loans from financial institutions and deposits and balances from banks	24,487	21,171	36,978	-	82,636
Current accounts and deposits from customers	458,819	153,894	82,546	2,651	697,910
Other financial liabilities	11,693	-	-	-	11,693
Subordinated loans	432	3,318	14,026	40,517	58,293
Total undiscounted financial liabilities	495,431	178,383	133,550	43,168	850,532
GEL'000 As at 31 December 2017	Less than 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total
			1 to 5 years		Total
As at 31 December 2017			1 to 5 years 37,673		<b>Total</b> 95,649
As at 31 December 2017  Financial liabilities  Loans from financial institutions and deposits	3 months	months		years	
As at 31 December 2017  Financial liabilities  Loans from financial institutions and deposits and balances from banks	3 months 43,802	7,520	37,673	<b>years</b> 6,654	95,649
As at 31 December 2017  Financial liabilities  Loans from financial institutions and deposits and balances from banks  Current accounts and deposits from customers	3 months 43,802 426,278	7,520	37,673	<b>years</b> 6,654	95,649 590,609

The Group considers the maximum liquidity risk of all its financial guarantees and undrawn loan commitments as less than 3 months, as this is the earliest period when the guarantees can be called or the loan commitments can be drawn. However, based on the past experience, the management believes,

that the Group is exposed to liquidity risk from its financial commitments and contingencies according to their contractual expiry dates:

	Less than				
GEL'000	3 months	3 to 12 months	1 to 5 years	Over 5 years	Total
31 December 2018	19,318	19,348	24,410	65	63,141
31 December 2017	24,827	12,122	36,407	2,087	75,443

The Group expects that not all of the contingent liabilities or commitments will be drawn before expiry of the commitments.

#### Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises currency risk, interest rate risk and other price risks. Market risk mainly arises from open positions in interest rate financial instruments, which are exposed to general and specific market movements and changes in the level of volatility of market prices and foreign currency rates. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

The Group manages its market risk by following NBG's prudential ratio requirements on open currency position limits. These limits are monitored on a daily basis and the monitoring process is supervised by the Management Board.

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The portion of the Group's borrowings bears floating interest rate, while the Group's deposits and majority of loan portfolios are at fixed interest rate, NBG pays floating interest rate on minimum reserves that the Group holds with the NBG. The Group also holds a portfolio of loans to customers earning a floating interest income, these financial assets have counter effect to offset possible losses on negative movements of the interest rates of borrowings.

The table below summarizes impact of the 100 basis points interest rate change on the market to the Groups equity (net of tax):

GEL'000	2018	2017
Financial assets	237,935	135,185
Financial liabilities	(36,408)	(40,763)
Net interest sensitivity position	201,527	94,422
100 Basis points increase of Market interest rates	1,713	802
100 Basis points decrease of Market interest rates	(1,713)	(802)

#### Average effective interest rates

The table below displays average effective interest rates for interest-bearing assets and liabilities as at 31 December 2018 and 2017. These interest rates are an approximation of the yields to maturity of these assets and liabilities.

		2018			2017	
_	Average effe	ctive interes	t rate, %	Average effecti	ive interest	t rate, %
			Other			Other
_	GEL	USD	currencies	GEL	USD	currencies
Interest bearing assets						
Cash and cash equivalents	7	-	-	7	-	-
Loans to customers	15	10	7	14	10	8
Investment securities	8	-	-	9	-	-
Interest bearing liabilities						
Deposits from banks	-	-	-	7	4	-
Loans from financial institutions	10	7	-	10	7	-
Current accounts and deposits from						
customers	6	2	1	7	3	2
Subordinated loans	-	6	-	-	6	-

#### **Currency risk**

The Group has assets and liabilities denominated in several foreign currencies. Currency risk is the risk that the fair value or the future cash flows of a financial instrument will fluctuate because of changes in foreign currency exchange rates.

The following tables show the foreign currency exposure structure of financial assets and liabilities as at 31 December 2018 and 2017:

GEL'000 31 December 2018	GEL	USD	EUR	Other currencies	Total
ASSETS			<u> </u>	currences	10001
Cash and cash equivalents	29,703	31,690	6,113	1,411	68,917
Mandatory reserves with the NBG	-	89,784	24,648	, -	114,432
Loans to customers	255,606	344,254	67,470	-	667,330
Investment securities	56,810	-	-	-	56,810
Other financial assets	755	601	1,669	4	3,029
Total assets	342,874	466,329	99,900	1,415	910,518
LIABILITIES					
Loans from financial institutions and					
deposits and balances from banks	54,391	17,618	21	-	72,030
Current accounts and deposits from					
customers	220,934	362,744	98,350	1,238	683,266
Subordinated loans	-	46,115	-	-	46,115
Other financial liabilities	5,560	5,370	750	13	11,693
Total liabilities	280,885	431,847	99,121	1,251	813,104
Net balance sheet position	61,989	34,482	779	164	97,414
Effect of Derivatives	42,123	(42,123)			-
Net Position	104,112	(7,641)	779	<u>164</u>	97,414
GEL2000				Other	
GEL'000 31 December 2017	GEL	USD	EUR	Other currencies	Total
31 December 2017	GEL	USD	EUR	Other currencies	Total
31 December 2017 ASSETS				currencies	
31 December 2017 ASSETS Cash and cash equivalents	GEL 30,650	23,891	32,956		88,803
31 December 2017 ASSETS	30,650	23,891 63,333	32,956 13,218	currencies	88,803 76,551
31 December 2017 ASSETS Cash and cash equivalents Mandatory reserves with the NBG		23,891	32,956	currencies	88,803 76,551 559,942
31 December 2017 ASSETS Cash and cash equivalents Mandatory reserves with the NBG Loans to customers	30,650 - 221,499	23,891 63,333	32,956 13,218	currencies	88,803 76,551 559,942 53,333
31 December 2017 ASSETS Cash and cash equivalents Mandatory reserves with the NBG Loans to customers Investment securities	30,650 221,499 53,333	23,891 63,333 313,109	32,956 13,218 25,334	currencies	88,803 76,551 559,942
31 December 2017 ASSETS Cash and cash equivalents Mandatory reserves with the NBG Loans to customers Investment securities Other financial assets Total assets	30,650 221,499 53,333 578	23,891 63,333 313,109 - 437	32,956 13,218 25,334 - 1,413	1,306 - - -	88,803 76,551 559,942 53,333 2,428
31 December 2017 ASSETS Cash and cash equivalents Mandatory reserves with the NBG Loans to customers Investment securities Other financial assets Total assets LIABILITIES	30,650 221,499 53,333 578	23,891 63,333 313,109 - 437	32,956 13,218 25,334 - 1,413	1,306 - - -	88,803 76,551 559,942 53,333 2,428
31 December 2017 ASSETS Cash and cash equivalents Mandatory reserves with the NBG Loans to customers Investment securities Other financial assets Total assets LIABILITIES Loans from financial institutions and	30,650 221,499 53,333 578 306,060	23,891 63,333 313,109 - 437 400,770	32,956 13,218 25,334 - 1,413 72,921	1,306 - - -	88,803 76,551 559,942 53,333 2,428 <b>781,057</b>
31 December 2017 ASSETS Cash and cash equivalents Mandatory reserves with the NBG Loans to customers Investment securities Other financial assets Total assets LIABILITIES Loans from financial institutions and deposits and balances from banks	30,650 221,499 53,333 578	23,891 63,333 313,109 - 437	32,956 13,218 25,334 - 1,413	1,306 - - -	88,803 76,551 559,942 53,333 2,428
31 December 2017 ASSETS Cash and cash equivalents Mandatory reserves with the NBG Loans to customers Investment securities Other financial assets Total assets LIABILITIES Loans from financial institutions and	30,650 221,499 53,333 578 306,060	23,891 63,333 313,109 - 437 400,770	32,956 13,218 25,334 - 1,413 72,921	1,306 - - -	88,803 76,551 559,942 53,333 2,428 <b>781,057</b>
31 December 2017 ASSETS Cash and cash equivalents Mandatory reserves with the NBG Loans to customers Investment securities Other financial assets Total assets LIABILITIES Loans from financial institutions and deposits and balances from banks Current accounts and deposits from	30,650 221,499 53,333 578 306,060	23,891 63,333 313,109 - 437 400,770	32,956 13,218 25,334 - 1,413 72,921	1,306 	88,803 76,551 559,942 53,333 2,428 <b>781,057</b>
31 December 2017 ASSETS Cash and cash equivalents Mandatory reserves with the NBG Loans to customers Investment securities Other financial assets Total assets LIABILITIES Loans from financial institutions and deposits and balances from banks Current accounts and deposits from customers	30,650 221,499 53,333 578 306,060	23,891 63,333 313,109 437 400,770 17,844 308,871	32,956 13,218 25,334 - 1,413 72,921	1,306	88,803 76,551 559,942 53,333 2,428 <b>781,057</b> 82,166 579,626
31 December 2017 ASSETS Cash and cash equivalents Mandatory reserves with the NBG Loans to customers Investment securities Other financial assets Total assets  LIABILITIES Loans from financial institutions and deposits and balances from banks Current accounts and deposits from customers Subordinated loans	30,650  221,499 53,333 578  306,060  64,292 196,644	23,891 63,333 313,109 437 400,770 17,844 308,871 31,706	32,956 13,218 25,334 - 1,413 72,921 30 72,983 - 195 73,208	1,306  1,306  1,306  1,1306	88,803 76,551 559,942 53,333 2,428 <b>781,057</b> 82,166 579,626 31,706 11,933 <b>705,431</b>
ASSETS Cash and cash equivalents Mandatory reserves with the NBG Loans to customers Investment securities Other financial assets Total assets  LIABILITIES Loans from financial institutions and deposits and balances from banks Current accounts and deposits from customers Subordinated loans Other financial liabilities	30,650  221,499 53,333 578 306,060  64,292 196,644 6,083 267,019 39,041	23,891 63,333 313,109 437 400,770 17,844 308,871 31,706 5,647 364,068 36,702	32,956 13,218 25,334 - 1,413 72,921 30 72,983 - 195	1,306	88,803 76,551 559,942 53,333 2,428 <b>781,057</b> 82,166 579,626 31,706 11,933
ASSETS Cash and cash equivalents Mandatory reserves with the NBG Loans to customers Investment securities Other financial assets Total assets  LIABILITIES Loans from financial institutions and deposits and balances from banks Current accounts and deposits from customers Subordinated loans Other financial liabilities Total liabilities	30,650  221,499 53,333 578  306,060  64,292 196,644 6,083 267,019	23,891 63,333 313,109 437 400,770 17,844 308,871 31,706 5,647 364,068	32,956 13,218 25,334 - 1,413 72,921  30 72,983 - 195 73,208 (287)	1,306  1,306  1,306  1,306  1,136  1,136  170	88,803 76,551 559,942 53,333 2,428 <b>781,057</b> 82,166 579,626 31,706 11,933 <b>705,431</b>
ASSETS Cash and cash equivalents Mandatory reserves with the NBG Loans to customers Investment securities Other financial assets Total assets  LIABILITIES Loans from financial institutions and deposits and balances from banks Current accounts and deposits from customers Subordinated loans Other financial liabilities Total liabilities Net balance sheet position	30,650  221,499 53,333 578 306,060  64,292 196,644 6,083 267,019 39,041	23,891 63,333 313,109 437 400,770 17,844 308,871 31,706 5,647 364,068 36,702	32,956 13,218 25,334 - 1,413 72,921 30 72,983 - 195 73,208	1,306  1,306  1,306  1,1306	88,803 76,551 559,942 53,333 2,428 <b>781,057</b> 82,166 579,626 31,706 11,933 <b>705,431</b>

A (weakening)/ strengthening of the GEL, as indicated below, against USD at 31 December 2018 and 2017, would have affected equity and profit or loss by the amounts shown below. This analysis is on a net-of-tax basis, and is based on foreign currency exchange rate variances that the Group considered to be reasonably possible at the end of the reporting period. The analysis assumes that all other variables, in particular interest rates, remain constant.

GEL'000	2018	2017
10% weakening of USD against GEL	649	(325)
10% strengthening of USD against GEL	(649)	325

The following significant exchange rates applied during the year:

			Reporting date	Reporting date
in GEL	Average rate	Average rate	spot rate	spot rate
	2018	2017	<b>31 December 2018</b>	31 December 2017
USD 1	2.5345	2.5086	2.6766	2.5922
EUR 1	2.9913	2.8322	3.0701	3.1044

#### Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. As at 31 December 2018 and 2017, the Group is not significantly exposed to other price risk.

#### Operational risk

Operational risk is the risk of loss arising from systems failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss. The Group cannot expect to eliminate all operational risks, but a control framework and monitoring and responding to potential risks could be effective tools to manage the risks. Controls should include effective segregation of duties, access, authorisation and reconciliation procedures, staff education and assessment processes, including the use of internal audit.

## 24. Fair value measurements

Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability might be categorised in different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The estimated fair values of all financial instruments as at 31 December 2018 and 31 December 2017 approximate their carrying amounts.

The estimates of fair value are intended to approximate the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. However, given the uncertainties and the use of subjective judgment, the fair value should not be interpreted as being realisable in an immediate sale of the assets or transfer of liabilities.

## 25. Maturity analysis of financial assets and liabilities

The table below shows an analysis of financial assets and liabilities according to when they are contractually due to be recovered or settled.

	2018		2017			
	Within	More than		Within one	More than	
GEL'000	one year	one year	Total	year	one year	Total
Cash and cash equivalents	68,917	-	68,917	88,803	-	88,803
Mandatory reserve deposit with						
the NBG	114,432	-	114,432	76,551	-	76,551
Loans to customers	196,841	470,489	667,330	241,945	317,997	559,942
Investment securities	23,256	33,554	56,810	33,221	20,112	53,333
Other financial assets	2,809	220	3,029	2,221	207	2,428
Total	406,255	504,263	910,518	442,741	338,316	781,057
Loans from financial institutions						
and deposits and balances from	42 421	20,700	72.020	50.005	21.261	92 166
banks	42,421	29,609	72,030	50,905	31,261	82,166
Current accounts and deposits	600.020	72 246	(92.266	522 000	57.727	570.626
from customers	609,920	73,346	683,266	522,889	56,737	579,626
Subordinated loans	1,415	44,700	46,115	1,375	30,331	31,706
Other financial liabilities	11,693	-	11,693	11,933	-	11,933
Total	665,449	147,655	813,104	587,102	118,329	705,431
Net exposure	(259,194)	356,608	97,414	(144,361	219,987	75,626

The Group's capability to discharge its liabilities relies on its ability to realize an equivalent amount of assets within the same period of time.

As at 31 December 2018, total current accounts within amounts due to customers amounted to GEL 201,620 thousand (2017: 139,371 thousand). The Group conducts analysis of the stability of the current accounts within amounts due to customers for the period of the preceding two years on a monthly basis. Current accounts end-of-month balances have not fallen below GEL 117,312 thousand (2017: GEL 141,208 thousand) for the preceding 24 months. Significant part of total current accounts represents current accounts from legal entities which historically are of long-term nature. As such, it is reasonable to treat these funds for estimation of liquidity position of the Group as with maturity of more than one year.

# 26. Related party disclosures

#### (a) Control relationships

The Bank does not have an ultimate controlling party or ultimate or immediate parent company. The shareholding structure of the Bank is disclosed in note 1 of these consolidated financial statements.

#### (b) Transactions with key management

Total remuneration included in personnel expenses for the years ended 31 December 2018 and 2017 is as follows:

GEL'000	2018	2017
Salaries and other benefits	2,454	2,499

As at 31 December 2018 the Group has issued loans of GEL 72 thousand (2017: GEL 75 thousand) to its key management. The loans are mainly long-term and bear average interest rate of 14%. In 2018 interest income accrued on the loans to the key management is GEL 7 thousand (2017: GEL 10 thousand).

As at 31 December 2018 the key management placed deposits of GEL 742 thousand with the Bank (2017: GEL 301 thousand). The deposits bear average interest rate of 2% and mature within 1 year from the reporting date. In 2018 interest expense accrued on the term deposits from the key management is GEL 11 thousand (2017: GEL 21 thousand).

#### (c) Transactions with fellow subsidiaries

	Transaction value	Outstanding balance	Transaction value	Outstanding balance
000 GEL	2018	2018	2017	2017
Subordinated loan	14,137	36,141	-	20,742
Current accounts and term deposits	(6,000)	6,601	-	12,601

Subordinated borrowing from related party carry annual interest rate of 4% the rest of the terms and conditions of the subordinated loan is disclosed in note 13. In 2018 interest expense of GEL 1,257 thousand was accrued on subordinated loan from the related party (2017: GEL 905 thousand). The current accounts and term deposits mainly do not bear interest rate and are on demand. Interest expense of GEL 7 thousand was accrued on terms deposits from related parties (2017: GEL 50 thousand).

## 27. Capital adequacy

The Bank maintains an actively managed capital base to cover risks inherent in the business. The adequacy of the Bank's capital is monitored using, among other measures, the ratios established by the NBG in supervising the Bank.

The primary objectives of the Bank's capital management are (i) to ensure that the Bank complies with externally imposed capital requirements set by the NBG, (ii) to safeguard the Bank's ability to continue as a going concern and is monitored monthly with reports outlining their calculation reviewed and subsequently submitted to the NBG.

The Bank manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Bank may adjust the amount of dividend payment to shareholders, return capital to shareholders or issue capital securities. No changes were made in the objectives, policies and processes from the previous years.

Bank was in compliance with all its externally imposed capital requirements as at 31 December 2018 and 2017.

#### The NBG capital adequacy ratio

According to the NBG regulations about capital adequacy (Decree N100/04) on 18 December 2017 the minimum capital requirement ratios have been revised. As at 31 December 2018 Common Equity Tier 1 Capital (CET I), Tier I Capital (Tier I) and Total Capital ratios is set at 4.50%, 6.00% and 8.00%, respectively. Capital Conservation and Countercyclical buffers were set at 2.50% and 0%, respectively.

As at 31 December 2018, the Bank had to maintain the currency induced credit risk (CICR) buffer of 0.55% (2017: 0.27%), Risk buffer for credit portfolio concentration of 4.18% (2017: nil) and net GRAPE buffer of 14.4% (2017: nil). All the rest Pillar II buffers were to preserve at nil percent (2017: nil). Under total Basel III requirements the Bank was required to maintain a minimum regulatory capital ratio, Common Equity Tier 1 capital adequacy ratio and Tier 1 capital adequacy ratio of 29.63%, 10.09% and 12.63%, respectively (2017: 10.77%, 7.15% and 8.71%, respectively). The Bank was in compliance with these capital adequacy ratios as at 31 December 2018 and as at 31 December 2017.

The calculation of the capital adequacy ratios in accordance with the NBG accounting rules and capital adequacy Basel III framework for 31 December 2017 and 31 December 2018:

GEL'000	2018	2017
Core capital*	104,602	86,419
Supplementary capital*	51,811	35,691
Total regulatory capital*	156,413	122,110
Risk weighted assets*	872,383	727,269
Minimum total capital adequacy requirements	17.45%	13.14%
Total capital adequacy ratio*	17.93%	16.79%
Minimum Tier 1 capital adequacy requirements	11.37%	10.48%
Tier 1 capital adequacy ratio*	11.99%	11.88%

<sup>\*</sup>These amounts are unaudited.

## 28. Contingencies

#### Litigation

In the ordinary course of business, the Group is subject to legal actions and complaints. Management believes that the ultimate liability, if any, arising from such actions or complaints will not have a material adverse effect on the financial condition or the results of future operations.

#### **Taxation contingencies**

The taxation system in Georgia is relatively new and is characterised by frequent changes in legislation, official pronouncements and court decisions, which are sometimes unclear, contradictory and subject to varying interpretation. In the event of a breach of tax legislation, no liabilities for additional taxes, fines or penalties may be imposed by the tax authorities after three years have passed since the end of the year in which the breach occurred.

These circumstances may create tax risks in Georgia that are more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable Georgian tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on these consolidated financial statements, if the authorities were successful in enforcing their interpretations, could be significant.

# 29. Event after the reporting date

In March 2019, the Bank received EUR 5,000 thousand loan from Deutsche Investitions- und Entwicklungsgesellschaft (DEG), with interest rate of '6month Euribor +' and contractual maturity of seven years terms.