

JSC Bank of Georgia and Subsidiaries
Consolidated Financial Statements

31 December 2020

Together with Independent Auditor's Report

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Independent auditor's report

To the Shareholders and the Supervisory Board of JSC Bank of Georgia

Opinion

We have audited the consolidated financial statements of JSC Bank of Georgia and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at 31 December 2020, and the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2020 and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' (IESBA) International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

Key audit matter	How our audit addressed it
<i>Allowance for expected credit loss and application of IFRS 9 'Financial instruments'</i>	
<p>Given the significance of the allowance for expected credit loss on loans to customers to the Group's financial position, the complexity and judgements related to the estimation of expected credit losses under newly adopted IFRS 9 Financial instruments ("IFRS 9"), we considered this area as a key audit matter.</p> <p>The impairment for loan losses is calculated using a combination of a collective provisioning model and individual loan provisions based on discounted cash flow analyses and regression-based forward-looking estimates.</p> <p>Both collective and individual provisioning depend on a number of assumptions and judgments such as:</p> <ul style="list-style-type: none"> ▶ Accounting interpretations and modelling assumptions used to build the models for calculating the expected credit loss (ECL); ▶ Allocation of loans to stage 1, 2, 3 or POCI using criteria set in accordance with IFRS 9 considering the impact of COVID-19 and related relief measures such as payment deferrals and the identification of significant increase in credit risk (SICR); ▶ Inputs and assumptions used to estimate the impact of multiple economic scenarios, particularly those influenced by COVID-19, including any changes to scenarios required through 31 December 2020; ▶ appropriateness, completeness and valuation of post model adjustments, including the risk of double counting the effects of various assumptions; ▶ Estimation of probability of default (PD), loss given default (LGD) and exposure at default (EAD), including the valuation of collateral; and ▶ Measurement of individually assessed provisions, including expected future cash flows and the valuation of collateral ▶ Accuracy and adequacy of financial statement disclosures. <p>As a consequence of the judgment involved in establishing the allowance and increased uncertainties in the current year, the use of different modelling techniques, assumptions and forecasts could produce significantly</p>	<p>We obtained an understanding of the expected credit loss process and assessed the design and operating effectiveness of key controls, which included controls over the identification of loans to be subject to the individual allowance assessment, classification of borrowers into their respective risk grades and impairment stages, credit monitoring, data accuracy and completeness. For testing automated controls, we involved our IT specialists.</p> <p>We focused on analysis of the following areas during our audit:</p> <ul style="list-style-type: none"> • evaluating credit risk models and assumptions used to estimate key provisioning parameters, and determine expected credit losses on a portfolio basis; • assessing management's judgement in relation to the identification of significant increases in credit risk on an individual and collective basis based on quantitative and qualitative criteria; • testing allocation of loans to respective impairment stages based on predefined criteria; • testing estimated future cash flows, including collateral-sourced cash flows, in relation to significant credit-impaired loans and advances to customers; • Assessing management's judgment in relation to the evaluation of the effect of current economic situation related to COVID-19 pandemic on ECL calculation. <p>Our audit procedures included evaluation of expected credit loss methodology developed by the Group to calculate the allowance for loans and advances to customers.</p> <p>We assessed the reasonableness of the credit risk factors and thresholds selected by the management to determine whether significant increase in credit risk has occurred on individual and collective basis. For a sample of loans, we independently assessed whether they had been allocated to the appropriate stage, considering potential indicators of significant increase in credit risk or default and the rationale for movements between stages. We evaluated consistency of application of the criteria selected by the management as of the reporting date and assessed the reasonableness of any changes made to</p>

Key audit matter	How our audit addressed it
<p data-bbox="177 488 655 555">different estimates of the allowance for expected credit losses.</p> <p data-bbox="177 589 715 719">Information on the impairment of loans to customers is included in Note 9, <i>Loans to Customers</i> and Note 26, <i>Risk Management</i>, to the consolidated financial statements.</p>	<p data-bbox="778 488 995 521">the methodology.</p> <p data-bbox="778 584 1433 965">To test allowance calculated on a collective basis, with the support of our internal modelling specialists, we evaluated underlying statistical models, key inputs and assumptions used and assessed incorporation of forward-looking information in the calculation of expected credit losses. We assessed the post-model adjustments which were applied in response to model ineffectiveness and risk event overlays as a result of COVID-19. With our modelling specialists, we assessed the completeness and appropriateness of these adjustments by considering the judgment and methodology applied.</p> <p data-bbox="778 981 1433 1205">For a sample of significant credit-impaired corporate exposures, we challenged assumptions on estimated future cash flows, including value of collateral and probabilities of expected outcomes. We focused on the calculation of ECL for those borrowers that were most affected by current economic deterioration caused by COVID-19 pandemic.</p> <p data-bbox="778 1249 1433 1317">We assessed the adequacy and appropriateness of disclosures on the impairment of loans to customers.</p>
<p data-bbox="161 1350 592 1384"><i>Valuation of investment properties</i></p>	
<p data-bbox="161 1384 751 1765">The Group applies the fair value model for investment properties. The Group engaged a professional valuer to determine the fair value of its investment properties. Real estate valuations are inherently uncertain and subject to an estimation process. Furthermore, the Group's real estate properties are located primarily in Georgia, where the secondary market is relatively illiquid, which increases the judgement involved in determining these valuations. The significance and subjectivity of these valuations make them a key audit matter.</p> <p data-bbox="161 1798 751 2078">In 2020 the deterioration of current economic conditions, caused by COVID-19 pandemic and subsequent decline in business activity increased uncertainties concerning the fair value measurement of real estate assets, including key assumptions such as future rental yields and occupancy. The lack of activity in the market also contributes to difficulties in determining appropriate fair values.</p>	<p data-bbox="778 1384 1433 1697">We engaged our Real Estate specialists to evaluate a sample of the Group's real estate valuations. The specialists' assessment included evaluation of the competence and objectivity of the external valuers engaged by the Group, analysis of the methods and assumptions used and testing of the data provided by the valuers. We focused on the management judgements related to the effect of deterioration of current economic situation on the valuation of real estate.</p> <p data-bbox="778 1731 1433 1832">We assessed recognition of the results of the valuations and the Group's disclosures in relation to the valuation of investment properties.</p>



Key audit matter	How our audit addressed it
<p>Information on the valuation of investment properties is included to Note 3, Summary of Significant Accounting Policies, Note 11, Investment Properties, and Note 27, Fair Value Measurements, to the consolidated financial statements.</p>	

Other information included in the Group's 2020 Annual report

Other information consists of the information included in the Annual Report other than the consolidated financial statements and our auditor's report thereon. Management is responsible for the other information. The Annual Report is expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Responsibilities of management and the Audit Committee for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Group's financial reporting process.

Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- ▶ Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ▶ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- ▶ Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- ▶ Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- ▶ Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable actions taken to eliminate threats or safeguards applied.



From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The partner in charge of the audit resulting in this independent auditor's report is Oleg Youshenkov.

A handwritten signature in blue ink, appearing to be 'Oleg Youshenkov', written over a horizontal line.

Oleg Youshenkov

For and on behalf of EY LLC

Tbilisi, Georgia

16 April 2021

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The partner in charge of the audit resulting in this independent auditor's report is Oleg Youshenkov.

Oleg Youshenkov

For and on behalf of EY LLC

Tbilisi, Georgia

16 April 2021

CONSOLIDATED STATEMENT OF FINANCIAL POSITION**As at 31 December 2020***(Thousands of Georgian Lari)*

	<i>Notes</i>	<i>2020</i>	<i>2019</i>	<i>2018</i>
Assets				
Cash and cash equivalents	6	1,983,188	2,159,205	1,220,524
Amounts due from credit institutions	7	2,007,581	1,613,674	1,305,191
Investment securities	8	2,513,472	1,761,023	1,932,553
Loans to customers and finance lease receivables	9	14,003,526	11,766,754	9,229,320
Accounts receivable and other loans		1,501	2,585	19,702
Prepayments		43,638	51,117	50,068
Inventories		5,995	5,983	8,787
Right-of-use assets	10	82,804	95,990	-
Investment properties	11	234,835	228,666	155,183
Property and equipment	10	346,867	339,726	312,017
Goodwill	12	33,453	33,453	33,453
Intangible assets	10	110,361	95,471	76,569
Income tax assets	13	22,033	282	19,357
Other assets	14	316,404	133,010	118,455
Assets held for sale		62,648	36,284	42,408
Total assets		21,768,306	18,323,223	14,523,587
Liabilities				
Client deposits and notes	15	14,052,479	10,136,695	8,196,551
Amounts owed to credit institutions	16	3,124,939	3,684,921	2,749,348
Debt securities issued	17	1,567,558	2,140,781	1,711,032
Lease liability	10	95,201	94,518	-
Accruals and deferred income		51,408	50,064	44,730
Income tax liabilities	13	62,434	37,918	28,833
Other liabilities	14	325,987	100,929	62,065
Total liabilities		19,280,006	16,245,826	12,792,559
Equity				
Share capital	19	27,994	27,994	27,994
Additional paid-in capital		216,974	183,875	174,011
Treasury shares		(10)	(10)	(9)
Other reserves		47,997	(30,874)	11,048
Retained earnings		2,195,345	1,896,412	1,517,984
Total equity		2,488,300	2,077,397	1,731,028
Total liabilities and equity		21,768,306	18,323,223	14,523,587

Signed and authorised for release on behalf of the Management Board and the Supervisory Board:

Archil Gachechiladze

Chief Executive Officer

Sulkhan Gvalia

Chief Financial Officer

Neil Janin

Supervisory Board Chairman

16 April 2021

The accompanying Notes on pages 6 to 105 are an integral part of these financial statements.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION**As at 31 December 2020***(Thousands of Georgian Lari)*

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Archil Gachechiladze

Chief Executive Officer

Sulkhan Gvalia

Chief Financial Officer

Neil Janin

Supervisory Board Chairman

16 April 2021

The accompanying Notes on pages 6 to 105 are an integral part of these financial statements.

CONSOLIDATED INCOME STATEMENT**For the year ended 31 December 2020***(Thousands of Georgian Lari)*

	<i>Notes</i>	2020	2019	2018
Interest income calculated using EIR method		1,539,643	1,388,391	1,289,431
Other interest income		32,067	25,610	17,947
Interest income		1,571,710	1,414,001	1,307,378
Interest expense		(795,299)	(622,130)	(569,879)
Deposit insurance fees		(11,415)	(8,298)	(5,955)
Net interest income	20	764,996	783,573	731,544
Fee and commission income		269,640	278,251	223,320
Fee and commission expense		(133,401)	(125,969)	(93,796)
Net fee and commission income	21	136,239	152,282	129,524
Net foreign currency gain		98,938	118,590	125,660
Net other income		43,206	17,728	4,986
Operating income		1,043,379	1,072,173	991,714
Salaries and other employee benefits	22	(216,657)	(223,657)	(202,225)
Administrative expenses	22	(94,959)	(97,659)	(108,147)
Depreciation, amortisation and impairment	10	(75,934)	(73,275)	(42,413)
Other operating expenses		(4,437)	(3,984)	(3,756)
Operating expenses		(391,987)	(398,575)	(356,541)
Profit from associates		782	789	1,339
Operating income before cost of risk		652,174	674,387	636,512
Expected credit loss on loans to customers	23	(239,341)	(87,734)	(140,192)
Expected credit loss on finance lease receivables	23	(8,025)	(885)	(164)
Other expected credit (loss) / recovery	23	(22,661)	347	(2,245)
Impairment charge on other assets and provisions		(13,458)	(12,180)	(17,738)
Cost of risk		(283,485)	(100,452)	(160,339)
Net operating income before non-recurring items		368,689	573,935	476,173
Net non-recurring items	24	(41,416)	(4,591)	(76,066)
Profit before income tax expense		327,273	569,344	400,107
Income tax expense	13	(20,775)	(56,457)	(56,579)
Profit for the year		306,498	512,887	343,528
Basic and diluted earnings per share	19	10.9527	18.3280	12.3452

The accompanying Notes on pages 6 to 105 are an integral part of these financial statements.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**For the year ended 31 December 2020***(Thousands of Georgian Lari)*

	<i>Notes</i>	2020	2019	2018
Profit for the year		306,498	512,887	343,528
Other comprehensive income (loss)				
<i>Other comprehensive income (loss) to be reclassified to profit or loss in subsequent years:</i>				
– Net change in fair value on investments in debt instruments measured at fair value through other comprehensive income (FVOCI)	8	78,490	(41,452)	2,199
– Realised (gain) loss on financial assets measured at FVOCI		(2,854)	(5,473)	1,023
– Change in allowance for expected credit losses on investments in debt instruments measured at FVOCI reclassified to the consolidated income statement		(104)	(129)	238
– (Loss) gain from currency translation differences		(3,708)	9,927	(4,825)
Income tax impact	13	-	-	(265)
Net other comprehensive income (loss) to be reclassified to profit or loss in subsequent years		71,824	(37,127)	(1,630)
<i>Other comprehensive loss not to be reclassified to profit or loss in subsequent years:</i>				
– Revaluation of property and equipment reclassified to investment property		-	-	1,043
– Net loss on investments in equity instruments designated at FVOCI		(518)	(54)	(2,525)
Net other comprehensive loss not to be reclassified to profit or loss in subsequent years		(518)	(54)	(1,482)
Other comprehensive income (loss) for the year, net of tax		71,306	(37,181)	(3,112)
Total comprehensive income for the year		377,804	475,706	340,416

The accompanying Notes on pages 6 to 105 are an integral part of these financial statements.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**For the year ended 31 December 2020***(Thousands of Georgian Lari)*

	<i>Share capital</i>	<i>Additional paid-in capital</i>	<i>Treasury shares</i>	<i>Other reserves</i>	<i>Retained earnings</i>	<i>Total equity</i>
31 December 2017	27,821	141,154	(9)	10,212	1,302,741	1,481,919
Adoption of IFRS 9	-	-	-	3,268	(7,605)	(4,337)
1 January 2018	27,821	141,154	(9)	13,480	1,295,136	1,477,582
Profit for the year	-	-	-	-	343,528	343,528
Other comprehensive loss for the year	-	-	-	(717)	(2,395)	(3,112)
Total comprehensive income for the year	-	-	-	(717)	341,133	340,416
Transfer of property and equipment revaluation reserve, net of tax	-	-	-	(4,240)	4,240	-
Increase in equity arising from share-based payments	-	82,483	-	-	-	82,483
Dividends to shareholders of the Bank (Note 19)	-	-	-	-	(120,000)	(120,000)
Sale of investments in equity instruments designated at FVOCI GCAP shares	-	-	-	2,525	(2,525)	-
Vesting of investment business shares to employees as a result of demerger	-	2,649	-	-	-	2,649
Issue of share capital (Note 19)	173	13,145	-	-	-	13,318
Contributions under share-based payment plan (Note 25)	-	(65,420)	-	-	-	(65,420)
31 December 2018	27,994	174,011	(9)	11,048	1,517,984	1,731,028
Profit for the year	-	-	-	-	512,887	512,887
Other comprehensive loss for the year	-	-	-	(41,922)	4,741	(37,181)
Total comprehensive income for the year	-	-	-	(41,922)	517,628	475,706
Increase in equity arising from share-based payments	-	61,272	-	-	-	61,272
Purchase of treasury shares	-	(106)	(1)	-	-	(107)
Dividends to shareholders of the Bank (Note 19)	-	-	-	-	(139,200)	(139,200)
Contributions under share-based payment plan (Note 25)	-	(51,302)	-	-	-	(51,302)
31 December 2019	27,994	183,875	(10)	(30,874)	1,896,412	2,077,397
Profit for the year	-	-	-	-	306,498	306,498
Other comprehensive income for the year	-	-	-	78,871	(7,565)	71,306
Total comprehensive income for the year	-	-	-	78,871	298,933	377,804
Increase in equity arising from share-based payments	-	54,361	-	-	-	54,361
Contributions under share-based payment plan (Note 25)	-	(21,262)	-	-	-	(21,262)
31 December 2020	27,994	216,974	(10)	47,997	2,195,345	2,488,300

The accompanying Notes on pages 6 to 105 are an integral part of these financial statements.

CONSOLIDATED STATEMENT OF CASH FLOWS**For the year ended 31 December 2020***(Thousands of Georgian Lari)*

	<i>Notes</i>	2020	2019	2018
Cash flows from operating activities				
Interest received		1,431,082	1,384,282	1,286,400
Interest paid		(797,265)	(613,347)	(571,907)
Fees and commissions received		281,056	255,032	247,785
Fees and commissions paid		(133,401)	(125,969)	(93,796)
Net realised gain from foreign currencies		98,498	100,554	92,651
Recoveries of loans to customers previously written off	9	44,472	35,524	35,306
Cash received from (paid for) derivatives		1,601	(11,814)	-
Other income received		5,902	1,993	23,731
Salaries and other employee benefits paid		(162,296)	(166,867)	(152,189)
General and administrative and operating expenses paid		(93,027)	(77,334)	(111,379)
Cash flows from operating activities before changes in operating assets and liabilities		676,622	782,054	756,602
<i>Net (increase) decrease in operating assets</i>				
Amounts due from credit institutions		(143,914)	(193,008)	(50,741)
Loans to customers and finance lease receivables		(1,291,444)	(2,139,802)	(1,744,165)
Prepayments and other assets		(3,216)	10,198	(90,749)
<i>Net increase (decrease) in operating liabilities</i>				
Amounts due to credit institutions		(773,597)	834,394	(469,057)
Debt securities issued		(205,171)	45,198	943,026
Client deposits and notes		2,836,175	1,431,541	902,776
Other liabilities		(27,448)	22,825	5,704
Net cash flows from operating activities before income tax		1,068,007	793,400	253,396
Income tax paid		(18,010)	(28,297)	(64,508)
Net cash flows from operating activities		1,049,997	765,103	188,888
Cash flows (used in) from investing activities				
Net (purchases) sales of investment securities		(667,378)	121,209	(311,752)
Proceeds from sale of investment properties and assets held for sale		75,388	64,665	85,143
Proceeds from sale of property and equipment and intangible assets		549	5,315	1,638
Purchase of property and equipment and intangible assets		(95,089)	(107,067)	(81,479)
Dividends received		632	210	-
Net cash flows (used in) from investing activities		(685,898)	84,332	(306,450)
Cash flows (used in) from financing activities				
Repurchase of debt securities issued		(120,549)	-	-
Repayment of the principal portion of the debt securities issued		(440,410)	-	-
Proceeds from Additional Tier 1 debt securities issued		-	268,160	-
Cash payments for the principal portion of the lease liability		(11,525)	(8,205)	-
Dividends paid		(33)	(138,926)	(119,760)
Contributions under share-based payment plan (Note 25)		(21,262)	(51,302)	(65,420)
Purchase of treasury shares		-	(107)	-
Issue of share capital (Note 19)		-	-	13,318
Net cash (used in) from financing activities		(593,779)	69,620	(171,862)
Effect of exchange rates changes on cash and cash equivalents		53,601	19,633	8,374
Effect of expected credit losses on cash and cash equivalents		62	(7)	(80)
Net (decrease) increase in cash and cash equivalents		(176,017)	938,681	(281,130)
Cash and cash equivalents, beginning of the year	6	2,159,205	1,220,524	1,501,654
Cash and cash equivalents, end of the year	6	1,983,188	2,159,205	1,220,524

The accompanying Notes on pages 6 to 105 are an integral part of these financial statements.

1. Principal activities

JSC Bank of Georgia (the “Bank”) was established on 21 October 1994 as a joint stock company (“JSC”) under the laws of Georgia. The Bank operates under a general banking licence issued by the National Bank of Georgia (“NBG”; the Central Bank of Georgia) on 15 December 1994.

The Bank accepts deposits from the public and extends credit, transfers payments in Georgia and internationally, and exchanges currencies. Its main office is in Tbilisi, Georgia. At 31 December 2020, the Bank has 211 operating outlets in all major cities of Georgia (31 December 2019: 272, 31 December 2018: 276). The Bank’s registered legal address is 29a Gagarini Street, Tbilisi 0160, Georgia. The Bank’s identification number is 204378869.

As at 31 December 2017 BGEO Group PLC (“BGEO PLC”, formerly known as Bank of Georgia Holdings PLC) was a public limited liability company incorporated in England and Wales and represented the ultimate parent company of the Bank. The shares of BGEO PLC were admitted to the premium listing segment of the Official List of the UK Listing Authority and admitted to trading on the London Stock Exchange PLC’s Main Market for listed securities, effective 28 February 2012.

Following the NBG’s intention to regulate banks in Georgia on a standalone basis and thereby limit investment in nonbanking subsidiaries by locally regulated banking entities, the Bank completed a legal restructuring in August 2015. As a result, a new holding company was established under the laws of Georgia as a parent of the Bank by BGEO PLC – JSC BGEO Group (“JSC BGEO”).

On 3 July 2017, BGEO Group PLC announced its intention to demerge BGEO Group PLC into a London-listed banking business, Bank of Georgia Group PLC, and a London-listed investment business, Georgia Capital PLC, by the end of the first half of 2018. The demerger (hereafter referred to as “the demerger”) was completed on 29 May 2018 and as a result Bank of Georgia Group PLC (“BOGG PLC”) became the 100% owner of JSC BGEO Group, principal shareholder of the Bank. As at 31 December 2020 Bank of Georgia Group PLC represented the ultimate parent company of the Bank.

The Bank and its remaining subsidiaries make up a group of companies (the “Group”) mainly incorporated in Georgia and Belarus. Primary business activities include providing banking services to corporate and individual customers. The Bank is the Group’s main operating unit and accounts for most of the Group’s activities.

As at 31 December 2020, 31 December 2019 and 31 December 2018, JSC BGEO was the principal shareholder of the Bank:

Shareholder	<i>31 December</i> <u>2020</u>	<i>31 December</i> <u>2019</u>	<i>31 December</i> <u>2018</u>
JSC BGEO Group	79.78%	79.78%	79.78%
Bank of Georgia Group PLC	19.78%	19.78%	19.78%
Others*	0.44%	0.44%	0.44%
Total	<u>100.00%</u>	<u>100.00%</u>	<u>100.00%</u>

* Shares listed on the Georgian Stock Exchange.

2. Basis of preparation

General

The financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) and International Financial Reporting Interpretations Committee (“IFRIC”) interpretations issued by the International Accounting Standards Board (“IASB”) effective for 2020 reporting.

The Bank and its Georgian-based subsidiaries are required to maintain their records and prepare their financial statements for regulatory purposes in Georgian Lari, while the Bank’s subsidiaries established outside of Georgia are in their respective local currencies. These financial statements are prepared under the historical cost convention except for:

- the measurement at fair value of financial assets and investment securities, derivative financial assets and liabilities and investment properties;
- the measurement of inventories at lower of cost and net realisable value; and
- the measurement of non-current assets classified as held for sale at lower of cost and fair value less costs to sell.

The financial statements are presented in thousands of Georgian Lari (“GEL”), except per-share amounts and unless otherwise indicated.

2. Basis of preparation (continued)

Going concern

In adopting the going concern basis for preparing the consolidated financial statements, the Management Board has considered the Group's business activities, objectives and strategy, principal risks and uncertainties in achieving its objectives, and performance. The Management Board has performed a robust assessment of the Group's financial forecasts across a range of scenarios over a 12 months period from the reporting date, by carrying out stress testing, incorporating extreme downside scenario and reverse stress testing, which involved examining the level of disruption that may cause the Group to fail. The assessment specifically incorporated analysis of the COVID-19 pandemic impact implications on the Group's projected performance, liquidity, funding and capital positions. Based on this, the Management Board confirms that they have a reasonable expectation that the Bank and the Group, as a whole, have adequate resources to continue in operational existence for the 12 months from the date the financial statements are authorised for issue. Furthermore, management is not aware of any material uncertainties that may cast significant doubt upon the Group's ability to continue as a going concern for the foreseeable future. Therefore, the financial statements continue to be prepared on the going concern basis.

Subsidiaries, associates and corporate shares with shareholdings above 10%

The consolidated financial statements as at 31 December 2020, 31 December 2019 and 31 December 2018 include the following subsidiaries, associates and corporate shares with shareholdings above 10%:

Subsidiaries	Proportion of voting rights and ordinary share capital held			Investments			Country of incorporation	Address	Industry	Date of incorporation	Date of acquisition	Legal form / Status
	31 December 2020	31 December 2019	31 December 2018	31 December 2020	31 December 2019	31 December 2018						
Bank of Georgia Representative Office UK Limited	100.00%	100.00%	100.00%	-	-	-	United Kingdom	84 Brook Street, London W1K 5EH	Information Sharing and Market Research	17/8/2010	-	Limited Liability Company
Tree of Life Foundation NPO (formerly known as Bank of Georgia Future Foundation, NPO)	100.00%	100.00%	100.00%	-	-	-	Georgia	3 Pushkin Street, Tbilisi 0105	Charitable activities	25/8/2008	-	Non-profit Organization
Bank of Georgia Representative Office Hungary (a)	100.00%	100.00%	100.00%	6,886	6,282	5,194	Hungary	1054 Budapest, Szabadság tér 7; Bank Center	Representative Office	18/6/2012	-	Representative Office
Representative Office of JSC Bank of Georgia in Turkey	100.00%	100.00%	100.00%	-	-	-	Turkey	Sileyman Seba Caddesi No:48 A Blok Daire 82 Akaretler Beşiktaş 34357 Istanbul	Representative Office	25/12/2013	-	Representative Office
Georgia Financial Investments, LLC	100.00%	100.00%	100.00%	3,577	3,577	3,577	Israel	7 Menahem Begin, Ramat Gan 52681, Israel	Information Sharing and Market Research	9/2/2009	-	Limited Liability Company
Teaching University of Georgian Bank, LLC	(b)	(b)	100.00%	-	-	2,476	Georgia	#29 Mtskevichi Street, Tbilisi, 0194	Education	15/10/2013	-	Limited Liability Company
Benderlock Investments Limited	100.00%	100.00%	100.00%	58,745	58,745	58,745	Cyprus	Arch. Makariou III 58, IRIS TOWER, 8th floor, Flat/Office 702 P.C. 1075, Nicosia	Investments	12/5/2009	13/10/2009	Limited Liability Company
⇒ JSC Belarusky Narodny Bank (c)	99.98%	99.98%	99.98%	110,744	105,231	102,655	Belarus	Nezavisimosty Ave. 87A, Minsk, 220012	Banking	16/4/1992	3/6/2008	Joint Stock Company
⇒ BNB Leasing, LLC	99.90%	99.90%	99.90%	11	11	10	Belarus	Nezavisimosty Ave. 87A, room 3, Minsk, 220012	Leasing	30/3/2006	3/6/2008	Limited Liability Company
Georgian Leasing Company, LLC	100.00%	100.00%	100.00%	22,414	22,414	22,414	Georgia	3-5 Kazbegi Str., Tbilisi	Leasing	29/10/2001	31/12/2004	Limited Liability Company
⇒ Prime Leasing	100.00%	100.00%	100.00%	2	2	2	Georgia	Didube-Chugureti district, №114, Ak. Tsereteli Ave., Tbilisi	Leasing	27/1/2012	21/1/2015	Limited Liability Company

Associates	Proportion of voting rights and ordinary share capital held			Investments			Country of incorporation	Address	Industry	Date of incorporation	Date of acquisition	Legal form / Status
	31 December 2020	31 December 2019	31 December 2018	31 December 2020	31 December 2019	31 December 2018						
JSC Credit info (d)	21.08%	21.08%	21.08%	13,099	12,949	12,371	Georgia	2 Tarkhishvili St., Tbilisi, Georgia	Financial intermediation	14/2/2005	14/2/2005	Joint Stock Company

Investment securities, corporate shares	Proportion of voting rights and ordinary share capital held			Investments			Country of incorporation	Address	Industry	Date of incorporation	Date of acquisition	Legal form / Status
	31 December 2020	31 December 2019	31 December 2018	31 December 2020	31 December 2019	31 December 2018						
JSC United Clearing Center	16.67%	16.67%	16.67%	108	108	108	Georgia	5/1 Sulikhan-Saba St., Tbilisi, Georgia	Electronic payment services	22/07/2008	15/09/2008	Joint Stock Company

(a) The investment has been fully impaired in standalone financial statements as at 31 December 2020 and 31 December 2019.

(b) JSC Bank of Georgia sold its investment in Teaching University Georgian Bank in 2019.

(c) The presented amount is the total of investments made directly by JSC Bank of Georgia and Benderlock Investments Limited, at GEL 66,575 and GEL 44,169, respectively.

(d) JSC Credit info initial investment amounted to GEL 95, which has been increased to GEL 9,720 as a result of investment re-measurement to fair value, when an equity investment became an associate. The share of the investment's profits or losses has also been recognised in the consolidated income statement.

3. Summary of significant accounting policies

Basis of consolidation

The consolidated financial statements comprise the financial statements of the Group and its subsidiaries as at 31 December 2020. The Group consolidates a subsidiary when it controls it. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- exposure, or rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect its returns.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement with the other vote holders of the investee;
- rights arising from other contractual arrangements; and
- the Group's voting rights and potential voting rights.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Income and expenses of a subsidiary acquired or disposed of during the year are included in the statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- derecognises the assets (including goodwill) and liabilities of the subsidiary;
- derecognises the carrying amount of any non-controlling interests;
- derecognises the cumulative translation differences recorded in equity;
- recognises the fair value of the consideration received;
- recognises the fair value of any investment retained;
- recognises any surplus or deficit in profit or loss;
- reclassifies the parent's share of components previously recognised in other comprehensive income to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities.

3. Summary of significant accounting policies (continued)

Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred measured at acquisition date fair value and the amount of any non-controlling interests in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets and other components of non-controlling interests at their acquisition date fair values. Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, any previously held equity interest is re-measured at its acquisition date fair value and any resulting gain or loss is recognised in profit or loss. It is then considered in the determination of goodwill.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of IFRS 9 Financial Instruments: Recognition and Measurement is measured at fair value with changes in fair value recognised either in profit or loss or as a change to other comprehensive income. If the contingent consideration is not within the scope of IFRS 9, it is measured in accordance with the appropriate IFRS. Contingent consideration that is classified as equity is not re-measured and subsequent settlement is accounted for within equity.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group reassesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed, and reviews the procedures used to measure the amounts to be recognised at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognised in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

Investments in associates

Associates are entities in which the Group generally has between 20% and 50% of the voting rights, or is otherwise able to exercise significant influence, but which it does not control or jointly control. Investments in associates are accounted for under the equity method and are initially recognised at cost, including goodwill. Subsequent changes in the carrying value reflect the post-acquisition changes in the Group's share of net assets of the associate. The Group's share of its associates' profits or losses is recognised in the consolidated income statement, and its share of movements in reserves is recognised in other comprehensive income. However, when the Group's share of losses in an associate equals or exceeds its interest in the associate, the Group does not recognise further losses, unless the Group is obliged to make further payments to, or on behalf of, the associate.

Unrealised gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates; unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. When an equity investment becomes an associate, the investment is re-measured to fair value and any gain or loss previously recognised in other comprehensive income is reclassified in profit or loss.

3. Summary of significant accounting policies (continued)

Investments in subsidiaries and associates in parent company financial statements

For the purposes of parent company financial statements, investments in subsidiaries and associates are accounted at cost. Investments in subsidiaries and associates are accounted in accordance with IFRS 5 Non-current Assets Held for Sale and Discontinued Operations when they are classified as held for sale or distribution. Dividends from a subsidiary or an associate are recognised in the parent company financial statements when the parent's right to receive the dividend is established.

Fair value measurement

The Group measures financial instruments, such as trading and investment securities, certain loans to customers, derivatives and non-financial assets such as investment properties, at fair value at each balance sheet date. Also, fair values of financial instruments measured at amortised cost are disclosed in Note 27.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability; or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 – Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable;
- Level 3 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

Financial assets and liabilities

Classification and measurement for financial assets and liabilities

The Group classifies all of its financial assets based on the business model for managing the assets and the asset's contractual terms, measured at either:

- fair value through profit or loss (FVPL);
- fair value through other comprehensive income (FVOCI) with recycling to profit or loss upon disposal for debt instruments;
- fair value through other comprehensive income (FVOCI) without recycling to profit or loss for equity instruments; and
- amortised cost.

3. Summary of significant accounting policies (continued)

Financial assets and liabilities (continued)

Classification and measurement for financial assets and liabilities (continued)

Financial liabilities, other than loan commitments and financial guarantees, are measured at amortised cost or at FVPL if they are held for trading.

Embedded derivatives are not separated from a host financial asset. Instead, financial assets are classified based on the business model and their contractual terms.

All derivative instruments are measured at FVPL.

Measurement of financial instruments at initial recognition

When financial instruments are recognised initially, they are measured at fair value, adjusted, in the case of instruments not at fair value through profit or loss, for directly attributable fees and costs.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price. If the Group determines that the fair value at initial recognition differs from the transaction price, then:

- if the fair value is evidenced by a quoted price in an active market for an identical asset or liability (i.e., a Level 1 input) or based on a valuation technique that uses only data from observable markets, the Group recognises the difference between the fair value at initial recognition and the transaction price as a gain or loss;
- in all other cases, the initial measurement of the financial instrument is adjusted to defer the difference between the fair value at initial recognition and the transaction price. After initial recognition, the Group recognises that deferred difference as a gain or loss only to the extent that it arises from a change in a factor (including time) that market participants would take into account when pricing the asset or liability.

Subsequent measurement of financial instruments

➤ *Financial instruments measured at amortised cost*

The Group measures due from credit institutions, loans to customers and other financial assets at amortised cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows.
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payment of principal and interest (SPPI) on the principal amount outstanding.

The details of these conditions are outlined below.

Business model

The Group determines its business model at the level that best reflects how it manages groups of financial assets to achieve its business objective. The business model is not assessed on an instrument by instrument basis, but at a higher level of aggregated portfolios per instrument type and is based on the following observable factors:

- The risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed;
- How managers of the business are compensated (for example, whether the compensation is based on the fair value of the assets managed or on the contractual cash flows collected); and
- How financial assets held within particular business model are evaluated and reported to key management personnel.

There are three business models available under IFRS 9:

- Hold to collect: it is intended to hold the asset to maturity to earn interest, collecting repayments of principal and interest from the counterparty.
- Hold to collect and sell: this model is similar to the hold to collect model, except that the entity may elect to sell some or all of the assets before maturity as circumstances change or to hold the assets for liquidity purposes.
- Other: all those models that do not meet the 'hold to collect' or 'hold to collect and sell' qualifying criteria.

3. Summary of significant accounting policies (continued)

Financial assets and liabilities (continued)

Subsequent measurement of financial instruments (continued)

- *Financial instruments measured at amortised cost (continued)*

Solely Payments of Principal and Interest (SPPI)

If a financial asset is held in either to a 'hold to collect', or a 'hold to collect and sell' business model, then the Group assesses whether contractual cash flows are solely payments of principal and interest on the principal amount outstanding at initial recognition to determine the classification. The SPPI test is performed on an individual instrument basis.

Contractual cash flows that represent solely payments of principal and interest on the principal amount outstanding are consistent with basic lending arrangements. Interest is consideration for the time value of money and the credit risk associated with the principal amount outstanding during a particular period of time. It can also include consideration for other basic lending risks (e.g. liquidity risk) and costs (e.g. administrative costs) associated with holding the financial asset for a particular period of time, and a profit margin that is consistent with a basic lending arrangement.

In assessing whether the contractual cash flows are SPPI, the Group considers whether the contractual terms of the financial asset contain a term that could change the timing or amount of contractual cash flows arising over the life of the instrument which could affect whether the instrument is considered to meet the SPPI test.

If the SPPI test is failed, such financial assets are measured at FVTPL with interest earned recognised in other interest income.

- *Debt instruments at FVOCI*

The Group measures debt investment securities at FVOCI when both of the following categories are met:

- The instrument is held within a business model, the objective of which is achieved by both collecting contractual cash flows, selling financial assets and holding such financial instruments for liquidity management purposes.
- The contractual terms of the financial asset meet the SPPI test.

FVOCI debt investment securities are subsequently measured at fair value with gains and losses arising due to changes in fair value recognised in OCI. Interest income and foreign exchange gains and losses are recognised in profit or loss in the same manner as for financial assets measured at amortised cost. On derecognition, cumulative gains or losses previously recognised in OCI are reclassified from OCI to profit or loss.

- *Equity instruments at FVOCI – option*

Upon initial recognition, the Group may elect to classify irrevocably its equity instruments as equity instruments at FVOCI when they meet the definition of equity under IAS 32 *Financial Instruments: Presentation* and are not held for trading. Such classification is determined on an instrument by instrument basis.

Gains and losses on these equity instruments are never recycled to profit or loss. Dividends are recognised in profit or loss. Equity instruments at FVOCI are not subject to impairment assessment.

- *Financial assets at FVTPL*

Groups of financial assets for which the business model is other than 'hold to collect' and 'hold to collect and sell' are measured at FVTPL.

3. Summary of significant accounting policies (continued)

Financial assets and liabilities (continued)

Subsequent measurement of financial instruments (continued)

- *Derivatives recorded at fair value through profit or loss*

The Group enters into derivative transactions with various counterparties. These include interest rate swaps, Forwards and other similar instruments. Derivatives are recorded at fair value and carried as assets when their fair value is positive and as liabilities when their fair value is negative. Net changes in the fair value of derivatives are included in net gain / loss from financial instruments measured at FVTPL, excluding gain/loss on foreign exchange derivatives which are presented in net foreign currency gain. From the beginning of 2019, the Group enters into certain cross-currency swap agreements to match its funding costs in certain currencies with the income generated from lending activities in these currencies. As a result, the Group economically hedges the interest rate risk, however no hedge accounting under IFRS 9 is applied. Net changes in the fair value of such derivative financial instruments, which are presented in net foreign currency gain, excludes unwinding of the locked-in interest differential which is presented as part of interest expense to reflect risk management objective of the Group.

- *Financial guarantees, letters of credit and other financial commitments*

Financial guarantees, letters of credit and other financial commitments are initially recognised in the financial statements at fair value, being the premium received. Subsequent to initial recognition, the Group's liability under each guarantee is measured at the higher of the amount initially recognised, less cumulative amortisation recognised in the income statement and an ECL provision.

Offsetting

Financial assets and liabilities are offset and the net amount is reported in the consolidated statement of financial position when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Cash and cash equivalents

Cash and cash equivalents consist of cash on hand, amounts due from central banks, excluding obligatory reserves with central banks, and amounts due from credit institutions that mature within 90 days of the date of origination, and are free from contractual encumbrances and readily convertible to known amounts of cash.

Borrowings

Issued financial instruments or their components are classified as liabilities, where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity instruments. Such instruments include amounts due to credit institutions and amounts due to customers (including promissory notes issued). These are initially recognised at the fair value of the consideration received less directly attributable transaction costs. After initial recognition, borrowings are subsequently measured at amortised cost, using the effective interest method. Gains and losses are recognised in the consolidated income statement when the borrowings are derecognised as well as through the amortisation process.

Issued Additional Tier 1 instruments with perpetual maturity and discretionary interest payments are classified as financial liabilities when the instruments are not convertible into equity and the Group does not have unconditional right to avoid delivering cash upon a predetermined trigger event. Such instruments are measured at amortised cost with respective interest presented as part of interest expense in the consolidated income statement.

If the Group purchases its own debt, it is removed from the statement of financial position and the difference between the carrying amount of the liability and the consideration paid is recognised in the consolidated income statement.

Subordinated debt

Subordinated debt represents long-term funds attracted by the Bank on the international financial markets or domestic market. The holders of subordinated debt would be subordinate to all other creditors to receive repayment of debt in case of the Bank's liquidation. Subordinated debt is carried at amortised cost.

3. Summary of significant accounting policies (continued)

Leases (policy applicable as at 1 January 2019)

The Group as a lessee

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. The Group considers the commencement date of the lease the date on which the lessor makes an underlying asset available for use to the Group. If the lease contract contains several lease components, the Group allocates the consideration in the contract to each lease component on the basis of their relative standalone prices and accounts for them separately.

The Group's main leasing activities include the leases of service centres and ATM spaces. A non-cancellable lease period is up to ten years. Lease payments are fixed in most cases. The contracts don't generally carry extension or termination options for the lease term and do not impose any covenants.

➤ *Recognition of right-of-use asset and lease liability*

The Group recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimated dismantling costs, if any. The right-of-use asset is subsequently depreciated using the straight-line method over the lease term. The Group applies the cost model to right-of-use assets, except for those assets that would meet the definition of investment property, in which case the revaluation model would be applied.

The lease liability is initially measured at the present value of the future lease payments excluding payments for VAT, discounted using the Group's incremental borrowing rate (IBR). The lease liability is subsequently measured at amortised cost using the IBR.

➤ *Recognition exemptions*

The Group applies the recognition exemptions on lease contracts for which the lease term ends within 12 months as of the date of initial application, and lease contracts for which the underlying asset is of low value. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

➤ *Modifications of lease contracts*

If the lease contract is modified by either changing the scope of the lease, or the consideration for a lease that was not part of the original terms and conditions of the lease, the Group determines whether the modification results in:

- a separate lease; or
- a change in the accounting for the existing lease.

The Group accounts for a lease modification as a separate lease when both of the following conditions are met:

- the modification increases the scope of the lease by adding the right to use one or more underlying assets; and
- the consideration for the lease increases commensurate with the standalone price for the increase in scope and any adjustments to that standalone price reflect the circumstances of the particular contract.

For the lease modifications that are not accounted as separate leases, the Group re-measures the lease liability by:

- decreasing the carrying amount of the right-of-use asset to reflect the partial or full termination of the lease for lease modifications that decrease the scope of the lease. The Group recognises in profit or loss any gain or loss relating to the partial or full termination of the lease; or
- making a corresponding adjustment to the right-of-use asset for all other lease modifications.

The Group as a lessor

At the inception of the lease, the Group classifies each of its leases as either an operating lease or a finance lease.

➤ *Finance lease*

Leases that transfer substantially all the risks and benefits incidental to ownership of the lease item to the lessee are classified as finance leases. All other leases are classified as operating leases. The Group recognises finance lease receivables in the consolidated statement of financial Position at a value equal to the net investment in the lease, starting from the date of commencement of the lease term. In calculating the present value of the minimum lease payments, the discount factor used is the interest rate implicit in the lease. Initial direct costs are included in the initial measurement of the finance lease receivables. Lease payments received are apportioned between the finance income and the reduction of the outstanding lease receivable. Finance income is based on a pattern reflecting a constant periodic rate of return on the net investment outstanding.

3. Summary of significant accounting policies (continued)

Leases (policy applicable as of 1 January 2019)

➤ Operating lease

The Group presents assets subject to operating leases in the consolidated statement of financial position according to the nature of the asset. Lease income from operating leases is recognised in the consolidated income statement on a straight-line basis over the lease term as net other income. Initial direct costs incurred specifically to earn revenues from an operating lease are added to the carrying amount of the leased asset. Lease accounting policy applicable before 1 January 2019 can be found in the previous year consolidated financial statements.

Impairment of financial assets

Overview of the ECL principles

The Group records an allowance for expected credit loss for all loans and other debt financial assets not held at FVPL, together with loan commitments and financial guarantee contracts, in this section all referred to as 'financial assets'. Equity instruments are not subject to impairment under IFRS 9.

The allowance is based on the ECL associated with the probability of default in the next 12 months unless there has been a significant increase in credit risk since origination, in which case the allowance is based on the ECL over the life of the asset. If the financial asset meets the definition of purchased or originated credit-impaired, the allowance is based on the change in the lifetime ECL.

The Group applies the simplified approach for trade, lease and other receivables and contract assets and records lifetime expected losses on them.

In order to calculate ECL, the Group first evaluates individually whether objective evidence of impairment exists for loans that are individually significant. It then collectively assesses loans that are not individually significant and loans which are significant but for which there is no objective evidence of impairment available under the individual assessment.

Staged approach to the determination of expected credit losses

The Group has established a policy to perform an assessment, at the end of each reporting period, of whether a financial asset's credit risk has increased significantly since initial recognition, by considering the change in the risk of default occurring over the remaining life of the financial instrument. Based on the above process, the Group groups its financial instruments into Stage 1, Stage 2, Stage 3 and POCI, as described below:

- Stage 1: The Group recognises a credit loss allowance at an amount equal to 12-month expected credit losses. This represents the portion of lifetime expected credit losses from default events that are expected within 12 months of the reporting date, assuming that credit risk has not increased significantly after initial recognition. For those financial assets with a remaining maturity of less than 12 months, a probability of default (PD) is used that corresponds to the remaining maturity.
- Stage 2: The Group recognises a credit loss allowance at an amount equal to lifetime expected credit losses (LTECL) for those financial instruments which are considered to have experienced a significant increase in credit risk since initial recognition. This requires the computation of ECL based on lifetime probability of default (LTPD) that represents the probability of default occurring over the remaining lifetime of the financial instrument. Allowance for credit losses are higher in this stage because of an increase in credit risk and the impact of a longer time horizon being considered compared with 12 months in Stage 1. Financial Instruments in stage 2 are not yet deemed to be credit-impaired.
- Stage 3: If the financial instrument is credit-impaired, it is then moved to Stage 3. The Group recognises a loss allowance at an amount equal to lifetime expected credit losses, reflecting a PD of 100% for those financial instruments that are credit-impaired.

Financial instruments within the scope of the impairment requirements of IFRS 9 are classified into one of the above three stages. Unless purchased or originated credit-impaired, newly originated assets are classified as Stage 1 and remain in that stage unless there is considered to have been a significant increase in credit risk since initial recognition, at which point the asset is reclassified to Stage 2.

Purchased or originated credit-impaired (POCI) assets are financial instruments that are credit-impaired on initial recognition. POCI assets are recorded at fair value at original recognition and interest income is subsequently recognised based on a credit adjusted EIR (CAEIR). CAEIR takes into account all contractual terms of the financial asset and expected credit losses. ECLs are only recognised or released to the extent that there is a subsequent change in the expected credit losses where ECLs are calculated based on lifetime expected credit loss. Once the financial asset is recognised as POCI, it retains this status until derecognised.

Key judgements and estimates used under IFRS 9 are disclosed in Note 4.

3. Summary of significant accounting policies (continued)

Derecognition of financial assets and liabilities

Derecognition of financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognised where:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset, or retained the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a “pass-through” arrangement; and
- the Group either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group’s continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Where continuing involvement takes the form of a written and/or purchased option (including a cash-settled option or similar provision) on the transferred asset, the extent of the Group’s continuing involvement is the amount of the transferred asset that the Group may repurchase, except that in the case of a written put option (including a cash-settled option or similar provision) on an asset measured at fair value, the extent of the Group’s continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

Derecognition and modification of financial assets

The Group sometimes renegotiates or otherwise modifies the contractual cash flows of financial assets. When this happens, the Group assesses whether or not the new terms are substantially different to the original terms, based on qualitative and quantitative criteria. The Group derecognises a financial asset, such as a loan to a customer, when the terms and conditions have been renegotiated to the extent that, substantially, it becomes a new loan, except for cases when renegotiation of contractual terms happens due to financial difficulties of the borrower. Once the financial asset is derecognised, the difference is recognised as a derecognition gain or loss, to the extent that an impairment loss has not already been recorded. The newly recognised loans are classified as Stage 1 for ECL measurement purposes, unless the new loan is deemed to be POCI.

When assessing whether or not to derecognise a financial instrument, the Group considers the following factors:

- change in currency of the loan;
- change in interest rate type;
- introduction of an equity feature;
- change in counterparty;
- if the modification is such that the instrument would no longer meet the SPPI criterion.

If the terms are not substantially different, or the renegotiation is due to the financial difficulties of the borrower, such renegotiation or modification does not result in derecognition, and the Group recalculates the gross carrying amount based on the revised cash flows of the financial asset and recognises a modification gain or loss in interest income. The new gross carrying amount is calculated by discounting the modified cash flows at the original effective interest rate.

Forbearance and modified loans

The Group sometimes makes concessions or modifications to the original terms of the loans as a response to the borrower’s financial difficulties, rather than taking possession or otherwise enforcing collection of collateral. The Group considers a loan forbore when such concessions or modifications are provided as a result of the borrower’s present or expected financial difficulties and the Group would not have agreed to them if the borrower had been financially healthy. Forbearance may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, any impairment is measured using the original EIR as calculated before the modification of terms. Once the asset has been identified as forbore, the assets are classified in Stage 3. The decision as to how long the asset remains in the forbore category is determined on a case-by-case basis for commercial and SME loans, when a minimum six consecutive payments are required for the rest of the loans to exit from the forbearance category and transfer to Stage 2. Once the loan is transferred to Stage 2, the Group continues to reassess whether there has been a significant increase in credit risk, however, such assets remain in Stage 2 for a minimum 12-month probation period before being transferred to Stage 1. Certain overlays to the above rules were introduced as a result of mass scale restructurings of loan contracts in 2020 triggered by COVID-19. For details see Note 4.

3. Summary of significant accounting policies (continued)

Derecognition of financial assets and liabilities (continued)

Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expires.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in the consolidated income statement.

Inventories

Inventories are valued at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

Non-current assets held for sale and discontinued operations

The Group classifies non-current assets and disposal groups as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. Non-current assets and disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. Costs to sell are the incremental costs directly attributable to the disposal of an asset (disposal group), excluding finance costs and income tax expense.

The criteria for held for sale classification are regarded as met only when the sale is highly probable, and the asset or disposal group is available for immediate sale in its present condition. Actions required to complete the sale should indicate that it is unlikely that significant changes to the sale will be made or that the decision to sell will be withdrawn. Management must be committed to the plan to sell the asset and the sale expected to be completed within one year from the date of the classification.

Immediately before the initial classification of the asset as held for sale, the carrying amount of the asset is measured in accordance with applicable IFRSs.

Property and equipment and intangible assets are not depreciated or amortised once classified as held for sale. Assets and liabilities classified as held for sale are presented separately from other assets and liabilities in the statement of financial position.

A disposal group qualifies as discontinued operation if it is a component of an entity that either has been disposed of, or is classified as held for sale, and:

- represents a separate major line of business or geographical area of operations
- is part of a single coordinated plan to dispose of a separate major line of business or geographical area of operations or;
- is a subsidiary acquired exclusively with a view to resale

Discontinued operations are excluded from the results of continuing operations and are presented as a single amount as profit or loss after tax from discontinued operations in the statement of profit or loss. Net cash flows attributable to the operating, investing and financing activities of discontinued operations are presented separately in the consolidated statement of cash flows.

Taxation

The current income tax expense is calculated in accordance with the regulations in force in the respective territories in which BOGG and its subsidiaries operate.

Deferred tax assets and liabilities are calculated in respect of temporary differences using the liability method. Deferred income taxes are provided for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes, except where the deferred income tax arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

A deferred tax asset is recorded only to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilised. Deferred tax assets and liabilities are measured at tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted at the reporting date.

3. Summary of significant accounting policies (continued)

Taxation

Deferred tax liabilities are provided on temporary differences arising on investments in subsidiaries, associates and joint ventures, except where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Georgia and Belarus also have various operating taxes that are assessed on the Group's activities. These taxes are included as a component of other operating expenses.

Investment properties

Investment property is land or building or a part of a building held to earn rental income or for capital appreciation and which is not used by the Group.

Investment property is initially recognised at cost, including transaction costs, and subsequently remeasured at fair value reflecting market conditions at the end of the reporting period. Fair value of the Group's investment property is determined on the basis of various sources including reports of independent appraisers, who hold a recognised and relevant professional qualification and who have recent experience in valuation of property of similar location and category. With regards to certain investment properties with repurchase option granted to previous owners, fair value of the property at the reporting date is capped at repurchase price.

Gains and losses resulting from changes in the fair value of investment property as well as earned rental income are recorded in the income statement within net other income.

If an investment property becomes owner-occupied, it is reclassified to property and equipment, and its carrying amount at the date of reclassification becomes its deemed cost to be subsequently depreciated. If an investment property satisfies asset held for sale criteria, it is reclassified to the assets held for sale category.

Property and equipment

Property and equipment is carried at cost less accumulated depreciation and any accumulated impairment in value. Such cost includes the cost of replacing part of the equipment when that cost is incurred if the recognition criteria are met.

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

Depreciation of an asset commences from the date the asset is ready and available for use. Depreciation is calculated on a straight-line basis over the following estimated useful lives:

	<u>Years</u>
Office buildings and service centres	Up to 100
Furniture and fixtures	3-20
Computers and equipment	5-10
Motor vehicles	2-7

The assets' residual values, useful lives and methods are reviewed, and adjusted as appropriate, at each financial year-end.

Assets under construction are stated at cost and are not depreciated until the time they are available for use and reclassified to their respective group of property and equipment.

Leasehold improvements are depreciated over the shorter life of the related leased asset and the expected lease term.

Costs related to repairs and renewals are charged when incurred and included in other operating expenses, unless they qualify for capitalisation.

3. Summary of significant accounting policies (continued)

Goodwill impairment

Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying amount may be impaired.

For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units. Each unit or group of units to which the goodwill is so allocated:

- represents the lowest level within the Group at which the goodwill is monitored for internal management purposes; and
- is not larger than a segment as defined in IFRS 8 Operating Segments.

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cash-generating units), to which the goodwill relates. Where the recoverable amount of the cash-generating unit (group of cash-generating units) is less than the carrying amount, an impairment loss is recognised. Impairment losses cannot be reversed in future periods.

Intangible assets

The Group's intangible assets include computer software and licences.

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses. The economic lives of intangible assets are assessed to be finite and amortised over four to 15 years and assessed for impairment whenever there is an indication that the intangible asset may be impaired. Amortisation periods and methods for intangible assets are reviewed at least at each financial year-end.

Costs associated with maintaining computer software programmes are recorded as an expense as incurred. Software development costs (relating to the design and testing of new or substantially improved software) are recognised as intangible assets only when the Group can demonstrate the technical feasibility of completing the software so that it will be available for use or sale, its intention to complete the asset and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete the asset and the ability to measure reliably the expenditure during the development. Other research and software development costs are recognised as an expense as incurred.

Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made.

3. Summary of significant accounting policies (continued)

Share-based payment transactions

Employees (including senior executives) of the Group receive share-based remuneration, whereby they render services and receive equity instruments of the Group (“equity-settled transactions”) as consideration for the services provided.

Equity-settled transactions

The cost of equity-settled transactions with employees is measured by reference to the fair value at the date on which they are granted.

The cost of equity-settled transactions is recognised together with the corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled, ending on the date when the relevant employee is fully entitled to the award (“the vesting date”). The cumulative expense recognised for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Group’s best estimate of the number of equity instruments that will ultimately vest. The consolidated income statement charge or credit for the period represents the movement in cumulative expense recognised as at the beginning and end of that period.

No expense is recognised for the awards that do not ultimately vest except for the awards where vesting is conditional upon market conditions which are treated as vesting irrespective of whether the market condition is satisfied, provided that all other performance conditions are satisfied.

Where the terms of an equity-settled award are modified, the minimum expense is recognised as if the terms had not been modified. An additional expense is recognised for any modification that increases the total fair value of the share-based payment arrangement, or is otherwise beneficial to the employee as measured at the date of the modification.

Where a new equity-settled award is designated as a replacement of a cancelled equity-settled award, the replacement of equity instruments are accounted for as a modification.

Where an equity-settled award is cancelled, it is treated as if it has vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. However, if a new award is substituted for the cancelled award, and designated as the replacement award on the date that it is granted, the cancelled and the new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

Equity

Share capital

Ordinary shares are classified as equity. External costs directly attributable to the issue of new shares, other than on a business combination, are shown as a deduction from the proceeds in equity. Any excess of the fair value of consideration received over the par value of shares issued is recognised as additional paid-in capital.

3. Summary of significant accounting policies (continued)

Equity (continued)

Treasury shares

Where BOGG or its subsidiaries purchase BOGG's shares, the consideration paid, including any attributable transaction costs, net of income taxes, is deducted from total equity as treasury shares until they are cancelled or reissued. Where such shares are subsequently sold or reissued, any consideration received is included in equity. Treasury shares are stated at par value, with adjustment of premiums against additional paid-in capital.

Dividends

Dividends are recognised as a liability and deducted from equity at the reporting date only if they are declared before or on the reporting date. Dividends are disclosed when they are proposed before the reporting date or proposed or declared after the reporting date but before the consolidated financial statements are authorised for issue. All expenses associated with dividend distribution are added to dividend amount and recorded directly through equity.

Contingencies

Contingent liabilities are not recognised in the consolidated statement of financial position but are disclosed, unless the possibility of any outflow in settlement is remote. A contingent asset is not recognised in the consolidated statement of financial position but disclosed when an inflow of economic benefits is probable.

Income and expense recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue and expense are recognised:

Interest and similar income and expense

For all financial instruments measured at amortised cost and interest-bearing securities, interest income or expense is recorded at the effective interest rate, which is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options) and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the effective interest rate, but not future credit losses. The carrying amount of the financial asset or financial liability is adjusted if the Group revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original effective interest rate and the change in carrying amount is recorded as interest income or expense.

For financial instruments in Stage 1 and Stage 2, the Group calculates interest income by applying the effective interest rate (EIR) to the gross carrying amount. Interest income for financial assets in Stage 3 is calculated by applying the EIR to the amortised cost (i.e. the gross carrying amount less credit loss allowance). For financial instruments classified as POCI only, interest income is calculated by applying a credit adjusted EIR to the amortised cost of these POCI assets. The Group presents interest revenue calculated using the EIR method separately in the income statement.

Fee and commission income

The Group earns fee and commission income from a diverse range of services it provides to its customers. Fee and commission income is recognised when the Group satisfies a performance obligation. Fee income can be divided into the following categories:

Fee income earned from services that are provided over a certain period of time

Fees earned for the provision of services over a period of time are accrued over that period. These fees include commission incomes and asset management, custody, package services on bundled products and other management and advisory fees. Loan commitment fees for loans that are likely to be drawn-down and other credit-related fees are deferred (together with any incremental costs), and recognised as an adjustment to the effective interest rate on the loan.

3. Summary of significant accounting policies (continued)

Income and expense recognition (continued)

Customer loyalty programme

Customer loyalty programme points accumulated in the business are treated as deferred revenue and recognised in revenues gradually as they are earned. The Group recognises gross revenue earned from customer loyalty programmes when the performance obligation is satisfied, i.e. when the customer redeems the points or the points expire, where the Group acts as a principal. Conversely, the Group measures its revenue as the net amount retained on its account representing the difference between the consideration allocated to the award credits and the amount payable to the third party for supplying the awards as soon as the award credits are granted, where the Group acts as an agent. At each reporting date, the Group estimates the portion of accumulated points that is expected to be utilised by customers based on statistical data. These points are treated as a liability in the statement of financial position and are only recognised in revenue when points are earned or expired.

Performance obligations satisfied at a point in time

Fees and commissions earned from providing transaction-type services such as settlement, brokerage, cash and currency conversion operations are recognised when the service has been completed, provided such fees and commissions are not subject to refund or another contingency beyond the control of the Group. Fees from currency conversion operations represent additional commission (other than currency dealing revenue recognised in net foreign currency gain) charged on currency conversion service provided to customers on cards used abroad.

Dividend income

Dividend revenue is recognised when the Group's right to receive the payment is established.

Non-recurring items

The Group separately classifies and discloses those income and expenses that are non-recurring by nature. The Group defines non-recurring income or expense as an income or expense triggered by, or originated from, an economic, business or financial event that is not inherent to the regular and ordinary business course of the Group and is caused by uncertain or unpredictable external factors that cannot be reasonably expected to occur in the future, and thus should not be taken into account when making projections of future results.

Functional, reporting currencies and foreign currency translation

The consolidated financial statements are presented in Georgian Lari, which is the Group's presentation currency. BOGG's and the Bank's functional currency is Georgian Lari. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Transactions in foreign currencies are initially recorded in the functional currency, converted at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated into functional currency at functional currency rate of exchange ruling at the reporting date. Gains and losses resulting from the translation of foreign currency transactions are recognised in the consolidated income statement as gains less losses from foreign currencies – translation differences. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. When a gain or loss on a non-monetary item is recognised in other comprehensive income, any exchange component of that gain or loss is recognised in other comprehensive income. Conversely, when a gain or loss on a non-monetary item is recognised in profit or loss, any exchange component of that gain or loss is recognised in the income statement.

Differences between the contractual exchange rate of a certain transaction and the NBG exchange rate on the date of the transaction are included in gains less losses from foreign currencies (dealing). The official NBG exchange rates at 31 December 2020, 31 December 2019 and 31 December 2018 were:

	<i>Lari to GBP</i>	<i>Lari to USD</i>	<i>Lari to EUR</i>	<i>Lari to BYN</i>
31 December 2020	4.4529	3.2766	4.0233	1.2647
31 December 2019	3.7593	2.8677	3.2095	1.3639
31 December 2018	3.3955	2.6766	3.0701	1.2418

3. Summary of significant accounting policies (continued)

Functional, reporting currencies and foreign currency translation (continued)

As at the reporting date, the assets and liabilities of the entities whose functional currency is different from the presentation currency of the Group are translated into Georgian Lari at the rate of exchange ruling at the reporting date and their income statements are translated at the weighted average exchange rates for the year. The exchange differences arising on the translation are taken to other comprehensive income. On disposal of a subsidiary or an associate whose functional currency is different from the presentation currency of the Group, the deferred cumulative amount recognised in other comprehensive income relating to that particular entity is recognised in the consolidated income statement.

Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on the acquisition are treated as assets and liabilities of the foreign operations, and translated at the rate at the reporting date.

Adoption of new or revised standards and interpretations

Amendments effective from 1 January 2020

Amendments to IFRS 16: Covid-19-Related Rent Concessions

Accounting consequences of changes in lease payments depend on whether that change meets the definition of a lease modification, which IFRS 16 Leases defines as “a change in the scope of a lease, or the consideration for a lease, that was not part of the original terms and conditions of the lease”.

Amendment provided lessees with an exemption from assessing whether a COVID-19-related rent concession is a lease modification. If lessee applies the exemption, COVID-19-related rent concessions should be accounted as if they were not lease modifications. This results in accounting for the concession as variable lease payments in the period(s) in which payment reduction occurred. The amendment is effective for annual reporting periods beginning on or after 1 June 2020 with early application permitted.

The Group has early adopted the Amendment.

Amendments to LAS 1 and LAS 8: Definition of Material

The amendments provide a new definition of material that states that information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity. The amendments are effective for annual reporting periods beginning on or after 1 January 2020.

The amendment did not have material effect on Group’s consolidated financial statements.

Standards issued but not yet effective

The new and amended standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group’s consolidated financial statements are disclosed below. The Group intends to adopt these new and amended standards and interpretations, if applicable, when they become effective.

IFRS 9 Financial Instruments – Fees in the “10%” test for derecognition of financial liabilities

As part of its 2018-2020 Annual Improvements to IFRS standards process, the IASB issued an amendment to IFRS 9. The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other’s behalf. An entity applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment.

The amendment is effective for annual reporting periods beginning on or after 1 January 2022 with earlier adoption permitted. The Group will apply the amendments to financial liabilities that are modified or exchanged on or after the beginning of the annual period in which it will first apply the amendment and does not expect this will result in a material impact on its consolidated financial statements.

3. Summary of significant accounting policies (continued)

Adoption of new or revised standards and interpretations (continued)

Standards issued but not yet effective (continued)

Interest Rate Benchmark Reform - Phase 2 Amendments to IFRS 9, IAS 39 IFRS 7, IFRS 4 and IFRS 16

In August 2020 the IASB issued Interest Rate Benchmark Reform - Phase 2 Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16, (IBOR reform Phase 2) to address the accounting issues which arise upon the replacement of an IBOR with a RFR.

The amendment includes a number of reliefs and additional disclosures. The reliefs apply upon the transition of a financial instrument from an IBOR to a risk-free rate (RFR).

Changes to the basis for determining contractual cash flows as a result of interest rate benchmark reform are required as a practical expedient to be treated as changes to a floating interest rate, provided that, for the financial instrument, the transition from the IBOR benchmark rate to RFR takes place on an economically equivalent basis. The amendments apply for annual periods beginning on or after 1 January 2021. Earlier application is permitted.

The Group is currently working on the transition and will apply amendment from its effective date 1 January 2021.

Other standards issued but not yet effective have no material impact on the Group's consolidated financial statements.

4. Significant accounting judgements and estimates

In the process of applying the Group's accounting policies, the Board of Directors and management use their judgement and make estimates in determining the amounts recognised in the consolidated financial statements. The most significant judgements and estimates are as follows:

Fair value of financial instruments

Where the fair values of financial assets and financial liabilities recorded in the consolidated statement of financial position cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of mathematical models. The input to these models is taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values (Note 27).

Measurement of fair value of investment properties

The fair value of investment properties is determined by independent, professionally qualified appraisers. Fair value is determined using a combination of the internal capitalisation method (also known as discounted future cash flow method) and the sales comparison method.

The Group performs valuation of its investment properties with a sufficient regularity to ensure that the carrying amount does not differ materially from that which would be determined using fair value at the end of the reporting period. In order to identify any significant changes in the real estate market as a result of COVID-19 that could indicate that investment properties are not stated at fair value as at the reporting date, the Group hired independent valuator to perform the valuation of its assets. Results of this valuation are presented in Note 11, while valuation inputs and techniques are presented in Note 27. The Group's properties are spread across the different parts of the country. While the secondary market in Georgia provides adequate market information for fair value measurements for small and medium-sized properties, valuation of large properties involves application of various observable and unobservable inputs to determine adjustments to the available comparable sale prices. These estimates and assumptions are based on the best available information, however actual results could be different.

Allowance for financial assets

IFRS 9 requires management to make a number of judgements, assumptions and estimates that affect the allowance for ECL. Estimates and judgements are based on management's knowledge and historical experience.

The impact of COVID-19 resulted in the application of further judgement within those areas due to the limited recent experience of the economic and financial impacts of such an event. Given the unprecedented nature of the COVID-19 pandemic and the uncertainties associated with it, the Group reconsidered the existing accounting judgements and estimates and applied management overlays to the methodology. As a result, the Group has made a number of changes in the significant judgements that were applied as at the end of the previous reporting date. A summary of the key judgements made by management is set out below.

4. Significant accounting judgements and estimates (continued)

Definition of default, credit-impaired and cure (Note 26)

The Group's definition of default is based on quantitative and qualitative criteria. The definition may differ across products. The definition is consistent with the definition used for internal credit risk management purposes and it corresponds with internal financial instrument risk classification rules. A counterparty is classified as defaulted at the latest when payments of interest, principal or fees are overdue for more than 90 days or when bankruptcy, fraud, insolvency proceedings or enforced liquidation have commenced, or there is other evidence that the payment obligations will not be fully met. The determination of whether a financial instrument is credit-impaired focuses on default risk, without taking into consideration the effects of credit risk mitigations such as collateral or guarantees.

An instrument is classified as credit-impaired if the counterparty is defaulted and/or the instrument is POCI.

Once the financial asset is classified as credit-impaired (except for POCIs) it remains as such unless all past due amounts have been rectified or there is general evidence of credit recovery. A minimum period of six consecutive months' payment is applied as exit criteria to financial assets restructured due to credit risk other than corporate loan portfolio and debt instruments measured at FVOCI, where exit criteria are determined as exit from bankruptcy or insolvency status, disappearance of liquidity problems or existence of other general evidence of credit recovery assessed on individual basis. For other credit-impaired financial instruments, exit criteria is determined as repayment of the entire overdue amount other than through refinancing or foreclosure.

Once a credit-impaired financial asset meets default exit criteria, it remains in Stage 2 at least for the next 12 consecutive months. In case no default status is assigned during the 12 consecutive months, it is transferred to Stage 1 if its credit risk is not significantly higher than at origination date.

Significant increase in credit risk (SICR)

A significant increase in credit risk is not a defined term per IFRS 9, and is determined by management, based on their experience and judgement. In assessing whether the credit risk has significantly increased, the Group has identified a series of qualitative and quantitative criteria based on undertaking the holistic analysis of various factors including those which are specific to a particular financial instrument or to a borrower as well as those applicable to particular sub-portfolios. These criteria are:

- A significant increase in credit risk, expressed in the relative and/or absolute increase in the risk of default since initial recognition. SICR is determined based on comparison between credit risk ratings (internal or external) as of the origination date and credit risk ratings as of the reporting date for each financial asset individually. Thresholds are determined separately for corporate, retail and SME and other financial instrument portfolios, depending on initial grade assigned at origination.
- Existence of forecast of adverse changes in commercial, financial or economic conditions that adversely affect the creditworthiness of the borrower.
- Modification of the contractual terms due to financial problems of the borrower other than default
- The days past due on individual contract level breached the threshold of 30 days.
- Other qualitative indicators, such as external market indicators of credit risk or general economic conditions, which indicate that the level of risk has been increased significantly since origination.

The above noted SICR indicators are identified at financial instrument level in order to track changes in credit risk since initial recognition date.

4. Significant accounting judgements and estimates (continued)

Significant increase in credit risk (SICR) (continued)

In response to COVID-19 outbreak the Group came out with an initiative to grant three-month payment holidays to its borrowers in March 2020 in order to significantly reduce the requirement for customers to physically visit Bank branches. Such event was not automatically considered as SICR event (i.e. trigger to transfer the exposure from Stage 1 to Stage 2) and the exposure was only transferred to Stage 2 where there was an observable evidence of financial difficulties of the borrower indicating that the level of risk has increased significantly since loan origination.

Retail portfolio:

Subsequent to March 2020, the Group continued to offer full or partial payment holiday options to the retail segment borrowers on a mass scale basis. In assessing whether the credit risk of the borrowers who accepted payment holidays has significantly increased, the Group identified a series of qualitative and quantitative criteria based on holistic analysis of various factors. Loans with full grace granted (i.e. grace on principal as well as interest) were transferred either to Stage 2 or Stage 3 depending on payment-to-income (PTI) ratios, prolongation period and other relevant parameters.

Corporate:

The Group applied individual approach to identify if SICR occurred since loan origination. The loan was transferred to stage 2 only when observable evidence of financial difficulties of the borrower indicated that the level of risk has increased significantly since loan origination. Specifically, if the borrower was not expected to fully serve the loan after release of lockdown measures, the loan was considered to have experienced SICR.

Measurement of expected credit losses

ECL reflects an unbiased, probability-weighted estimate based on a combination of the following principal factors: probability of default (PD), loss given default (LGD), and exposure at default (EAD), which are further explained below:

PD estimation: The Group estimates PD based on a combination of rating model calibration results and a migration matrices approach which is further adjusted for macroeconomic expectations for a minimum three years onwards for all portfolios, to represent the forward-looking estimators of the PD parameters. The migration matrix is built in a way to reflect the weighted average yearly migration over the historical data period. The risk groups are determined in a way to ensure intra-group homogeneity and differentiation of expected PD levels. For loan portfolios other than corporate loans, PD is further adjusted considering time since financial instrument origination. The models incorporate both qualitative and quantitative information and, where practical, build on information from top rating agencies, Credit Bureau or internal credit rating systems. Since Stage 3 financial instruments are defaulted, the probability of default in this case is equal to 100%.

Exposure at default (EAD): The EAD represents an estimate of the exposure to credit risk at the time of a potential default occurring during the life of a financial asset. It represents the cash flows outstanding at the time of default, considering expected repayments, interest payments and accruals discounted at the EIR. To calculate EAD for a Stage 1 financial instrument, the Group assesses the possible default events within 12 months for the calculation of the 12 months ECL. For Stage 2, Stage 3 and POCI financial instruments, the exposure at default is considered for events over the lifetime of the instruments. The Group determines EAD differently for products with the repayment schedules and those without repayment schedules. For financial instruments with repayment schedules, the Group estimates forward-looking EAD using the contractual cash flow approach with further corrections for expected prepayments and overdue days. For products without the repayment schedules such as credit cards, credit lines and financial guarantees, the Group estimates the forward-looking EAD using the limit utilisation approach. Under the above approach EAD is calculated using the expected utilization rate based on historical data of actual draw-down amounts.

Loss given default (LGD): LGD is defined as the likely loss in case of a counterparty default. It provides an estimation of the exposure that cannot be recovered in a default event and therefore captures the severity of a loss. The determination of the LGD takes into account expected future cash flows from collateral and other credit enhancements, or expected payouts from bankruptcy proceedings for unsecured claims and where applicable time to realisation of collateral and the seniority of claims. The Group segments its financial instruments into homogeneous portfolios, based on key characteristics that are relevant to the estimation of future cash flows. The applied data is based on historically collected loss data and involves a wider set of transaction characteristics (e.g. product type, wider range of collateral types). Based on this information, the Group estimates the recovery rate (other than through collateral), cure rate and probability of re-default. Recovery through collateral is further considered in LGD calculations individually for each financial instrument.

With the purpose to incorporate the uncertainties caused by the COVID-19 pandemic while determination of expected losses, the Group further discounted recovery and cure rates by 20%.

4. Significant accounting judgements and estimates (continued)

Assets considered in the ECL calculations

IFRS 9 requires cash flows expected from collateral and other credit enhancements to be reflected in the ECL calculation. The treatment and reflection of collateral for IFRS 9 purposes is in line with general risk management principles, policies and processes of the Group. Collateral, unless repossessed, is not recorded on the Group's statement of financial position. The fair value of collateral affects the calculation of ECLs. It is generally assessed, at a minimum, at inception and reassessed on an annual basis for all material exposures. To reflect the effect of the pandemic on the year-end ECL additional haircut has been applied to collateral values.

Forward-looking information

Under IFRS 9, the allowance for credit losses is based on reasonable and supportable forward-looking information obtainable without undue cost or effort, which takes into consideration past events, current conditions and forecasts of future economic conditions.

To incorporate forward-looking information into the Group's allowance for credit losses, the Group uses the macroeconomic forecasts provided by the National Bank of Georgia (NBG) for Group companies operating in Georgia, while data used by Belarusky Narodny Bank ("BNB") is provided by a non-governmental research centre operating in Belarus. Macroeconomic variables covered by these forecasts and which the Group incorporated in its ECL assessment model include GDP growth, foreign exchange rate and inflation rate. These forward-looking macroeconomic variables are generally updated on a semi-annual basis for Georgian companies and on a quarterly basis for BNB.

The determination of the probability-weighted ECL requires evaluating a range of diverse and relevant future economic conditions. To accommodate this requirement, the Group uses three different economic scenarios in the ECL calculation: an upside (weight 0.25), a base case (weight 0.50) and a downside (weight 0.25) scenario relevant for each respective portfolio. A weight is calculated for each scenario by using a probabilistic economic model that considers recent information as well as historical data provided by National Bank of Georgia.

The economic environment remains uncertain and future impairment charges may be subject to further volatility depending on the longevity of the COVID-19 pandemic and related containment and other measures.

The Group considers these forecasts to represent its best estimate of the possible outcomes, based on reliable available information.

Forward-looking variable assumptions

The most significant period end assumptions used for ECL estimate as at 31 December 2020 per geographical segments are set out below. The scenarios "base", "upside" and "downside" were used for all portfolios.

Georgia

Key drivers	ECL scenario	Assigned weight	As at 31 December 2020			Assigned weight	As at 31 December 2019			Assigned weight	As at 31 December 2018		
			2021	2022	2023		2020	2021	2022		2019	2020	2021
GDP growth in %													
	Upside	25%	-3.00%	6.00%	5.00%	25%	5.50%	6.00%	5.00%	25%	6.00%	5.50%	5.00%
	Base case	50%	-4.00%	4.50%	5.00%	50%	4.50%	5.00%	5.00%	50%	5.00%	5.00%	5.00%
	Downside	25%	-9.00%	2.50%	4.00%	25%	2.50%	3.50%	4.50%	25%	2.00%	2.50%	3.50%
GEL/USD exchange rate													
	Upside	25%	5.00%	5.00%	0.00%	25%	5.00%	5.00%	0.00%	25%	10.00%	5.00%	-5.00%
	Base case	50%	0.00%	0.00%	0.00%	50%	0.00%	0.00%	0.00%	50%	0.00%	0.00%	0.00%
	Downside	25%	-10.00%	-5.00%	5.00%	25%	-10.00%	-5.00%	5.00%	25%	-15.00%	-10.00%	5.00%
CPI inflation rate in %													
	Upside	25%	5.50%	4.00%	3.00%	25%	4.50%	3.50%	3.00%	25%	3.40%	3.20%	3.00%
	Base case	50%	4.50%	1.50%	2.50%	50%	4.50%	2.50%	3.00%	50%	2.90%	3.00%	3.00%
	Downside	25%	7.00%	2.00%	2.50%	25%	7.00%	5.00%	3.00%	25%	4.50%	4.00%	3.00%

The above information is based on the macroeconomic forecasts provided by the NBG as of May 2020.

4. Significant accounting judgements and estimates (continued)

Forward-looking variable assumptions (continued)

Belarus

Key drivers	ECL scenario	Assigned weight	As at 31 December 2020				Assigned weight	As at 31 December 2019				Assigned weight	As at 31 December 2018			
			2021Q1	2021Q2	2021Q3	2021Q4		2020Q1	2020Q2	2020Q3	2020Q4		2019Q1	2019Q2	2019Q3	2019Q4
GDP growth in %	Upside	10%	-0.40%	3.30%	1.80%	4.40%	25%	3.44%	2.94%	3.19%	3.65%	25%	0.87%	1.13%	1.98%	2.82%
	Base case	50%	-1.80%	1.30%	-0.95%	1.20%	50%	1.56%	0.84%	0.96%	1.16%	50%	0.40%	0.30%	0.75%	1.41%
	Downside	40%	-3.20%	-0.90%	-3.65%	-2.00%	25%	-0.31%	-1.26%	-1.27%	-1.32%	25%	-0.07%	-0.53%	-0.47%	0.00%
BYN/USD exchange rate %	Upside	10%	-2.89%	1.95%	0.04%	-1.00%	25%	-5.12%	-5.40%	-4.66%	-3.30%	25%	8.23%	6.94%	4.25%	2.55%
	Base case	50%	1.07%	3.20%	1.12%	0.41%	50%	-0.60%	0.67%	2.69%	2.78%	50%	10.11%	9.55%	7.61%	5.57%
	Downside	40%	5.04%	4.56%	2.10%	1.66%	25%	3.92%	6.69%	10.04%	8.52%	25%	12.61%	13.50%	12.83%	10.95%
CPI inflation rate in %	Upside	10%	0.48%	0.73%	0.10%	1.58%	25%	1.49%	0.42%	-0.27%	0.52%	25%	9.06%	5.70%	0.35%	5.59%
	Base case	50%	2.02%	1.20%	0.48%	1.75%	50%	2.06%	0.99%	0.32%	1.63%	50%	10.90%	7.22%	1.73%	6.80%
	Downside	40%	3.56%	1.66%	0.85%	1.90%	25%	2.62%	1.55%	0.88%	2.74%	25%	12.75%	8.72%	3.09%	7.99%

All other parameters held constant, increase in GDP growth and decrease in foreign exchange rate and inflation would result in decrease in ECL, with opposite changes resulting in ECL increase. GDP growth input has the most significant impact on ECL, followed by foreign exchange rate and inflation. Retail portfolio ECL is less affected by foreign exchange rate inputs due to larger share of GEL-denominated exposures. However, retail portfolio ECL is affected by inflation, which does not have a significant impact on corporate ECL.

In 2019, the BYN appreciated by 2.6% as compared with the Dollar. As a result, the 2019 BYN/USD exchange rate assumptions used for ECL estimate as at 31 December 2018 have been significantly different as compared with actual dynamics. This resulted in a significant gap in y-o-y expectations for 2020, for each quarter, as presented in the table above.

The table below shows the sensitivity of the recognised ECL amounts to the forward-looking assumptions used in the model. For these purposes, 100% weight is assigned to each macroeconomic scenario separately and respective ECL is recalculated.

Sensitivity of ECL to forward looking assumptions

Key drivers	As at 31 December 2020				
	Reported ECL	Reported ECL coverage	ECL coverage by scenarios		
			Upside	Base case	Downside
Commercial loans	172,916	3.51%	3.48%	3.50%	3.55%
Residential mortgage loans	48,607	1.28%	1.05%	1.06%	1.95%
Micro and SME loans	102,352	3.13%	2.79%	2.83%	4.06%
Consumer loans	113,801	5.15%	4.78%	4.82%	6.18%
Gold – pawn loans	227	0.22%	0.21%	0.21%	0.23%

Key drivers	As at 31 December 2019				
	Reported ECL	Reported ECL coverage	ECL coverage by scenarios		
			Upside	Base case	Downside
Commercial loans	90,612	2.31%	2.29%	2.31%	2.34%
Residential mortgage loans	9,017	0.29%	0.29%	0.29%	0.29%
Micro and SME loans	44,545	1.67%	1.63%	1.67%	1.73%
Consumer loans	72,707	3.49%	3.44%	3.47%	3.55%
Gold – pawn loans	253	0.30%	0.30%	0.30%	0.30%

Aggregation of financial instruments for collective assessment

For the purpose of a collective evaluation of impairment, financial instruments are grouped within homogeneous pools as follows: corporate loan portfolio is grouped on the basis of loan repayment source type; and retail loan portfolio is grouped on the basis of credit risk characteristics such as an asset type, collateralisation level, repayment source type and other relevant factors. As for SME and Micro loan portfolios, financial instruments are grouped based on asset type, overdue buckets, collateralisation level and other relevant factors.

4. Significant accounting judgements and estimates (continued)

Determination of expected life for revolving facilities

For revolving products, the expected life of financial instruments is determined either with reference to the next renewal date or with reference to the behavioural expected life of the financial instrument estimated based on the empirical observation of the lifetime.

Write-offs

The Group writes off financial assets when there is no reasonable expectation of recovery, which is materially unchanged for corporate and unsecured loan portfolios or for loans secured by collateral other than real estate. For mortgages and other loans secured by real estate, the balances are considered to be irrecoverable and are to be written off after 1,460 days of being overdue. If the amount to be written off is greater than the accumulated loan loss allowance, the difference is first treated as an expected credit loss expense. Any subsequent recoveries are credited to expected credit loss expense.

Backtesting of ECL calculation model

In order to monitor the quality and reliability of the Group's ECL calculation model, the Group performs backtesting and benchmarking procedures, whereby model outcomes are compared with actual results, based on internal experience as well as externally observed results. For PD, the Group uses statistical modelling to derive a predicted distribution of the number of defaults. The observed number of defaults is then compared with this distribution, allowing the Group to derive a statistical level of confidence in the model. For LGD, the backtesting compares observed losses with predicted LGDs. If any statistically significant deviations or shortcomings in parameterizations are observed, the relevant models are redefined and recalibrated. Any changes in the model as a result of backtesting procedures are accounted as changes in accounting estimates with prospective application.

Post-model adjustments

Limitations in the Group's impairment model or input data may be identified through the on-going assessment and validation of the output of the models. If management considers that impairment models do not sufficiently capture all material risks, appropriate adjustments are made to the ECL. In order to incorporate the uncertainties related to the economic outlook caused by COVID-19 pandemic into ECL calculated as at the end of the reporting period, the Group applied post-model adjustments. The effect of such overlays as at 31 December 2020 amounted to GEL 85,521 .

	<i>As at 31 December 2020</i>			
	<i>Modelled ECL</i>	<i>Post-model adjustments and management overlays</i>	<i>Total ECL</i>	<i>Adjustments as a % of total ECL</i>
Commercial loans	168,306	4,610	172,916	2.7%
Residential mortgage loans	21,808	26,799	48,607	55.1%
Micro and SME loans	75,525	26,827	102,352	26.2%
Consumer loans	86,570	27,231	113,801	23.9%
Gold – pawn loans	173	54	227	23.8%
Total	352,382	85,521	437,903	19.5%

5. Segment information

The Group disaggregated revenue from contracts with customers by products and services for each of the segments, as the Group believes it best depicts how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors.

In 2020 the Group allocated holding company operation results to the respective segments, the comparative periods were not restated as the change was not material and the information is still comparable.

For management purposes, the Group is organised into the following operating segments based on products and services as follows:

- RB - Retail Banking (excluding Retail Banking of BNB) - principally provides consumer loans, mortgage loans, overdrafts, credit cards and other credit facilities, funds transfers and settlement services, and handling of customers' deposits for both individuals and legal entities. The Retail Banking business targets the emerging retail, mass retail and mass affluent segments, together with small and medium-sized enterprises, and micro businesses.
- CIB - Corporate Investment Banking - comprises Corporate Banking and Investment Management operations in Georgia. Corporate Banking principally provides loans and other credit facilities, funds transfers and settlement services, trade finance services, documentary operations support and handles saving and term deposits for corporate and institutional customers. The Investment Management business principally provides private banking services to high net worth clients.
- BNB - Comprising JSC Belaruskly Narodny Bank mainly, principally providing retail and corporate banking services in Belarus.

Management monitors the operating results of its segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance, as explained in the table below, is measured in the same manner as profit or loss in the consolidated income statement.

Transactions between operating segments are on an arm's length basis in a similar manner to transactions with third parties.

The Group's operations are primarily concentrated in Georgia, except for BNB, which operates in Belarus.

No revenue from transactions with a single external customer or counterparty amounted to 10% or more of the Group's operating income in 2020, 2019 or 2018.

5. Segment information (continued)

The following table presents the income statement and certain asset and liability information regarding the Group's operating segments as at and for the year ended 31 December 2020:

	<i>Retail Banking</i>	<i>Corporate Investment Banking</i>	<i>BNB</i>	<i>Eliminations</i>	<i>Group Total</i>
Net interest income	471,910	256,823	36,249	14	764,996
Net fee and commission income	95,792	34,769	5,678	-	136,239
Net foreign currency gain	53,226	39,510	6,202	-	98,938
Net other income	20,653	21,151	1,812	(410)	43,206
Operating income	641,581	352,253	49,941	(396)	1,043,379
Operating expenses	(284,490)	(74,943)	(32,950)	396	(391,987)
Profit from associates	782	-	-	-	782
Operating income before cost of risk	357,873	277,310	16,991	-	652,174
Cost of risk	(183,134)	(96,370)	(3,981)	-	(283,485)
Net operating income before non-recurring items	174,739	180,940	13,010	-	368,689
Net non-recurring expense/loss	(39,924)	(1,367)	(125)	-	(41,416)
Profit before income tax	134,815	179,573	12,885	-	327,273
Income tax expense	(5,193)	(12,848)	(2,734)	-	(20,775)
Profit for the year	129,622	166,725	10,151	-	306,498
Assets and liabilities					
Total assets	13,327,539	7,432,179	1,018,652	(10,064)	21,768,306
Total liabilities	11,990,822	6,413,151	886,097	(10,064)	19,280,006
Other segment information					
Property and equipment	58,301	5,833	616	-	64,750
Intangible assets	28,848	2,900	2,291	-	34,039
Capital expenditure	87,149	8,733	2,907	-	98,789
Depreciation, amortisation and impairment	(62,241)	(9,446)	(4,247)	-	(75,934)

5. Segment information (continued)

The following table presents the income statement and certain asset and liability information regarding the Group's operating segments as at and for the year ended 31 December 2019:

	<i>Retail Banking</i>	<i>Corporate Investment banking</i>	<i>BNB</i>	<i>Other</i>	<i>Eliminations</i>	<i>Group Total</i>
Net interest income	545,605	210,359	27,586	-	23	783,573
Net fee and commission income	113,113	32,000	7,169	-	-	152,282
Net foreign currency gain	49,901	48,001	20,688	-	-	118,590
Net other income	5,937	11,587	463	-	(259)	17,728
Operating income	714,556	301,947	55,906	-	(236)	1,072,173
Operating expenses	(275,590)	(90,217)	(32,445)	(559)	236	(398,575)
Profit from associates	789	-	-	-	-	789
Operating income (expense) before cost of risk	439,755	211,730	23,461	(559)	-	674,387
Cost of risk	(89,824)	(7,936)	(2,692)	-	-	(100,452)
Net operating income (loss) before non-recurring items	349,931	203,794	20,769	(559)	-	573,935
Net non-recurring expense/loss	(3,110)	(1,372)	(109)	-	-	(4,591)
Profit (loss) before income tax	346,821	202,422	20,660	(559)	-	569,344
Income tax expense	(34,025)	(19,028)	(3,404)	-	-	(56,457)
Profit (loss) for the year	312,796	183,394	17,256	(559)	-	512,887
Assets and liabilities						
Total assets	11,254,762	6,136,536	943,070	1,280	(12,425)	18,323,223
Total liabilities	10,115,832	5,308,522	833,874	23	(12,425)	16,245,826
Other segment information						
Property and equipment	69,472	9,829	1,150	10	-	80,461
Intangible assets	27,947	2,744	2,083	-	-	32,774
Capital expenditure	97,419	12,573	3,233	10	-	113,235
Depreciation, amortisation and impairment	(61,493)	(8,239)	(3,543)	-	-	(73,275)

5. Segment information (continued)

The following table presents the income statement and certain asset and liability information regarding the Group's operating segments as at and for the year ended 31 December 2018:

	<i>Retail Banking</i>	<i>Corporate Investment banking</i>	<i>BNB</i>	<i>Other</i>	<i>Eliminations</i>	<i>Group Total</i>
Net interest income	547,524	158,198	25,794	10	18	731,544
Net fee and commission income	98,497	23,222	7,805	-	-	129,524
Net foreign currency gain	55,374	53,686	16,605	(5)	-	125,660
Net other income	199	4,182	795	5	(195)	4,986
Operating income	701,594	239,288	50,999	10	(177)	991,714
Operating expenses	(251,811)	(75,396)	(29,252)	(259)	177	(356,541)
Profit from associates	1,339	-	-	-	-	1,339
Operating income (expense) before cost of risk	451,122	163,892	21,747	(249)	-	636,512
Cost of risk	(130,742)	(26,527)	(3,070)	-	-	(160,339)
Net operating income (loss) before non-recurring items	320,380	137,365	18,677	(249)	-	476,173
Net non-recurring expense/loss	(50,339)	(25,011)	(716)	-	-	(76,066)
Profit (loss) before income tax	270,041	112,354	17,961	(249)	-	400,107
Income tax expense	(36,735)	(16,298)	(3,545)	(1)	-	(56,579)
Profit (loss) for the year	233,306	96,056	14,416	(250)	-	343,528
Assets and liabilities						
Total assets	9,490,405	4,362,272	680,550	1,874	(11,514)	14,523,587
Total liabilities	8,410,833	3,797,762	595,287	191	(11,514)	12,792,559
Other segment information						
Property and equipment	48,160	6,141	1,841	48	-	56,190
Intangible assets	36,223	3,000	1,343	67	-	40,633
Capital expenditure	84,383	9,141	3,184	115	-	96,823
Depreciation, amortisation and impairment	(36,216)	(4,834)	(1,363)	-	-	(42,413)

6. Cash and cash equivalents

	2020	2019	2018
Cash on hand	723,071	674,130	513,222
Current accounts with central banks, excluding obligatory reserves	158,588	405,560	298,788
Current accounts with credit institutions	582,952	458,529	236,653
Time deposits with credit institutions with maturities of up to 90 days	518,648	621,120	172,003
Cash and cash equivalents, gross	1,983,259	2,159,339	1,220,666
Less – Allowance for expected credit loss	(71)	(134)	(142)
Cash and cash equivalents, net	1,983,188	2,159,205	1,220,524

As at 31 December 2020, GEL 967,820 (2019: GEL 841,866, 2018: GEL 315,081) was placed on current and time deposit accounts with internationally recognised OECD banks and central banks that are the counterparties of the Group in performing international settlements. The Group earned up to 0.21% interest per annum on these deposits (2019: up to 2.20%, 2018: up to 3.00%). Management does not expect any losses from non-performance by the counterparties holding cash and cash equivalents, and there are no material differences between their book and fair values.

7. Amounts due from credit institutions

	2020	2019	2018
Obligatory reserves with central banks	1,994,662	1,577,911	1,244,885
Time deposits with maturities of more than 90 days	-	5	43,459
Deposits pledged as security for open commitments	1,855	5,691	-
Inter-bank loan receivables	11,464	30,414	17,586
Amounts due from credit institutions, gross	2,007,981	1,614,021	1,305,930
Less – Allowance for expected credit loss	(400)	(347)	(739)
Amounts due from credit institutions, net	2,007,581	1,613,674	1,305,191

Obligatory reserves with central banks represent amounts deposited with the NBG and National Bank of the Republic of Belarus (the “NBRB”). Credit institutions are required to maintain cash deposits (obligatory reserve) with the NBG and with the NBRB, the amount of which depends on the level of funds attracted by the credit institution. The Group’s ability to withdraw these deposits is restricted by regulation. The Group earned up to 1.25% interest on obligatory reserves with NBG and NBRB for the years ended 31 December 2020 (2019: 1.25%, 2018: 1.00%).

As at 31 December 2020, inter-bank loan receivables include GEL 11,464 deposits placed with non-OECD banks (2019: nil, 2018: GEL 17,586).

8. Investment securities

	2020	2019	2018
Investment securities measured at FVOCI - debt instruments	2,510,062	1,758,235	1,932,087
Investment securities designated as at FVOCI - equity investments	3,410	2,788	466
Investment securities	2,513,472	1,761,023	1,932,553
	2020	2019	2018
Ministry of Finance of Georgia treasury bonds*	1,344,404	647,886	899,024
Ministry of Finance of Georgia treasury bills**	36,879	120,519	100,111
Foreign treasury bonds	159,537	66,961	7,762
Certificates of deposit of central banks	-	8,912	63,394
Other debt instruments***	969,242	913,957	861,796
Investment securities measured at FVOCI - debt instruments	2,510,062	1,758,235	1,932,087

* Treasury bonds of GEL 1,044,066 was pledged for short-term loans from the NBG (2019: GEL 576,017, 2018: GEL 573,517), and GEL 8,188 was pledged as security for cash kept by the NBG at the Group’s premises under the cash custodian services (2019: nil, 2018: nil).

** No treasury bills were pledged for short-term loans from the NBG (2019: GEL 74,564, 2018: nil), and GEL 9,180 was pledged as security for cash kept by the NBG at the Group’s premises under the cash custodian services (2019: nil, 2018: nil).

*** Corporate bonds of GEL 685,901 was pledged for short-term loans from the NBG (2019: GEL 684,546, 2018: GEL 674,616).

8. Investment securities (continued)

Other debt instruments as at 31 December 2020 mainly comprises bonds issued by the European Bank for Reconstruction and Development of GEL 312,144 (2019: GEL 309,351, 2018: GEL 249,659), GEL-denominated bonds issued by International Finance Corporation of GEL 211,250 (2019: GEL 208,948, 2018: GEL 110,545), GEL-denominated bonds issued by The Netherlands Development Finance Company of GEL 162,949 (2019: GEL 156,494, 2018: GEL 163,454), GEL-denominated bonds issued by Black Sea Trade and Development Bank of GEL 151,592 (2019: GEL 150,865, 2018: GEL 136,504), and GEL-denominated bonds issued by Asian Development Bank of GEL 61,350 (2019: GEL 58,863, 2018: GEL 65,145).

Foreign treasury bonds comprise of US Treasury Notes in amount of GEL 52,992 (2019: Nil , 2018: Nil), Ministry of Finance of the Republic of Lithuania treasury bonds in amount of GEL 26,982 (2019: Nil , 2018: Nil) and Ministry of Finance of the Republic of Belarus treasury bonds in amount of GEL 79,563 (2019: GEL 66,961, 2018: GEL 7,762).

9. Loans to customers and finance lease receivables

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Commercial loans	4,929,198	3,929,443	2,794,818
Residential mortgage loans	3,796,384	3,066,683	2,549,453
Micro and SME loans	3,269,454	2,660,220	2,129,215
Consumer loans	2,208,013	2,085,108	1,876,888
Gold – pawn loans	103,384	85,540	80,771
Loans to customers at amortised cost, gross	14,306,433	11,826,994	9,431,145
Less – Allowance for expected credit loss	(437,903)	(217,134)	(310,264)
Loans to customers at amortised cost, net	13,868,530	11,609,860	9,120,881
Finance lease receivables, gross	139,372	159,191	110,087
Less – Allowance for expected credit loss	(4,376)	(2,297)	(1,648)
Finance lease receivables, net	134,996	156,894	108,439
Total loans to customers and finance lease receivables	14,003,526	11,766,754	9,229,320

As at 31 December 2020, loans to customers carried at GEL 692,052 (2019: GEL 577,246, 2018: GEL 357,342) were pledged for short-term loans from the NBG.

Expected credit loss

Movements of the gross loans and respective allowance for expected credit loss / impairment of loans to customers by class are provided in the table below, within which the new financial asset originated or purchased and the assets repaid during the year include the effects from revolving loans and increase of exposure to clients, where existing loans have been repaid with new contracts issued during the year. All new financial assets are originated either in Stage 1 or POCI category. Utilisation of additional tranches on existing financial assets are reflected in Stage 2 or Stage 3 if the credit risk of the borrower has deteriorated since initiation. Currency translation differences relate to loans issued by the subsidiaries of the Group whose functional currency is different from the presentation currency of the Group, while foreign exchange movement relates to foreign currency denominated loans issued by the Group. Net other changes in gross loan balances includes the effects of changes in accrued interest. Net other measurement of ECL includes the effect of changes in ECL due to post-model adjustments, changes in PDs and other inputs, as well as the effect from ECL attributable to changes in accrued interest.

In 2020 there were significant transfers of loans to stage 2 and 3 as compared to previous years. This was basically driven by the COVID-19 effect on the creditworthiness of borrowers in all sectors and the related ECL model overlays to identify SICR and default cases. For details on the model overlays see Note 4.

9. Loans to customers and finance lease receivables (continued)

Expected credit loss (continued)

Commercial loans at amortised cost, gross:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2019	3,410,544	349,494	161,744	7,661	3,929,443
New financial asset originated or purchased	3,226,180	45,618	2,156	-	3,273,954
Transfer to Stage 1	370,266	(370,266)	-	-	-
Transfer to Stage 2	(578,928)	626,550	(47,622)	-	-
Transfer to Stage 3	(58,408)	(79,014)	137,422	-	-
Assets derecognised due to pass-through arrangement	(30,363)	(10,340)	(52)	-	(40,755)
Assets repaid	(2,632,096)	(218,169)	(61,392)	(575)	(2,912,232)
Resegmentation	21,133	-	-	-	21,133
Impact of modifications	(809)	94	(4)	(7)	(726)
Write-offs	-	-	(6,595)	-	(6,595)
Recoveries of amounts previously written off	-	-	13,531	127	13,658
Unwind of discount	-	-	9,691	6	9,697
Currency translation differences	(19,176)	(471)	(1,455)	-	(21,102)
Foreign exchange movement	558,090	37,831	31,097	928	627,946
Net other changes	30,450	791	3,300	236	34,777
Balance at 31 December 2020	4,296,883	382,118	241,821	8,376	4,929,198
Individually assessed	-	-	237,593	-	237,593
Collectively assessed	4,296,883	382,118	4,228	8,376	4,691,605
Balance at 31 December 2020	4,296,883	382,118	241,821	8,376	4,929,198

Commercial loans at amortised cost, ECL:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2019	8,902	3,414	77,995	301	90,612
New financial asset originated or purchased	3,751	1,253	572	-	5,576
Transfer to Stage 1	3,906	(3,906)	-	-	-
Transfer to Stage 2	(2,773)	8,026	(5,253)	-	-
Transfer to Stage 3	(541)	(12,002)	12,543	-	-
Impact on ECL of exposures transferred between stages during the year	(27,165)	(2,523)	24,295	-	(5,393)
Assets derecognised due to pass-through arrangement	(9)	(294)	(12)	-	(315)
Assets repaid	(9,338)	(10,052)	(29,340)	(304)	(49,034)
Resegmentation	140	-	-	-	140
Impact of modifications	1	8	(6)	-	3
Write-offs	-	-	(6,595)	-	(6,595)
Recoveries of amounts previously written off	-	-	13,531	127	13,658
Unwind of discount	-	-	9,691	6	9,697
Currency translation differences	791	335	2,281	-	3,407
Foreign exchange movement	966	(782)	12,544	20	12,748
Net other measurement of ECL	49,549	24,680	24,326	(143)	98,412
Balance at 31 December 2020	28,180	8,157	136,572	7	172,916
Individually assessed	-	-	134,424	-	134,424
Collectively assessed	28,180	8,157	2,148	7	38,492
Balance at 31 December 2020	28,180	8,157	136,572	7	172,916

9. Loans to customers and finance lease receivables (continued)

Expected credit loss (continued)

Residential mortgage loans at amortised cost, gross:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2019	2,764,959	160,038	109,413	32,273	3,066,683
New financial asset originated or purchased	1,239,637	430	259	3,101	1,243,427
Transfer to Stage 1	460,728	(419,122)	(41,606)	-	-
Transfer to Stage 2	(541,668)	600,415	(58,747)	-	-
Transfer to Stage 3	(155,514)	(40,638)	196,152	-	-
Assets derecognised due to pass-through arrangement	-	-	-	-	-
Assets repaid	(788,737)	(37,503)	(51,790)	(13,696)	(891,726)
Resegmentation	(945)	-	-	-	(945)
Impact of modifications	(8,730)	954	(134)	(854)	(8,764)
Write-offs	-	-	(5,368)	(215)	(5,583)
Recoveries of amounts previously written off	-	-	734	767	1,501
Unwind of discount	-	-	292	91	383
Currency translation differences	(1,837)	(1)	(3)	-	(1,841)
Foreign exchange movement	287,057	23,746	12,847	3,604	327,254
Net other changes	32,894	25,896	6,427	778	65,995
Balance at 31 December 2020	3,287,844	314,215	168,476	25,849	3,796,384
Individually assessed	-	-	3,517	-	3,517
Collectively assessed	3,287,844	314,215	164,959	25,849	3,792,867
Balance at 31 December 2020	3,287,844	314,215	168,476	25,849	3,796,384

Residential mortgage loans at amortised cost, ECL:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2019	461	160	6,588	1,808	9,017
New financial asset originated or purchased	848	2	9	162	1,021
Transfer to Stage 1	14,030	(7,452)	(6,578)	-	-
Transfer to Stage 2	(2,420)	10,027	(7,607)	-	-
Transfer to Stage 3	(75)	(856)	931	-	-
Impact on ECL of exposures transferred between stages during the year	(19,497)	(6,049)	2,719	-	(22,827)
Assets derecognised due to pass-through arrangement	-	-	-	-	-
Assets repaid	(3,281)	(965)	(8,598)	(3,399)	(16,243)
Resegmentation	(17)	-	-	-	(17)
Impact of modifications	(15)	468	499	(213)	739
Write-offs	-	-	(5,368)	(215)	(5,583)
Recoveries of amounts previously written off	-	-	734	767	1,501
Unwind of discount	-	-	292	91	383
Currency translation differences	(11)	-	-	-	(11)
Foreign exchange movement	136	(63)	1,029	474	1,576
Net other measurement of ECL	18,491	16,138	40,586	3,836	79,051
Balance at 31 December 2020	8,650	11,410	25,236	3,311	48,607
Individually assessed	-	-	403	-	403
Collectively assessed	8,650	11,410	24,833	3,311	48,204
Balance at 31 December 2020	8,650	11,410	25,236	3,311	48,607

9. Loans to customers and finance lease receivables (continued)

Expected credit loss (continued)

Micro and SME loans at amortised cost, gross:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2019	2,426,866	113,130	118,475	1,749	2,660,220
New financial asset originated or purchased	2,089,047	6,772	887	2,928	2,099,634
Transfer to Stage 1	453,063	(439,267)	(13,796)	-	-
Transfer to Stage 2	(891,350)	925,785	(34,435)	-	-
Transfer to Stage 3	(58,496)	(104,533)	163,029	-	-
Assets derecognised due to pass-through arrangement	-	-	-	-	-
Assets repaid	(1,593,656)	(154,459)	(70,067)	(1,224)	(1,819,406)
Resegmentation	(19,958)	-	-	-	(19,958)
Impact of modifications	(6,109)	(786)	(2,560)	(1)	(9,456)
Write-offs	-	-	(30,561)	(976)	(31,537)
Recoveries of amounts previously written off	-	-	7,831	102	7,933
Unwind of discount	-	-	1,319	25	1,344
Currency translation differences	(8,429)	(1,001)	(569)	-	(9,999)
Foreign exchange movement	254,683	35,131	13,036	293	303,143
Net other changes	3,446	58,633	24,882	575	87,536
Balance at 31 December 2020	2,649,107	439,405	177,471	3,471	3,269,454
Individually assessed	-	-	25,900	-	25,900
Collectively assessed	2,649,107	439,405	151,571	3,471	3,243,554
Balance at 31 December 2020	2,649,107	439,405	177,471	3,471	3,269,454

Micro and SME loans at amortised cost, ECL:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2019	12,890	5,803	24,976	876	44,545
New financial asset originated or purchased	1,636	739	24	50	2,449
Transfer to Stage 1	24,865	(21,624)	(3,241)	-	-
Transfer to Stage 2	(10,906)	17,875	(6,969)	-	-
Transfer to Stage 3	(562)	(9,162)	9,724	-	-
Impact on ECL of exposures transferred between stages during the year	(25,202)	(2,771)	8,310	-	(19,663)
Assets derecognised due to pass-through arrangement	-	-	-	-	-
Assets repaid	(13,883)	(9,024)	(21,668)	(270)	(44,845)
Resegmentation	(123)	-	-	-	(123)
Impact of modifications	(158)	(173)	(1,148)	-	(1,479)
Write-offs	-	-	(30,561)	(976)	(31,537)
Recoveries of amounts previously written off	-	-	7,831	102	7,933
Unwind of discount	-	-	1,319	25	1,344
Currency translation differences	368	134	142	-	644
Foreign exchange movement	661	37	2,140	76	2,914
Net other measurement of ECL	36,571	38,737	64,681	181	140,170
Balance at 31 December 2020	26,157	20,571	55,560	64	102,352
Individually assessed	-	-	12,976	-	12,976
Collectively assessed	26,157	20,571	42,584	64	89,376
Balance at 31 December 2020	26,157	20,571	55,560	64	102,352

9. Loans to customers and finance lease receivables (continued)

Expected credit loss (continued)

Consumer loans at amortised cost, gross:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2019	1,856,795	110,158	108,414	9,741	2,085,108
New financial asset originated or purchased	1,613,372	7,125	2,925	1,016	1,624,438
Transfer to Stage 1	291,916	(245,014)	(46,902)	-	-
Transfer to Stage 2	(394,422)	435,335	(40,913)	-	-
Transfer to Stage 3	(100,329)	(49,583)	149,912	-	-
Assets derecognised due to pass-through arrangement	-	-	-	-	-
Assets repaid	(1,412,334)	(80,602)	(70,082)	(3,242)	(1,566,260)
Resegmentation	(230)	-	263	-	33
Impact of modifications	(12,300)	(1,149)	(3,328)	(148)	(16,925)
Write-offs	-	-	(34,940)	(8)	(34,948)
Recoveries of amounts previously written off	-	-	21,309	65	21,374
Unwind of discount	-	-	431	18	449
Currency translation differences	(10,713)	(32)	(57)	-	(10,802)
Foreign exchange movement	16,413	3,656	3,549	419	24,037
Net other changes	56,014	14,472	10,369	654	81,509
Balance at 31 December 2020	1,904,182	194,366	100,950	8,515	2,208,013
Individually assessed	-	-	1,346	-	1,346
Collectively assessed	1,904,182	194,366	99,604	8,515	2,206,667
Balance at 31 December 2020	1,904,182	194,366	100,950	8,515	2,208,013

Consumer loans at amortised cost, ECL:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2019	16,823	6,345	49,325	214	72,707
New financial asset originated or purchased	15,299	1,736	907	374	18,316
Transfer to Stage 1	45,315	(23,886)	(21,429)	-	-
Transfer to Stage 2	(17,770)	38,726	(20,956)	-	-
Transfer to Stage 3	(577)	(8,973)	9,550	-	-
Impact on ECL of exposures transferred between stages during the year	(39,380)	(13,541)	(5,993)	-	(58,914)
Assets derecognised due to pass-through arrangement	-	-	-	-	-
Assets repaid	(29,641)	(10,116)	(44,922)	(439)	(85,118)
Resegmentation	-	-	-	-	-
Impact of modifications	(519)	(171)	(1,704)	(7)	(2,401)
Write-offs	-	-	(34,940)	(8)	(34,948)
Recoveries of amounts previously written off	-	-	21,309	65	21,374
Unwind of discount	-	-	431	18	449
Currency translation differences	(186)	(7)	(49)	-	(242)
Foreign exchange movement	138	46	744	21	949
Net other measurement of ECL	51,095	35,374	94,368	792	181,629
Balance at 31 December 2020	40,597	25,533	46,641	1,030	113,801
Individually assessed	-	-	354	-	354
Collectively assessed	40,597	25,533	46,287	1,030	113,447
Balance at 31 December 2020	40,597	25,533	46,641	1,030	113,801

9. Loans to customers and finance lease receivables (continued)

Expected credit loss (continued)

Gold – pawn loans at amortised cost, gross:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2019	80,795	1,114	3,631	-	85,540
New financial asset originated or purchased	139,676	-	475	-	140,151
Transfer to Stage 1	6,565	(4,313)	(2,252)	-	-
Transfer to Stage 2	(10,625)	11,552	(927)	-	-
Transfer to Stage 3	(5,331)	(877)	6,208	-	-
Assets derecognised due to pass-through arrangement	-	-	-	-	-
Assets repaid	(113,508)	(3,726)	(5,053)	-	(122,287)
Resegmentation	-	-	(263)	-	(263)
Impact of modifications	-	-	-	-	-
Write-offs	-	-	(58)	-	(58)
Recoveries of amounts previously written off	-	-	6	-	6
Unwind of discount	-	-	6	-	6
Currency translation differences	-	-	-	-	-
Foreign exchange movement	148	8	(167)	-	(11)
Net other changes	56	121	123	-	300
Balance at 31 December 2020	97,776	3,879	1,729	-	103,384
Individually assessed	-	-	-	-	-
Collectively assessed	97,776	3,879	1,729	-	103,384
Balance at 31 December 2020	97,776	3,879	1,729	-	103,384

Gold – pawn loans at amortised cost, ECL:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2019	8	1	244	-	253
New financial asset originated or purchased	-	-	-	-	-
Transfer to Stage 1	79	(6)	(73)	-	-
Transfer to Stage 2	(10)	45	(35)	-	-
Transfer to Stage 3	(1)	(1)	2	-	-
Impact on ECL of exposures transferred between stages during the year	(82)	(1)	-	-	(83)
Assets derecognised due to pass-through arrangement	-	-	-	-	-
Assets repaid	(17)	(4)	(227)	-	(248)
Resegmentation	-	-	-	-	-
Impact of modifications	-	-	-	-	-
Write-offs	-	-	(58)	-	(58)
Recoveries of amounts previously written off	-	-	6	-	6
Unwind of discount	-	-	6	-	6
Currency translation differences	-	-	-	-	-
Foreign exchange movement	(1)	-	1	-	-
Net other measurement of ECL	63	(18)	306	-	351
Balance at 31 December 2020	39	16	172	-	227
Individually assessed	-	-	-	-	-
Collectively assessed	39	16	172	-	227
Balance at 31 December 2020	39	16	172	-	227

9. Loans to customers and finance lease receivables (continued)

Expected credit loss (continued)

Commercial loans at amortised cost, gross:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2018	2,217,533	327,829	242,419	7,037	2,794,818
New financial asset originated or purchased	4,159,399	163,280	6,632	-	4,329,311
Transfer to Stage 1	571,826	(571,826)	-	-	-
Transfer to Stage 2	(858,838)	883,222	(24,384)	-	-
Transfer to Stage 3	(10,482)	(47,956)	58,438	-	-
Assets derecognised due to pass-through arrangement	(60,246)	(17,550)	-	-	(77,796)
Assets repaid	(2,926,575)	(437,483)	(60,747)	(257)	(3,425,062)
Resegmentation	190,519	3,134	2,608	-	196,261
Impact of modifications	-	4	(233)	-	(229)
Write-offs	-	-	(97,392)	-	(97,392)
Recoveries of amounts previously written off	-	-	9,980	-	9,980
Unwind of discount	-	-	2,635	(143)	2,492
Currency translation differences	21,608	2,433	1,546	-	25,587
Foreign exchange movement	80,611	27,417	12,033	483	120,544
Net other changes	25,189	16,990	8,209	541	50,929
Balance at 31 December 2019	3,410,544	349,494	161,744	7,661	3,929,443
Individually assessed	-	-	157,060	-	157,060
Collectively assessed	3,410,544	349,494	4,684	7,661	3,772,383
Balance at 31 December 2019	3,410,544	349,494	161,744	7,661	3,929,443

Commercial loans at amortised cost, ECL:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2018	4,541	5,552	156,383	524	167,000
New financial asset originated or purchased	12,672	282	887	-	13,841
Transfer to Stage 1	1,238	(1,238)	-	-	-
Transfer to Stage 2	(2,980)	5,450	(2,470)	-	-
Transfer to Stage 3	(3,491)	(1,691)	5,182	-	-
Impact on ECL of exposures transferred between stages during the year	374	322	9,643	-	10,339
Assets derecognised due to pass-through arrangement	(439)	-	-	-	(439)
Assets repaid	(3,519)	(4,576)	(28,000)	-	(36,095)
Resegmentation	274	6	-	-	280
Impact of modifications	-	-	6	-	6
Write-offs	-	-	(97,392)	-	(97,392)
Recoveries of amounts previously written off	-	-	9,980	-	9,980
Unwind of discount	-	-	2,635	(143)	2,492
Currency translation differences	209	188	509	-	906
Foreign exchange movement	(65)	18	10,358	49	10,360
Net other measurement of ECL	88	(899)	10,274	(129)	9,334
Balance at 31 December 2019	8,902	3,414	77,995	301	90,612
Individually assessed	-	-	77,632	-	77,632
Collectively assessed	8,902	3,414	363	301	12,980
Balance at 31 December 2019	8,902	3,414	77,995	301	90,612

9. Loans to customers and finance lease receivables (continued)

Expected credit loss (continued)

Residential mortgage loans at amortised cost, gross:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2018	2,351,207	86,809	88,249	23,188	2,549,453
New financial asset originated or purchased	1,425,274	472	7	23,136	1,448,889
Transfer to Stage 1	249,103	(216,701)	(32,402)	-	-
Transfer to Stage 2	(350,322)	378,751	(28,429)	-	-
Transfer to Stage 3	(110,097)	(62,530)	172,627	-	-
Assets repaid	(909,258)	(34,746)	(97,063)	(15,457)	(1,056,524)
Resegmentation	(9,538)	272	(4)	-	(9,270)
Impact of modifications	-	-	(1,372)	(389)	(1,761)
Write-offs	-	-	(4,646)	-	(4,646)
Recoveries of amounts previously written off	-	-	557	-	557
Unwind of discount	-	-	27	76	103
Currency translation differences	221	-	-	-	221
Foreign exchange movement	101,201	6,139	5,236	1,189	113,765
Net other changes	17,168	1,572	6,626	530	25,896
Balance at 31 December 2019	2,764,959	160,038	109,413	32,273	3,066,683
Individually assessed	-	-	1,374	-	1,374
Collectively assessed	2,764,959	160,038	108,039	32,273	3,065,309
Balance at 31 December 2019	2,764,959	160,038	109,413	32,273	3,066,683

Residential mortgage loans at amortised cost, ECL:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2018	238	31	5,383	1,089	6,741
New financial asset originated or purchased	1,925	-	1	320	2,246
Transfer to Stage 1	598	(254)	(344)	-	-
Transfer to Stage 2	(137)	795	(658)	-	-
Transfer to Stage 3	(1,706)	(60)	1,766	-	-
Impact on ECL of exposures transferred between stages during the year	(440)	(528)	2,005	-	1,037
Assets repaid	(157)	(37)	(3,294)	(1,005)	(4,493)
Resegmentation	-	-	-	-	-
Impact of modifications	-	-	(43)	(1)	(44)
Write-offs	-	-	(4,646)	-	(4,646)
Recoveries of amounts previously written off	-	-	557	-	557
Unwind of discount	-	-	27	76	103
Currency translation differences	2	-	-	-	2
Foreign exchange movement	15	3	363	88	469
Net other measurement of ECL	123	210	5,471	1,241	7,045
Balance at 31 December 2019	461	160	6,588	1,808	9,017
Individually assessed	-	-	-	-	-
Collectively assessed	461	160	6,588	1,808	9,017
Balance at 31 December 2019	461	160	6,588	1,808	9,017

9. Loans to customers and finance lease receivables (continued)

Expected credit loss (continued)

Micro and SME loans at amortised cost, gross:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2018	1,913,964	85,311	127,705	2,235	2,129,215
New financial asset originated or purchased	2,452,219	5,862	1,775	597	2,460,453
Transfer to Stage 1	133,332	(121,808)	(11,524)	-	-
Transfer to Stage 2	(256,554)	267,701	(11,147)	-	-
Transfer to Stage 3	(35,775)	(70,824)	106,599	-	-
Assets repaid	(1,669,000)	(54,135)	(75,885)	(1,715)	(1,800,735)
Resegmentation	(180,881)	(3,134)	(2,605)	-	(186,620)
Impact of modifications	-	(26)	(3,985)	(27)	(4,038)
Write-offs	-	-	(36,746)	-	(36,746)
Recoveries of amounts previously written off	-	-	6,865	-	6,865
Unwind of discount	-	-	1,309	32	1,341
Currency translation differences	9,034	2,026	940	-	12,000
Foreign exchange movement	52,239	1,547	4,634	190	58,610
Net other changes	8,288	610	10,540	437	19,875
Balance at 31 December 2019	2,426,866	113,130	118,475	1,749	2,660,220
Individually assessed	-	-	11,284	-	11,284
Collectively assessed	2,426,866	113,130	107,191	1,749	2,648,936
Balance at 31 December 2019	2,426,866	113,130	118,475	1,749	2,660,220

Micro and SME loans at amortised cost, ECL:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2018	9,439	5,453	29,726	70	44,688
New financial asset originated or purchased	14,972	616	776	-	16,364
Transfer to Stage 1	7,227	(4,937)	(2,290)	-	-
Transfer to Stage 2	(4,437)	8,484	(4,047)	-	-
Transfer to Stage 3	(2,289)	(5,268)	7,557	-	-
Impact on ECL of exposures transferred between stages during the year	(3,765)	(2,214)	(690)	-	(6,669)
Assets repaid	(9,711)	(2,034)	(15,660)	(358)	(27,763)
Resegmentation	(274)	(6)	-	-	(280)
Impact of modifications	-	-	(1,022)	(1)	(1,023)
Write-offs	-	-	(36,746)	-	(36,746)
Recoveries of amounts previously written off	-	-	6,865	-	6,865
Unwind of discount	-	-	1,309	32	1,341
Currency translation differences	186	293	188	-	667
Foreign exchange movement	12	(27)	462	55	502
Net other measurement of ECL	1,530	5,443	38,548	1,078	46,599
Balance at 31 December 2019	12,890	5,803	24,976	876	44,545
Individually assessed	-	-	3,894	-	3,894
Collectively assessed	12,890	5,803	21,082	876	40,651
Balance at 31 December 2019	12,890	5,803	24,976	876	44,545

9. Loans to customers and finance lease receivables (continued)

Expected credit loss (continued)

Consumer loans at amortised cost, gross:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2018	1,650,080	101,146	121,191	4,471	1,876,888
New financial asset originated or purchased	2,053,009	9,012	2,534	9,421	2,073,976
Transfer to Stage 1	225,501	(163,946)	(61,555)	-	-
Transfer to Stage 2	(321,349)	359,360	(38,011)	-	-
Transfer to Stage 3	(219,354)	(117,177)	336,531	-	-
Assets repaid	(1,560,409)	(77,936)	(199,564)	(4,323)	(1,842,232)
Resegmentation	(100)	(272)	138	-	(234)
Impact of modifications	-	-	(3,270)	(62)	(3,332)
Write-offs	-	-	(86,364)	-	(86,364)
Recoveries of amounts previously written off	-	-	18,121	-	18,121
Unwind of discount	-	-	3,859	15	3,874
Currency translation differences	6,578	29	32	-	6,639
Foreign exchange movement	16,513	1,232	1,566	86	19,397
Net other changes	6,326	(1,290)	13,206	133	18,375
Balance at 31 December 2019	1,856,795	110,158	108,414	9,741	2,085,108
Individually assessed	-	-	2,023	-	2,023
Collectively assessed	1,856,795	110,158	106,391	9,741	2,083,085
Balance at 31 December 2019	1,856,795	110,158	108,414	9,741	2,085,108

Consumer loans at amortised cost, ECL:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2018	19,654	9,355	62,143	389	91,541
New financial asset originated or purchased	64,876	1,384	1,337	42	67,639
Transfer to Stage 1	33,555	(9,958)	(23,597)	-	-
Transfer to Stage 2	(9,492)	27,018	(17,526)	-	-
Transfer to Stage 3	(55,580)	(9,651)	65,231	-	-
Impact on ECL of exposures transferred between stages during the year	(25,472)	(13,980)	38,527	-	(925)
Assets repaid	(11,730)	(6,557)	(64,332)	(311)	(82,930)
Resegmentation	-	-	-	-	-
Impact of modifications	-	-	(895)	(5)	(900)
Write-offs	-	-	(86,364)	-	(86,364)
Recoveries of amounts previously written off	-	-	18,121	-	18,121
Unwind of discount	-	-	3,859	15	3,874
Currency translation differences	17	10	(358)	-	(331)
Foreign exchange movement	53	22	242	17	334
Net other measurement of ECL	942	8,702	52,937	67	62,648
Balance at 31 December 2019	16,823	6,345	49,325	214	72,707
Individually assessed	-	-	248	-	248
Collectively assessed	16,823	6,345	49,077	214	72,459
Balance at 31 December 2019	16,823	6,345	49,325	214	72,707

9. Loans to customers and finance lease receivables (continued)

Expected credit loss (continued)

Gold – pawn loans at amortised cost, gross:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2018	75,483	541	4,747	-	80,771
New financial asset originated or purchased	106,339	-	154	-	106,493
Transfer to Stage 1	5,671	(1,307)	(4,364)	-	-
Transfer to Stage 2	(2,414)	3,825	(1,411)	-	-
Transfer to Stage 3	(10,459)	(1,333)	11,792	-	-
Assets repaid	(93,933)	(604)	(6,750)	-	(101,287)
Resegmentation	-	-	(137)	-	(137)
Impact of modifications	-	-	-	-	-
Write-offs	-	-	(292)	-	(292)
Recoveries of amounts previously written off	-	-	1	-	1
Unwind of discount	-	-	(2)	-	(2)
Currency translation differences	-	-	-	-	-
Foreign exchange movement	175	2	28	-	205
Net other changes	(67)	(10)	(135)	-	(212)
Balance at 31 December 2019	80,795	1,114	3,631	-	85,540
Individually assessed	-	-	-	-	-
Collectively assessed	80,795	1,114	3,631	-	85,540
Balance at 31 December 2019	80,795	1,114	3,631	-	85,540

Gold – pawn loans at amortised cost, ECL:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2018	11	-	283	-	294
New financial asset originated or purchased	214	-	-	-	214
Transfer to Stage 1	36	-	(36)	-	-
Transfer to Stage 2	-	61	(61)	-	-
Transfer to Stage 3	(215)	-	215	-	-
Impact on ECL of exposures transferred between stages during the year	(36)	(61)	218	-	121
Assets repaid	(7)	-	(295)	-	(302)
Resegmentation	-	-	-	-	-
Impact of modifications	-	-	-	-	-
Write-offs	-	-	(292)	-	(292)
Recoveries of amounts previously written off	-	-	1	-	1
Unwind of discount	-	-	(2)	-	(2)
Currency translation differences	-	-	-	-	-
Foreign exchange movement	-	-	2	-	2
Net other measurement of ECL	5	1	211	-	217
Balance at 31 December 2019	8	1	244	-	253
Individually assessed	-	-	-	-	-
Collectively assessed	8	1	244	-	253
Balance at 31 December 2019	8	1	244	-	253

9. Loans to customers and finance lease receivables (continued)

Expected credit loss (continued)

Commercial loans at amortised cost, gross:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 1 January 2018	1,745,670	362,673	292,913	26,847	2,428,103
New financial asset originated or purchased	2,718,737	88,529	9,875	-	2,817,141
Transfer to Stage 1	353,609	(353,487)	(122)	-	-
Transfer to Stage 2	(490,844)	540,968	(50,124)	-	-
Transfer to Stage 3	(34,031)	(43,065)	77,096	-	-
Assets derecognised (excluding write-offs)	(106,070)	(847)	-	-	(106,917)
Assets repaid	(2,091,118)	(266,330)	(71,492)	(13,664)	(2,442,604)
Impact of modifications	-	-	-	-	-
Write-offs	-	-	(44,675)	-	(44,675)
Recoveries of amounts previously written off	-	-	2,914	-	2,914
Unwind of discount	-	-	3,437	(151)	3,286
Currency translation differences	(11,660)	(1,553)	(499)	-	(13,712)
Net other changes	133,240	941	23,096	(5,995)	151,282
Balance at 31 December 2018	2,217,533	327,829	242,419	7,037	2,794,818
Individually assessed	-	-	240,708	988	241,696
Collectively assessed	2,217,533	327,829	1,711	6,049	2,553,122
Balance at 31 December 2018	2,217,533	327,829	242,419	7,037	2,794,818

Commercial loans at amortised cost, ECL:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 1 January 2018	4,757	5,305	167,520	5,506	183,088
New financial asset originated or purchased	7,631	43	277	-	7,951
Transfer to Stage 1	1,338	(1,338)	-	-	-
Transfer to Stage 2	(1,349)	1,693	(344)	-	-
Transfer to Stage 3	(1,472)	(647)	2,119	-	-
Impact on ECL of exposures transferred between stages during the year	(495)	884	2,938	-	3,327
Assets derecognised (excluding write-offs)	-	-	-	-	-
Assets repaid	(2,836)	(2,838)	(14,259)	(413)	(20,346)
Impact of modifications	-	-	-	-	-
Write-offs	-	-	(44,675)	-	(44,675)
Recoveries of amounts previously written off	-	-	2,914	-	2,914
Unwind of discount	-	-	3,437	(151)	3,286
Currency translation differences	499	246	(122)	-	623
Net other measurement of ECL	(3,532)	2,204	36,578	(4,418)	30,832
Balance at 31 December 2018	4,541	5,552	156,383	524	167,000
Individually assessed	-	-	155,946	495	156,441
Collectively assessed	4,541	5,552	437	29	10,559
Balance at 31 December 2018	4,541	5,552	156,383	524	167,000

9. Loans to customers and finance lease receivables (continued)

Expected credit loss (continued)

Residential mortgage loans at amortised cost, gross:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 1 January 2018	1,583,402	83,581	52,043	751	1,719,777
New financial asset originated or purchased	1,784,950	532	17	24,088	1,809,587
Transfer to Stage 1	161,836	(152,752)	(9,084)	-	-
Transfer to Stage 2	(226,504)	234,139	(7,635)	-	-
Transfer to Stage 3	(73,754)	(49,756)	123,510	-	-
Assets derecognised (excluding write-offs)	-	-	(1,830)	-	(1,830)
Assets repaid	(939,819)	(31,367)	(71,161)	(2,025)	(1,044,372)
Impact of modifications	-	-	(689)	(1)	(690)
Write-offs	-	-	(2,195)	(86)	(2,281)
Recoveries of amounts previously written off	-	-	2,338	-	2,338
Unwind of discount	-	-	414	21	435
Currency translation differences	(2)	-	-	-	(2)
Net other changes	61,098	2,432	2,521	440	66,491
Balance at 31 December 2018	2,351,207	86,809	88,249	23,188	2,549,453
Individually assessed	-	-	732	2,451	3,183
Collectively assessed	2,351,207	86,809	87,517	20,737	2,546,270
Balance at 31 December 2018	2,351,207	86,809	88,249	23,188	2,549,453

Residential mortgage loans at amortised cost, ECL:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 1 January 2018	302	59	3,267	61	3,689
New financial asset originated or purchased	1,315	-	-	595	1,910
Transfer to Stage 1	230	(92)	(138)	-	-
Transfer to Stage 2	(57)	209	(152)	-	-
Transfer to Stage 3	(982)	(37)	1,019	-	-
Impact on ECL of exposures transferred between stages during the year	(173)	(106)	1,436	-	1,157
Assets derecognised (excluding write-offs)	-	-	(41)	-	(41)
Assets repaid	(94)	(9)	(4,237)	(94)	(4,434)
Impact of modifications	-	-	-	-	-
Write-offs	-	-	(2,195)	(86)	(2,281)
Recoveries of amounts previously written off	-	-	2,338	-	2,338
Unwind of discount	-	-	414	21	435
Currency translation differences	-	-	-	-	-
Net other measurement of ECL	(303)	7	3,672	592	3,968
Balance at 31 December 2018	238	31	5,383	1,089	6,741
Individually assessed	-	-	-	-	-
Collectively assessed	238	31	5,383	1,089	6,741
Balance at 31 December 2018	238	31	5,383	1,089	6,741

9. Loans to customers and finance lease receivables (continued)

Expected credit loss (continued)

Micro and SME loans at amortised cost, gross:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 1 January 2018	1,625,728	57,178	114,928	3,401	1,801,235
New financial asset originated or purchased	1,923,582	3,787	96	1,123	1,928,588
Transfer to Stage 1	84,240	(78,991)	(5,249)	-	-
Transfer to Stage 2	(212,351)	222,077	(9,726)	-	-
Transfer to Stage 3	(38,253)	(63,122)	101,375	-	-
Assets derecognised (excluding write-offs)	-	-	(956)	-	(956)
Assets repaid	(1,498,299)	(57,258)	(57,425)	(1,098)	(1,614,080)
Impact of modifications	-	-	(1,150)	(2)	(1,152)
Write-offs	-	-	(31,200)	(28)	(31,228)
Recoveries of amounts previously written off	-	-	7,198	-	7,198
Unwind of discount	-	-	2,197	10	2,207
Currency translation differences	(5,179)	(348)	(1,506)	-	(7,033)
Net other changes	34,496	1,988	9,123	(1,171)	44,436
Balance at 31 December 2018	1,913,964	85,311	127,705	2,235	2,129,215
Individually assessed	-	-	9,806	-	9,806
Collectively assessed	1,913,964	85,311	117,899	2,235	2,119,409
Balance at 31 December 2018	1,913,964	85,311	127,705	2,235	2,129,215

Micro and SME loans at amortised cost, ECL:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 1 January 2018	6,690	2,934	34,533	410	44,567
New financial asset originated or purchased	10,485	-	-	201	10,686
Transfer to Stage 1	3,622	(2,473)	(1,149)	-	-
Transfer to Stage 2	(3,692)	5,215	(1,523)	-	-
Transfer to Stage 3	(1,990)	(2,185)	4,175	-	-
Impact on ECL of exposures transferred between stages during the year	(1,162)	1,111	3,247	-	3,196
Assets derecognised (excluding write-offs)	-	-	(200)	-	(200)
Assets repaid	(5,500)	(1,377)	(13,533)	(1)	(20,411)
Impact of modifications	-	-	-	(183)	(183)
Write-offs	-	-	(31,200)	(28)	(31,228)
Recoveries of amounts previously written off	-	-	7,198	-	7,198
Unwind of discount	-	-	2,197	10	2,207
Currency translation differences	97	256	(665)	-	(312)
Net other measurement of ECL	889	1,972	26,646	(339)	29,168
Balance at 31 December 2018	9,439	5,453	29,726	70	44,688
Individually assessed	-	-	7,091	-	7,091
Collectively assessed	9,439	5,453	22,635	70	37,597
Balance at 31 December 2018	9,439	5,453	29,726	70	44,688

9. Loans to customers and finance lease receivables (continued)

Expected credit loss (continued)

Consumer loans at amortised cost, gross:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 1 January 2018	1,529,130	147,105	75,918	88	1,752,241
New financial asset originated or purchased	2,139,297	11,259	2,224	4,776	2,157,556
Transfer to Stage 1	272,027	(241,184)	(30,843)	-	-
Transfer to Stage 2	(457,067)	470,935	(13,868)	-	-
Transfer to Stage 3	(167,089)	(175,960)	343,049	-	-
Assets derecognised (excluding write-offs)	-	-	(363)	-	(363)
Assets repaid	(1,679,766)	(110,816)	(174,039)	(472)	(1,965,093)
Impact of modifications	-	-	(2,124)	59	(2,065)
Write-offs	-	-	(127,298)	(73)	(127,371)
Recoveries of amounts previously written off	-	-	22,743	-	22,743
Unwind of discount	-	-	5,839	16	5,855
Currency translation differences	(872)	(8)	(29)	-	(909)
Net other changes	14,420	(185)	19,982	77	34,294
Balance at 31 December 2018	1,650,080	101,146	121,191	4,471	1,876,888
Individually assessed	-	-	325	-	325
Collectively assessed	1,650,080	101,146	120,866	4,471	1,876,563
Balance at 31 December 2018	1,650,080	101,146	121,191	4,471	1,876,888

Consumer loans at amortised cost, ECL:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 1 January 2018	38,560	15,646	43,134	14	97,354
New financial asset originated or purchased	92,269	2,050	883	255	95,457
Transfer to Stage 1	40,697	(26,102)	(14,595)	-	-
Transfer to Stage 2	(29,909)	36,760	(6,851)	-	-
Transfer to Stage 3	(52,634)	(21,277)	73,911	-	-
Impact on ECL of exposures transferred between stages during the year	(17,251)	(2,270)	26,661	-	7,140
Assets derecognised (excluding write-offs)	-	-	(3)	-	(3)
Assets repaid	(37,773)	(12,836)	(73,098)	(36)	(123,743)
Impact of modifications	-	-	-	(420)	(420)
Write-offs	-	-	(127,298)	(73)	(127,371)
Recoveries of amounts previously written off	-	-	22,743	-	22,743
Unwind of discount	-	-	5,839	16	5,855
Currency translation differences	57	34	5	-	96
Net other measurement of ECL	(14,362)	17,350	110,812	633	114,433
Balance at 31 December 2018	19,654	9,355	62,143	389	91,541
Individually assessed	-	-	111	-	111
Collectively assessed	19,654	9,355	62,032	389	91,430
Balance at 31 December 2018	19,654	9,355	62,143	389	91,541

9. Loans to customers and finance lease receivables (continued)

Expected credit loss (continued)

Gold – pawn loans at amortised cost, gross:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 1 January 2018	65,670	431	1,839	-	67,940
New financial asset originated or purchased	80,944	-	96	-	81,040
Transfer to Stage 1	4,300	(1,855)	(2,445)	-	-
Transfer to Stage 2	(3,396)	3,694	(298)	-	-
Transfer to Stage 3	(8,800)	(1,641)	10,441	-	-
Assets derecognised (excluding write-offs)	-	-	-	-	-
Assets repaid	(63,239)	(92)	(4,553)	-	(67,884)
Impact of modifications	-	-	-	-	-
Write-offs	-	-	(609)	-	(609)
Recoveries of amounts previously written off	-	-	113	-	113
Unwind of discount	-	-	8	-	8
Currency translation differences	-	-	-	-	-
Net other changes	4	4	155	-	163
Balance at 31 December 2018	75,483	541	4,747	-	80,771
Individually assessed	-	-	-	-	-
Collectively assessed	75,483	541	4,747	-	80,771
Balance at 31 December 2018	75,483	541	4,747	-	80,771

Gold – pawn loans at amortised cost, ECL:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 1 January 2018	-	-	34	-	34
New financial asset originated or purchased	76	-	-	-	76
Transfer to Stage 1	22	-	(22)	-	-
Transfer to Stage 2	-	10	(10)	-	-
Transfer to Stage 3	(76)	-	76	-	-
Impact on ECL of exposures transferred between stages during the year	(22)	(10)	77	-	45
Assets derecognised (excluding write-offs)	-	-	-	-	-
Assets repaid	(3)	(1)	(220)	-	(224)
Impact of modifications	-	-	-	-	-
Write-offs	-	-	(609)	-	(609)
Recoveries of amounts previously written off	-	-	113	-	113
Unwind of discount	-	-	8	-	8
Currency translation differences	-	-	-	-	-
Net other measurement of ECL	14	1	836	-	851
Balance at 31 December 2018	11	-	283	-	294
Individually assessed	-	-	-	-	-
Collectively assessed	11	-	283	-	294
Balance at 31 December 2018	11	-	283	-	294

The contractual amounts outstanding on loans to customers that have been written off during the reporting period but are still subject to enforcement activity was GEL 50,718 (2019: GEL 58,627, 2018: GEL 67,001).

9. Loans to customers and finance lease receivables (continued)

Collateral and other credit enhancements

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters.

The main types of collateral obtained are as follows:

- For commercial lending, charges over real estate properties, equipment and machinery, corporate shares, inventory, trade receivables, third-party corporate guarantees and personal guarantees of shareholders.
- For retail lending, mortgages over residential properties, cars, gold and jewellery, third-party corporate guarantees and personal guarantees of shareholders.

Management requests additional collateral in accordance with the underlying agreement and monitors the market value of collateral obtained during its review of the adequacy of the allowance for expected credit loss/impairment of loans.

It is the Group's policy to dispose of repossessed properties in an orderly fashion or to hold them for capital appreciation or earning rentals, as appropriate in each case. The proceeds are used to reduce or repay the outstanding claim. In general, the Group does not occupy repossessed properties for business use.

Without taking into account the discounted value of collateral, the ECL for credit-impaired loans would be as follows:

- for commercial loans: GEL 243,178 as at 31 December 2020 (2019: GEL 162,684, 2018: GEL 249,514);
- for residential mortgage loans: GEL 146,945 as at 31 December 2020 (2019: GEL 101,542, 2018: GEL 75,073);
- for micro and SME: GEL 160,862 as at 31 December 2020 (2019: GEL 104,075, 2018: GEL 107,980);
- for consumer loans: GEL 85,569 as at 31 December 2020 (2019: GEL 85,890, 2018: GEL 86,622); and
- gold – pawn loans: GEL 1,430 as at 31 December 2020 (2019: GEL 2,561, 2018: GEL 283).

Without taking into account the discounted value of collateral, the allowance for expected credit loss/impairment of loans would be GEL 369,391 higher as at 31 December 2020 (2019: GEL 294,425 higher, 2018: GEL 263,482 higher).

Concentration of loans to customers

As at 31 December 2020, the concentration of loans granted by the Group to the ten largest third-party borrowers comprised GEL 1,213,986 accounting for 8% of the gross loan portfolio of the Group (2019: GEL 1,023,217 and 9% respectively, 2018: GEL 788,216 and 8% respectively). An allowance of GEL 7,970 (2019: GEL 1,634, 2018: GEL 44,079) was established against these loans.

As at 31 December 2020, the concentration of loans granted by the Group to the ten largest third-party group of borrowers comprised GEL 1,849,423 accounting for 13% of the gross loan portfolio of the Group (2019: GEL 1,602,923 and 14% respectively, 2018: GEL 1,067,718 and 11% respectively). An allowance of GEL 11,285 (2019: GEL 60,953, 2018: GEL 42,108) was established against these loans.

9. Loans to customers and finance lease receivables (continued)

Concentration of loans to customers (continued)

As at 31 December 2020, 31 December 2019 and 31 December 2018, loans were principally issued within Georgia, and their distribution by industry sector was as follows:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Individuals	7,608,953	6,507,095	5,509,279
Trade	1,211,572	1,263,638	1,023,776
Manufacturing	1,158,581	1,138,775	937,454
Real estate	1,068,176	717,063	436,450
Hospitality	848,630	399,148	301,415
Transport & communication	303,030	248,210	132,588
Service	276,759	224,063	128,535
Construction	275,070	572,159	366,009
Electricity, gas and water supply	251,892	50,318	76,574
Mining and quarrying	200,494	117,801	127,835
Financial intermediation	123,689	88,276	61,866
Other	979,587	500,448	329,364
Loans to customers, gross	14,306,433	11,826,994	9,431,145
Less – Allowance for expected credit loss	(437,903)	(217,134)	(310,264)
Loans to customers, net	13,868,530	11,609,860	9,120,881

COVID-19 had affected many areas of the country's economy. However, some of the sectors, such as the hospitality sector, retail and micro businesses were more affected than others.

Loans have been extended to the following types of customers:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Individuals	7,608,953	6,507,095	5,509,279
Private companies	6,677,346	5,305,297	3,919,089
State-owned entities	20,134	14,602	2,777
Loans to customers, gross	14,306,433	11,826,994	9,431,145
Less – Allowance for expected credit loss	(437,903)	(217,134)	(310,264)
Loans to customers, net	13,868,530	11,609,860	9,120,881

Finance lease receivables

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Minimum lease payments receivable	189,959	220,543	155,043
Less – Unearned finance lease income	(50,587)	(61,352)	(44,956)
	139,372	159,191	110,087
Less – Allowance for expected credit loss / impairment loss	(4,376)	(2,297)	(1,648)
Finance lease receivables, net	134,996	156,894	108,439

The difference between the minimum lease payments to be received in the future and the finance lease receivables represents unearned finance income.

As at 31 December 2020, finance lease receivables carried at GEL 75,134 were pledged for inter-bank loans received from several credit institutions (2019: GEL 74,489, 2018: 46,867).

As at 31 December 2020, the concentration of investment in the five largest lease receivables comprised GEL 20,486 or 15% of total finance lease receivables (2019: GEL 16,249 or 10%, 2018: GEL 9,803 or 9%) and finance income received from them for the year ended 31 December 2020 comprised GEL 3,161 or 10% of total finance income from lease (2019: GEL 2,226 or 9%, 2018: GEL 1,185 or 7%).

Future minimum lease payments to be received after 31 December 2020, 31 December 2019 and 31 December 2018 are as follows:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Within 1 year	92,391	85,815	62,475
From 1 to 5 years	94,753	130,700	89,781
More than 5 years	2,815	4,028	2,787
Minimum lease payment receivables	189,959	220,543	155,043

9. Loans to customers and finance lease receivables (continued)

Finance lease receivables (continued)

Movements of the gross finance lease receivables and respective allowance for expected credit loss/impairment of finance lease receivables are as follows:

Finance lease receivables, gross	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2019	130,232	12,498	16,461	-	159,191
New financial asset originated or purchased	77,711	-	2,254	-	79,965
Transfer to Stage 1	53,417	(49,918)	(3,499)	-	-
Transfer to Stage 2	(130,587)	148,126	(17,539)	-	-
Transfer to Stage 3	(12,089)	(55,528)	67,617	-	-
Assets derecognised due to pass-through arrangement	-	-	-	-	-
Assets repaid	(57,227)	(6,157)	(13,094)	-	(76,478)
Resegmentation	-	-	-	-	-
Impact of modifications	-	(973)	(199)	-	(1,172)
Write-offs	-	-	(34,933)	-	(34,933)
Recoveries of amounts previously written off	-	-	-	-	-
Unwind of discount	-	-	(16)	-	(16)
Currency translation differences	(1,402)	(90)	(107)	-	(1,599)
Foreign exchange movement	5,801	5,312	1,891	-	13,004
Net other changes	1,490	6	(86)	-	1,410
Balance at 31 December 2020	67,346	53,276	18,750	-	139,372
Individually assessed	-	-	3,139	-	3,139
Collectively assessed	67,346	53,276	15,611	-	136,233
Balance at 31 December 2020	67,346	53,276	18,750	-	139,372
Finance lease receivables, ECL:	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2019	759	95	1,443	-	2,297
New financial asset originated or purchased	869	-	945	-	1,814
Transfer to Stage 1	305	(292)	(13)	-	-
Transfer to Stage 2	(1,162)	1,513	(351)	-	-
Transfer to Stage 3	(812)	(4,588)	5,400	-	-
Impact on ECL of exposures transferred between stages during the year	1,396	4,449	1,416	-	7,261
Assets derecognised due to pass-through arrangement	-	-	-	-	-
Assets repaid	(528)	(70)	(347)	-	(945)
Resegmentation	-	-	-	-	-
Impact of modifications	-	(1)	(18)	-	(19)
Write-offs	-	-	(6,161)	-	(6,161)
Recoveries of amounts previously written off	-	-	-	-	-
Unwind of discount	-	-	(16)	-	(16)
Currency translation differences	200	(4)	35	-	231
Foreign exchange movement	5	27	191	-	223
Net other measurement of ECL	(383)	(20)	94	-	(309)
Balance at 31 December 2020	649	1,109	2,618	-	4,376
Individually assessed	-	-	1,022	-	1,022
Collectively assessed	649	1,109	1,596	-	3,354
Balance at 31 December 2020	649	1,109	2,618	-	4,376

9. Loans to customers and finance lease receivables (continued)

Finance lease receivables (continued)

Finance lease receivables, gross

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2018	100,950	5,806	3,331	-	110,087
New financial asset originated or purchased	132,404	-	-	-	132,404
Transfer to Stage 1	25,731	(25,315)	(416)	-	-
Transfer to Stage 2	(64,572)	64,754	(182)	-	-
Transfer to Stage 3	(4,889)	(28,799)	33,688	-	-
Assets repaid	(64,621)	(4,476)	(6,268)	-	(75,365)
Resegmentation	-	-	-	-	-
Impact of modifications	-	-	-	-	-
Write-offs	-	-	(14,340)	-	(14,340)
Recoveries of amounts previously written off	-	-	-	-	-
Unwind of discount	-	-	-	-	-
Currency translation differences	1,340	46	117	-	1,503
Foreign exchange movement	3,040	485	403	-	3,928
Net other changes	849	(3)	128	-	974
Balance at 31 December 2019	130,232	12,498	16,461	-	159,191
Individually assessed	-	-	-	-	-
Collectively assessed	130,232	12,498	16,461	-	159,191
Balance at 31 December 2019	130,232	12,498	16,461	-	159,191

Finance lease receivables, ECL:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 31 December 2018	479	59	1,110	-	1,648
New financial asset originated or purchased	939	-	-	-	939
Transfer to Stage 1	207	(194)	(13)	-	-
Transfer to Stage 2	(297)	303	(6)	-	-
Transfer to Stage 3	(64)	(422)	486	-	-
Impact on ECL of exposures transferred between stages during the year	(267)	378	2,038	-	2,149
Assets repaid	(249)	(32)	(1,948)	-	(2,229)
Resegmentation	-	-	-	-	-
Impact of modifications	-	-	-	-	-
Write-offs	-	-	(344)	-	(344)
Recoveries of amounts previously written off	-	-	-	-	-
Unwind of discount	-	-	-	-	-
Currency translation differences	31	4	73	-	108
Foreign exchange movement	(20)	(1)	(6)	-	(27)
Net other measurement of ECL	-	-	53	-	53
Balance at 31 December 2019	759	95	1,443	-	2,297
Individually assessed	-	-	-	-	-
Collectively assessed	759	95	1,443	-	2,297
Balance at 31 December 2019	759	95	1,443	-	2,297

9. Loans to customers and finance lease receivables (continued)

Finance lease receivables (continued)

Finance lease receivables, gross	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 1 January 2018	60,306	6,005	1,375	-	67,686
New financial asset originated or purchased	110,810	-	-	-	110,810
Transfer to Stage 1	15,056	(15,044)	(12)	-	-
Transfer to Stage 2	(27,189)	27,420	(231)	-	-
Transfer to Stage 3	(509)	(7,794)	8,303	-	-
Assets derecognised (excluding write-offs)	-	-	-	-	-
Assets repaid	(41,006)	(2,859)	(462)	-	(44,327)
Impact of modifications	-	-	-	-	-
Write-offs	-	-	(5,491)	-	(5,491)
Recoveries of amounts previously written off	-	-	-	-	-
Unwind of discount	-	-	-	-	-
Currency translation differences	(580)	(113)	(38)	-	(731)
Net other changes	(15,938)	(1,809)	(113)	-	(17,860)
Balance at 31 December 2018	100,950	5,806	3,331	-	110,087
Individually assessed	-	-	1,140	-	1,140
Collectively assessed	100,950	5,806	2,191	-	108,947
Balance at 31 December 2018	100,950	5,806	3,331	-	110,087

Finance lease receivables, ECL:

	Stage 1	Stage 2	Stage 3	POCI	Total
Balance at 1 January 2018	424	894	970	-	2,288
New financial asset originated or purchased	781	-	-	-	781
Transfer to Stage 1	692	(688)	(4)	-	-
Transfer to Stage 2	(340)	426	(86)	-	-
Transfer to Stage 3	(220)	(549)	769	-	-
Impact on ECL of exposures transferred between stages during the year	(218)	228	352	-	362
Assets derecognised (excluding write-offs)	-	-	-	-	-
Assets repaid	(659)	(170)	(318)	-	(1,147)
Impact of modifications	-	-	-	-	-
Write-offs	-	-	(756)	-	(756)
Recoveries of amounts previously written off	-	-	-	-	-
Unwind of discount	-	-	47	-	47
Currency translation differences	(16)	(43)	(36)	-	(95)
Net other measurement of ECL	35	(39)	172	-	168
Balance at 31 December 2018	479	59	1,110	-	1,648
Individually assessed	-	-	518	-	518
Collectively assessed	479	59	592	-	1,130
Balance at 31 December 2018	479	59	1,110	-	1,648

10. Right-of-use assets, lease liabilities, property and equipment, and intangible assets

	2020	2019	2018
Right-of-use assets	82,804	95,990	N/A
Lease liability	95,201	94,518	N/A

Administrative expenses include occupancy and rent expenses on lease contracts where the recognition exemptions have been applied:

	2020	2019	2018
Short-term leases	(3,645)	(6,640)	N/A
Leases of low-value assets	(1,165)	(487)	N/A
	(4,810)	(7,127)	N/A

10. Right-of-use assets, lease liabilities, property and equipment, and intangible assets (continued)

The movements in right-of-use assets were as follows:

	<i>Office buildings & service centres</i>	<i>Computers & equipment</i>	<i>Total</i>
Cost			
31 December 2019	115,039	-	115,039
Additions	11,451	-	11,451
Disposals	(7,697)	-	(7,697)
Transfers	(2,965)	2,965	-
Currency translation differences	(479)	(216)	(695)
31 December 2020	115,349	2,749	118,098
Accumulated impairment			
31 December 2019	-	-	-
31 December 2020	-	-	-
Accumulated depreciation			
31 December 2019	19,049	-	19,049
Depreciation charge	18,260	391	18,651
Disposals	(1,995)	-	(1,995)
Transfers	(139)	139	-
Currency translation differences	(397)	(14)	(411)
31 December 2020	34,778	516	35,294
Net book value			
31 December 2019	95,990	-	95,990
31 December 2020	80,571	2,233	82,804

	<i>Office buildings & service centres</i>	<i>Computers & equipment</i>	<i>Total</i>
Cost			
1 January 2019	79,165	-	79,165
Additions	39,464	-	39,464
Disposals	(3,632)	-	(3,632)
Currency translation differences	42	-	42
31 December 2019	115,039	-	115,039
Accumulated impairment			
1 January 2019	-	-	-
31 December 2019	-	-	-
Accumulated depreciation			
1 January 2019	-	-	-
Depreciation charge	19,751	-	19,751
Disposals	(718)	-	(718)
Currency translation differences	16	-	16
31 December 2019	19,049	-	19,049
Net book value			
1 January 2019	79,165	-	79,165
31 December 2019	95,990	-	95,990

10. Right-of-use assets, lease liabilities, property and equipment, and intangible assets (continued)

The movements in property and equipment were as follows:

	<i>Office buildings & service centres</i>	<i>Furniture & fixtures</i>	<i>Computers & equipment</i>	<i>Motor vehicles</i>	<i>Leasehold improve- ments</i>	<i>Assets under construction</i>	<i>Total</i>
Cost							
31 December 2019	198,365	175,638	160,260	4,585	28,791	5,880	573,519
Additions	249	8,851	28,421	1,097	64	26,068	64,750
Transfers	21,600	223	27	-	6,004	(27,854)	-
Transfers to investment properties	(11,068)	-	-	(22)	-	-	(11,090)
Transfers to assets held for sale	1,333	-	-	(46)	-	-	1,287
Transfers to other assets	(101)	(4,930)	(8,895)	-	-	(867)	(14,793)
Disposals	-	(252)	(149)	(193)	-	-	(594)
Write-offs	(43)	(2,972)	(3,396)	(174)	(2,990)	-	(9,575)
Currency translation differences	297	(163)	(414)	(37)	(59)	(5)	(381)
31 December 2020	210,632	176,395	175,854	5,210	31,810	3,222	603,123
Accumulated impairment							
31 December 2019	2,557	36	98	8	-	-	2,699
Currency translation differences	-	-	-	-	-	-	-
31 December 2020	2,557	36	98	8	-	-	2,699
Accumulated depreciation							
31 December 2019	23,157	92,575	99,132	2,763	13,467	-	231,094
Depreciation charge	4,022	12,132	17,125	853	4,750	-	38,882
Transfers	-	-	-	-	-	-	-
Transfers to investment properties	(2,160)	-	-	(20)	-	-	(2,180)
Transfers to assets held for sale	-	-	-	(30)	-	-	(30)
Transfers to other assets	-	(1,111)	(3,077)	-	-	-	(4,188)
Disposals	-	(100)	(148)	(86)	-	-	(334)
Write-offs	(13)	(2,588)	(3,385)	(121)	(2,857)	-	(8,964)
Currency translation differences	(177)	(123)	(363)	(19)	(41)	-	(723)
31 December 2020	24,829	100,785	109,284	3,340	15,319	-	253,557
Net book value							
31 December 2019	172,651	83,027	61,030	1,814	15,324	5,880	339,726
31 December 2020	183,246	75,574	66,472	1,862	16,491	3,222	346,867

	<i>Office buildings & service centres</i>	<i>Furniture & fixtures</i>	<i>Computers & equipment</i>	<i>Motor vehicles</i>	<i>Leasehold improve- ments</i>	<i>Assets under construction</i>	<i>Total</i>
Cost							
31 December 2018	195,973	204,972	86,412	4,695	24,270	3,111	519,433
Additions	1,508	26,205	28,867	840	429	22,612	80,461
Transfers	13,000	(51,733)	51,830	-	5,306	(18,403)	-
Transfers to investment properties	(3,211)	(3)	-	(47)	-	-	(3,261)
Transfers to assets held for sale	(2,127)	-	-	-	-	-	(2,127)
Transfers to other assets	-	(1,994)	(6,359)	-	-	(1,451)	(9,804)
Disposals	(4,101)	(405)	(364)	(907)	-	(1)	(5,778)
Write-offs	(4,601)	(1,599)	(635)	(28)	(1,264)	-	(8,127)
Currency translation differences	1,924	195	509	32	50	12	2,722
31 December 2019	198,365	175,638	160,260	4,585	28,791	5,880	573,519
Accumulated impairment							
31 December 2018	2,417	32	87	7	-	-	2,543
Currency translation differences	140	4	11	1	-	-	156
31 December 2019	2,557	36	98	8	-	-	2,699
Accumulated depreciation							
31 December 2018	19,897	115,013	57,244	2,430	10,289	-	204,873
Depreciation charge	4,702	10,864	14,176	783	4,368	-	34,893
Transfers	-	(31,200)	31,200	-	-	-	-
Transfers to investment properties	(331)	-	-	(36)	-	-	(367)
Transfers to assets held for sale	(437)	-	-	-	-	-	(437)
Transfers to other assets	-	(1,883)	(3,290)	-	-	-	(5,173)
Disposals	(77)	(247)	(217)	(402)	-	-	(943)
Write-offs	(961)	(81)	(239)	(27)	(1,237)	-	(2,545)
Currency translation differences	364	109	258	15	47	-	793
31 December 2019	23,157	92,575	99,132	2,763	13,467	-	231,094
Net book value							
31 December 2018	173,659	89,927	29,081	2,258	13,981	3,111	312,017
31 December 2019	172,651	83,027	61,030	1,814	15,324	5,880	339,726

10. Right-of-use assets, lease liabilities, property and equipment, and intangible assets (continued)

	<i>Office buildings & service centres</i>	<i>Furniture & fixtures</i>	<i>Computers & equipment</i>	<i>Motor vehicles</i>	<i>Leasehold improve- ments</i>	<i>Assets under construction</i>	<i>Total</i>
Cost							
31 December 2017	199,296	197,869	75,069	7,443	18,268	7,877	505,822
Additions	270	24,084	14,718	1,002	240	15,876	56,190
Transfers	11,200	(933)	6	-	6,651	(16,924)	-
Transfers to investment properties	(14,471)	-	-	-	-	(3,741)	(18,212)
Transfers (to) from other assets	-	(12,874)	(2,201)	(1,101)	-	43	(16,133)
Revaluation	2,227	-	-	-	-	-	2,227
Disposals	(1,679)	(3,065)	(740)	(2,632)	(859)	-	(8,975)
Currency translation differences	(870)	(109)	(440)	(17)	(30)	(20)	(1,486)
31 December 2018	195,973	204,972	86,412	4,695	24,270	3,111	519,433
Accumulated impairment							
31 December 2017	2,472	38	83	7	-	-	2,600
Currency translation differences	(55)	(6)	4	-	-	-	(57)
31 December 2018	2,417	32	87	7	-	-	2,543
Accumulated depreciation							
31 December 2017	20,263	117,269	50,045	4,155	6,016	-	197,748
Depreciation charge	2,078	14,888	8,581	896	5,098	-	31,541
Transfers	-	(5)	5	-	-	-	-
Transfers to investment properties	(911)	-	-	-	-	-	(911)
Transfers (to) from other assets	-	(14,760)	(1,048)	-	-	-	(15,808)
Disposals	(1,237)	(2,390)	(289)	(2,620)	(801)	-	(7,337)
Currency translation differences	(296)	11	(50)	(1)	(24)	-	(360)
31 December 2018	19,897	115,013	57,244	2,430	10,289	-	204,873
Net book value							
31 December 2017	176,561	80,562	24,941	3,281	12,252	7,877	305,474
31 December 2018	173,659	89,927	29,081	2,258	13,981	3,111	312,017

The movements in intangible assets were as follows:

	<i>Software and licence</i>	<i>Other</i>	<i>Total</i>
Cost			
31 December 2019	121,129	26,164	147,293
Additions	33,934	105	34,039
Disposals	(235)	-	(235)
Write-offs	(2,373)	(15)	(2,388)
Currency translation differences	(436)	-	(436)
31 December 2020	152,019	26,254	178,273
Accumulated impairment			
31 December 2019	-	-	-
31 December 2020	-	-	-
Accumulated amortisation			
31 December 2019	48,610	3,212	51,822
Amortisation charge	16,291	2,110	18,401
Disposals	(235)	-	(235)
Write-offs	(1,940)	(14)	(1,954)
Currency translation differences	(122)	-	(122)
31 December 2020	62,604	5,308	67,912
Net book value			
31 December 2019	72,519	22,952	95,471
31 December 2020	89,415	20,946	110,361

10. Right-of-use assets, lease liabilities, property and equipment, and intangible assets (continued)

	<i>Software and licence</i>	<i>Other</i>	<i>Total</i>
Cost			
31 December 2018	88,164	26,255	114,419
Additions	32,774	-	32,774
Disposals	(121)	-	(121)
Write-offs	(2,376)	(91)	(2,467)
Currency translation differences	2,688	-	2,688
31 December 2019	121,129	26,164	147,293
Accumulated impairment			
31 December 2018	-	-	-
31 December 2019	-	-	-
Accumulated amortisation			
31 December 2018	37,161	689	37,850
Amortisation charge	11,320	2,531	13,851
Disposals	(121)	-	(121)
Write-offs	(2,052)	(10)	(2,062)
Currency translation differences	2,302	2	2,304
31 December 2019	48,610	3,212	51,822
Net book value			
31 December 2018	51,003	25,566	76,569
31 December 2019	72,519	22,952	95,471

	<i>Software and licence</i>	<i>Other</i>	<i>Total</i>
Cost			
31 December 2017	85,311	3,259	88,570
Additions	17,499	23,134	40,633
Disposals	(112)	-	(112)
Write-offs	(14,419)	(138)	(14,557)
Currency translation differences	(115)	-	(115)
31 December 2018	88,164	26,255	114,419
Accumulated impairment			
31 December 2017	-	-	-
31 December 2018	-	-	-
Accumulated amortisation			
31 December 2017	37,255	367	37,622
Amortisation charge	8,912	381	9,293
Disposals	(107)	-	(107)
Write-offs	(8,873)	(58)	(8,931)
Currency translation differences	(26)	(1)	(27)
31 December 2018	37,161	689	37,850
Net book value			
31 December 2017	48,056	2,892	50,948
31 December 2018	51,003	25,566	76,569

11. Investment properties

	2020	2019	2018
At 1 January	228,666	155,183	202,534
Additions	79,761	109,277	71,785
Disposals	(44,908)	(39,223)	(74,278)
Net gains (losses) from revaluation of investment property	20,346	12,662	(994)
Net transfers to property and equipment, other assets and assets held for sale*	(47,645)	(11,537)	(43,864)
Currency translation differences	(1,385)	2,304	-
At 31 December	234,835	228,666	155,183

* Comprised GEL 56,810 transfer to assets held for sale (2019: GEL 14,402 , 2018: GEL 54,687), GEL 8,910 transfer from property and equipment (2019: GEL 2,894 , 2018: GEL 17,301), GEL 532 transfer from finance lease receivables (2019: transfer to finance lease receivables GEL 29 and 2018: transfer to finance lease receivables GEL 6,478), and GEL 277 transfer to other assets - inventories (2019: nil, 2018: nil).

Investment properties are stated at fair value. The fair value represents the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. As at 31 December 2020, the fair values of the properties are based on valuations performed by accredited independent valuers. Refer to Note 27 for details on fair value measurements of investment properties.

12. Goodwill

Movements in goodwill were as follows:

	2020	2019	2018
Cost			
1 January	57,209	57,209	57,209
At 31 December	57,209	57,209	57,209
Accumulated impairment			
1 January	23,756	23,756	23,756
At 31 December	23,756	23,756	23,756
Net book value:			
1 January	33,453	33,453	33,453
At 31 December	33,453	33,453	33,453

Impairment test for goodwill

Goodwill acquired through business combinations with indefinite lives have been allocated to two individual cash-generating units, for impairment testing: Corporate Banking and Retail Banking.

The carrying amount of goodwill allocated to each of the cash-generating units (“CGU”) is as follows:

	2020	2019	2018
Retail Banking	23,488	23,488	23,488
Corporate Banking	9,965	9,965	9,965
Total	33,453	33,453	33,453

12. Goodwill (continued)

Key assumptions used in value-in-use calculations

The recoverable amounts of the CGUs have been determined based on a value-in-use calculation, using cash flow projections based on financial budgets approved by senior management covering a one to three-year period. Discount rates were not adjusted for either a constant or a declining growth rate beyond the three-year periods covered in financial budgets. For the purposes of the impairment test, a 3% permanent growth rate has been assumed when assessing the future operating cash flows of the CGU.

The following discount rates were used by the Group for Corporate Banking and Retail Banking:

	<i>Corporate Banking</i>			<i>Retail Banking</i>		
	<i>2020, %</i>	<i>2019, %</i>	<i>2018, %</i>	<i>2020, %</i>	<i>2019, %</i>	<i>2018, %</i>
Discount rate	4.4%	5.0%	4.7%	7.7%	6.7%	6.2%

Discount rates

Discount rates reflect management's estimate of return required in each business. This is the benchmark used by management to assess operating performance and to evaluate future investment proposals. Discount rates are calculated by using pre-tax weighted average cost of capital ("WACC").

For the Retail and Corporate Banking CGUs, the following additional assumptions were made:

- stable, business as usual growth of loans and deposits;
- no material changes in cost / income structure or ratio; and
- stable, business as usual growth of trade finance and other documentary businesses.

Sensitivity to changes in assumptions

Management believes that reasonable possible changes to key assumptions used to determine the recoverable amount for each CGU will not result in an impairment of goodwill. The excess of value-in-use over carrying value is determined by reference to the net book value as at 31 December 2020. Possible change was taken as +/-1% in discount rate and growth rate.

13. Taxation

The corporate income tax expense in income statement comprises:

	<i>2020</i>	<i>2019</i>	<i>2018</i>
Current income benefit (expense)	5,319	(48,340)	(37,896)
Deferred income tax expense	(26,094)	(8,117)	(18,683)
Income tax expense	(20,775)	(56,457)	(56,579)

Income tax expense in other comprehensive income comprises solely of deferred tax related to items charged or credited to other comprehensive income during the years ended 31 December 2020, 2019 and 2018 was as follows:

	<i>2020</i>	<i>2019</i>	<i>2018</i>
Net losses on investment securities	-	-	(265)
Income tax expense in other comprehensive income	-	-	(265)

The income tax rate applicable to most of the Group's income is the income tax rate applicable to subsidiaries' income, which ranges from 15% to 25% (2019: from 15% to 25%, 2018: from 15% to 25%).

13. Taxation (continued)

On 12 June 2018, an amendment to the current corporate taxation model applicable to financial institutions, including banks and insurance businesses, became effective. The change implies a zero corporate tax rate on retained earnings and a 15% corporate tax rate on distributed earnings starting from 1 January 2023, instead of 1 January 2019 as previously enacted in 2016. The change had an immediate impact on deferred tax asset and deferred tax liability balances attributable to previously recognised temporary differences arising from prior periods. As at 30 June 2018, deferred tax assets and liabilities balances have been re-measured, in line with the new date for the change to be implemented. The Group has calculated the portion of deferred taxes that is expected to be realised before 1 January 2023 for financial businesses and has recognised the respective portion of deferred tax assets and liabilities. During the transitional period, the Group will only continue to recognise the portion of deferred tax assets and liabilities arising on items charged or credited to the income statement during the same period, which it expects to be realised before 1 January 2023.

The effective income tax rate differs from the statutory income tax rates. As at 31 December 2020, 31 December 2019 and 31 December 2018, a reconciliation of the income tax expense based on statutory rates with the actual expense is as follows:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Profit before income tax expense	327,273	569,344	400,107
Average tax rate	15%	15%	15%
Theoretical income tax expense at average tax rate	(49,091)	(85,402)	(60,016)
Non-taxable income	35,878	29,833	37,670
Non-deductible expenses	(4,016)	(825)	(4,424)
Correction of prior year declarations	(3,343)	-	-
Tax at the domestic rates applicable to profits in each country	(506)	(308)	(788)
Effects from changes in tax legislation	-	-	(30,275)
Other	303	245	1,254
Income tax expense	(20,775)	(56,457)	(56,579)

Applicable taxes in Georgia and Belarus include corporate income tax (profit tax), individuals' withholding taxes, property tax and value added tax, among others. However, regulations are often unclear or non-existent and few precedents have been established. This creates tax risks in Georgia and Belarus, substantially more significant than typically found in countries with more developed tax systems. Management believes that the Group is in substantial compliance with the tax laws affecting its operations. However, the risk remains that relevant authorities could take differing positions with regard to interpretative issues.

As at 31 December 2020, 31 December 2019 and 31 December 2018, income tax assets and liabilities consist of the following:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Current income tax assets	21,841	75	19,234
Deferred income tax assets	192	207	123
Income tax assets	22,033	282	19,357
Current income tax liabilities	-	1,563	679
Deferred income tax liabilities	62,434	36,355	28,154
Income tax liabilities	62,434	37,918	28,833

13. Taxation (continued)

Deferred tax assets and liabilities as at 31 December 2020, 31 December 2019 and 31 December 2018, and their movements for the respective years, are as follows:

	Origination and reversal of temporary differences			2018	Origination and reversal of temporary differences		Origination and reversal of temporary differences		2020
	In the 2017 statement	IFRS 9 adoption	In other comprehensive income		In the income statement	2019	In the income statement	2020	
Tax effect of deductible temporary differences:									
Amounts due to credit institutions	-	26	77	-	103	(40)	63	(63)	-
Investment securities	-	-	-	-	-	66	66	(66)	-
Investment properties	188	17	-	-	205	23	228	(169)	59
Allowances for impairment and provisions for other losses	7,776	(7,159)	-	-	617	(617)	-	-	-
Tax losses carried forward	-	8	10	-	18	(18)	-	-	-
Property and equipment	722	1,255	-	-	1,977	150	2,127	258	2,385
Intangible assets	-	-	-	-	-	199	199	(199)	-
Lease liability	-	-	-	-	-	8,306	8,306	(2,300)	6,006
Accruals and deferred income	-	-	-	-	-	1,691	1,691	5,514	7,205
Other assets and liabilities	3,806	3,820	(87)	-	7,539	(4,780)	2,759	(2,692)	67
Deferred tax assets	12,492	(2,033)	-	-	10,459	4,980	15,439	283	15,722
Tax effect of taxable temporary differences:									
Amounts due to credit institutions	760	1,825	-	-	2,585	(635)	1,950	278	2,228
Debt securities issued	-	2,722	-	-	2,722	(411)	2,311	(687)	1,624
Cash and cash equivalents	-	2,669	-	-	2,669	(599)	2,070	(2,070)	-
Investment securities	-	(26)	83	265	322	(322)	-	-	-
Loans to customers and finance lease	13,781	3,463	(1,973)	-	15,271	10,633	25,904	28,162	54,066
Client deposits and notes	-	-	-	-	-	35	35	141	176
Property and equipment	4,952	5,468	-	-	10,420	(1,269)	9,151	(130)	9,021
Right-of-use assets	-	-	-	-	-	8,465	8,465	(2,955)	5,510
Investment properties	-	584	-	-	584	(356)	228	112	340
Intangible assets	16	(4)	-	-	12	9	21	(21)	-
Assets held for sale	-	-	-	-	-	1,227	1,227	313	1,540
Accruals and deferred income	-	-	-	-	-	225	225	68	293
Other assets and liabilities	4,195	(51)	(239)	-	3,905	(3,905)	-	3,166	3,166
Deferred tax liabilities	23,704	16,650	(2,129)	265	38,490	13,097	51,587	26,377	77,964
Net deferred tax liabilities	(11,212)	(18,683)	2,129	(265)	(28,031)	(8,117)	(36,148)	(26,094)	(62,242)

14. Other assets and other liabilities

Other assets comprise:

	2020	2019	2018
Derivatives margin	210,816	2,093	-
Assets purchased for finance lease purposes	39,742	22,984	13,783
Receivables from remittance operations	25,992	33,909	8,866
Other receivables	15,157	11,971	20,561
Investments in associates	13,099	12,949	12,371
Derivative financial assets	9,154	34,559	35,557
Operating tax assets	6,068	8,776	4,255
Foreclosed assets	5,989	7,164	4,374
Other	5,366	6,759	23,119
Other assets, gross	331,383	141,164	122,886
Less – Allowance for impairment of other assets	(14,979)	(8,154)	(4,431)
Other assets, net	316,404	133,010	118,455

14. Other assets and other liabilities (continued)

Other liabilities comprise:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Derivative financial liabilities	247,520	10,836	11,569
Creditors	31,996	24,462	10,038
Provisions	15,325	6,154	4,582
Other taxes payable	9,656	12,100	7,728
Payables for remittance operations	8,597	19,331	10,107
Accounts payable	4,817	1,852	323
Dividends payable	1,545	1,578	1,304
Advances received	729	5,072	8,279
Derivatives margin	-	12,532	-
Other	5,802	7,012	8,135
Other liabilities	<u>325,987</u>	<u>100,929</u>	<u>62,065</u>

In 2020, the Bank's derivative financial liabilities comprised mainly of USD-EUR contracts, the balance on which has significantly increased as a result of an apparent devaluation of USD as compared to EUR. The Bank was also required to provide respective collateral for the exposure in the form of a derivatives margin.

The table below shows the fair values of derivative financial instruments, recorded as assets or liabilities, together with their notional amounts. The notional amount, recorded gross, is the amount of a derivative's underlying asset or liability, reference rate or index and is the basis upon which changes in the value of derivatives are measured. The notional amounts indicate the volume of transactions outstanding at the year-end and are not indicative of the credit risk.

	<u>2020</u>		
	<u>Notional amount</u>	<u>Fair value</u>	
		<u>Asset</u>	<u>Liability</u>
Foreign exchange contracts			
Forwards and swaps – domestic	574,563	6,881	2,908
Forwards and swaps – foreign	7,057,736	724	243,510
Interest rate contracts			
Options - foreign (IR)	7,864	1,549	1,102
Total derivative assets / liabilities	<u>7,640,163</u>	<u>9,154</u>	<u>247,520</u>

	<u>2019</u>			<u>2018</u>		
	<u>Notional amount</u>	<u>Fair value</u>		<u>Notional amount</u>	<u>Fair value</u>	
		<u>Asset</u>	<u>Liability</u>		<u>Asset</u>	<u>Liability</u>
Foreign exchange contracts						
Forwards and swaps – domestic	797,784	5,620	1,242	721,906	3,110	981
Forwards and swaps – foreign	5,482,178	26,373	7,680	1,920,039	19,811	4,228
Interest rate contracts						
Forwards and swaps – foreign	-	-	-	1,109,990	12,636	6,360
Options - foreign (IR)	8,351	2,566	1,914	-	-	-
Total derivative assets / liabilities	<u>6,288,313</u>	<u>34,559</u>	<u>10,836</u>	<u>3,751,935</u>	<u>35,557</u>	<u>11,569</u>

15. Client deposits and notes

The amounts due to customers include the following:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Time deposits	8,017,755	5,055,089	4,064,347
Current accounts	6,034,724	5,081,606	4,132,204
Client deposits and notes	<u>14,052,479</u>	<u>10,136,695</u>	<u>8,196,551</u>

At 31 December 2020, amounts due to customers of GEL 2,951,893 (21%) were due to the ten largest customers (2019: GEL 828,952 (8%), 2018: GEL 966,873 (12%)).

15. Client deposits and notes (continued)

Amounts due to customers include accounts with the following types of customers:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Individuals	7,780,114	6,449,190	4,827,522
Private enterprises	4,356,820	3,325,496	2,828,809
State and state-owned entities	1,915,545	362,009	540,220
Client deposits and notes	<u>14,052,479</u>	<u>10,136,695</u>	<u>8,196,551</u>

The breakdown of customer accounts by industry sector is as follows:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Individuals	7,780,114	6,449,190	4,827,522
Government services	1,866,346	320,470	508,410
Trade	858,733	533,548	536,833
Financial intermediation	833,326	576,361	471,488
Construction	588,880	632,389	572,628
Transport & communication	528,080	419,570	342,745
Service	399,030	293,887	304,190
Manufacturing	317,955	269,627	178,619
Real estate	162,775	125,679	101,020
Electricity, gas and water supply	75,212	93,757	95,987
Hospitality	65,825	62,084	40,216
Other	576,203	360,133	216,893
Client deposits and notes	<u>14,052,479</u>	<u>10,136,695</u>	<u>8,196,551</u>

Growth in Government services deposits were mainly driven by deposits placed by Ministry of Finance of Georgia and Pension Agency during the year ended 31 December 2020.

16. Amounts owed to credit institutions

Amounts due to credit institutions comprise:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Borrowings from international credit institutions	1,440,901	1,211,518	895,994
Short-term loans from National Bank of Georgia	590,293	1,551,953	1,118,957
Time deposits and inter-bank loans	190,048	195,982	196,523
Correspondent accounts	196,049	263,975	118,693
	<u>2,417,291</u>	<u>3,223,428</u>	<u>2,330,167</u>
Non-convertible subordinated debt	707,648	461,493	419,181
Amounts due to credit institutions	<u>3,124,939</u>	<u>3,684,921</u>	<u>2,749,348</u>

During the year ended 31 December 2020, the Group paid up to 5.49% on US\$ borrowings from international credit institutions (2019: up to 6.50%, 2018: up to 6.10%). During the year ended 31 December 2020, the Group paid up to 9.39% on Dollar subordinated debt (2019: up to 11.13%, 2018: up to 10.00%).

Some long-term borrowings from international credit institutions are received upon certain conditions (the "Lender Covenants") that the Group maintains different limits for capital adequacy, liquidity, currency positions, credit exposures, leverage and others. At 31 December 2020, 31 December 2019 and 31 December 2018, the Group complied with all the Lender Covenants of the significant borrowings from international credit institutions.

16. Amounts owed to credit institutions (continued)

In May 2015, the Bank entered into a USD 90 million subordinated loan agreement with the International Finance Corporation (“IFC”). The loan facility, which includes USD 20 million participation from the European Fund for Southeast Europe (“EFSE”), has a maturity of ten years. The loan facility has been approved as the Bank’s Tier 2 capital by the NBG under Basel II framework and has been grandfathered by the NBG until its maturity to serve as the Bank’s Tier 2 capital in light of new Basel III framework. The loan contains certain information and financial covenants customary in a contract with a development financial institution, and the early repayment options in cases of customary events of default (except for insolvency and/or liquidation events per applicable regulations) are available only (i) after expiry of the 5 years of the term of the facility; and (ii) only after the NBG’s prior approval towards such acceleration.

In June 2019, the Bank and the European Fund for Southeast Europe (“EFSE”) have entered into a USD 10 million subordinated loan agreement with a maturity of ten years. The subordinated loan facility qualifies for Tier II capital under the Basel III framework recently introduced in Georgia.

In September 2019, the Bank and responsAbility Micro and SME Finance Fund have entered into a USD 10 million subordinated loan agreement with a maturity of ten years. The subordinated loan facility qualifies for Tier II capital under the Basel III framework recently introduced in Georgia.

In December 2019, the Bank signed a ten-year USD 107 million subordinated syndicated loan agreement arranged by FMO - Dutch entrepreneurial development bank in collaboration with other participating lenders. The disbursed portion of the facility has been included into the Bank’s Tier 2 capital by approval of the National Bank of Georgia under the Basel III framework in the amount of USD 52 million for which the regulatory approval on classification was received in December 2019. The remaining undrawn portions are similarly expected to be included into the Bank’s Tier 2 Capital subject to the relevant NBG approvals. In accordance with applicable Tier 2 rules, the facility provides for the possibilities of acceleration by the lenders only in case of insolvency or liquidation events as defined in NBG regulations. The other possibilities of early repayment include (i) failure of the facility or its portion to be qualified as Tier 2 Capital by NBG within 45 days of the relevant disbursement; and (ii) repayment with the NBG’s specific prior approval in limited cases of illegality or change of control after expiry of 5 years of the term of the facility.

On 2 April 2020, the Bank drew-down the second tranche of the US\$107 million subordinated syndicated loan facility signed in December 2019, in the amount of US\$55 million. The Bank received the NBG’s approval on classification of the facility as a Bank Tier 2 capital instrument under the Basel III regulation since April 2020 and will further improve the overall capitalisation of the Bank.

On 13 March 2020, the Bank drew-down EUR 15 million of total EUR 50 million loan facility from European Investment Bank (“EIB”) signed in December, 2019. The loan was drawn in Georgian Lari with maturity of five years. Up to 50% of the total facility can be drawn in Georgian Lari, while the remaining amount will be denominated in Euros or US Dollars. The local currency tranche is also supported by the Neighbourhood Investment Facility of the European Union. The purpose of the credit is to finance investment projects promoted by micro, small and medium-sized and mid capitalisation enterprises in Georgia and support the implementation of projects important for the local private sector development.

On 14 April 2020, the Bank drew-down GEL 100 million loan facility from International Finance Corporation (“IFC”), signed in January 2020, with maturity of five years. The facility will support the local currency needs of Georgian micro, small and medium-sized enterprises.

Subordinated debt contracts details (more than 10% of total subordinated debt, on a contract basis):

Facility provider	Commencement date	Maturity date	Interest rate	Currency	Original contractual value	Carrying value as at 31 December 2020	Carrying value as at 31 December 2019
International Finance Corporation	29-Jun-15	15-Jun-25	Libor + 7.5%	USD	90,000	293,964	258,020
FMO - Dutch entrepreneurial development bank	20-Dec-19	20-Dec-29	Libor + 5.65%	USD	107,000	347,087	144,778

17. Debt securities issued

Debt securities issued comprise:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Eurobonds and notes issued	1,020,428	1,442,298	1,350,921
Additional Tier 1 capital notes issued	323,320	282,407	-
Local bonds	82,892	343,536	323,171
Certificates of deposit	140,918	72,540	36,940
Debt securities issued	<u>1,567,558</u>	<u>2,140,781</u>	<u>1,711,032</u>

On 21 March 2019, JSC Bank of Georgia successfully issued an inaugural US\$ 100 million offering of 11.125% Additional Tier 1 Capital Perpetual Subordinated Notes callable after 5.25 years and on every subsequent interest payment date, subject to prior consent of the National Bank of Georgia (the “Notes”). The Notes have been issued in accordance with Regulation S as adopted by the United States SEC and sold at an issue price of 100.00%. The notes qualify as the Bank’s Additional Tier 1 Capital under Basel III framework, with the NBG’s approval.

On 1 June 2020 the Bank repaid GEL 500 million GEL-denominated 11.00% notes.

Changes in liabilities arising from financing activities

	<u>Eurobonds and notes issued</u>	<u>Additional Tier 1 capital notes issued</u>
Carrying amount at 31 December 2017	454,953	-
Other movements	895,968	-
Carrying amount at 31 December 2018	1,350,921	-
Proceeds from debt securities issued	-	268,160
Other movements	91,377	14,247
Carrying amount at 31 December 2019	1,442,298	282,407
Repurchase of debt securities issued	(120,549)	-
Repayment of the principal portion of the debt securities issued	(440,410)	-
Other movements	139,089	40,913
Carrying amount at 31 December 2020	1,020,428	323,320

18. Commitments and contingencies

Legal

Sai-invest

As at 31 December 2020, the Bank was engaged in litigation with Sai-Invest LLC in relation to a deposit pledge in the amount of EUR 7 million used to reduce the outstanding loan of LTD Sport Invest towards JSC Bank of Georgia. The Bank’s management is of the opinion that the probability of incurring material losses on this claim is low, and, accordingly, no provision has been made in these consolidated financial statements.

Rustavi Azoti

The dispute launched by East-West United Bank S.A., Agrochim S.A. and Systema Holding Limited (claimants) against the Bank, JSC BGEO Group and others (respondents) claiming restitution and/or damages (in the amount of circa 93.6 million US Dollars) in relation to foreclosure on security (movable and immovable property and intangible assets) through auction on a defaulted loan of Rustavi Azoti LLC, disclosed in 2019 financial statements, finalized in favour of the Bank and BGEO in December 2020, by Supreme Court of Georgia’s full and final dismissal of all claims of claimants against respondents.

In the ordinary course of business, the Group and the Bank are subject to legal actions and complaints. Management believes that the ultimate liability, if any, arising from such actions or complaints will not have a material adverse effect on the financial condition or the results of future operations of the Group or the Bank.

18. Commitments and contingencies (continued)

Financial commitments and contingencies

As at 31 December 2020, 31 December 2019 and 31 December 2018, the Group's financial commitments and contingencies comprised the following:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Credit-related commitments			
Guarantees issued	1,490,028	1,347,841	1,015,567
Letters of credit	125,031	54,815	42,009
Undrawn loan facilities	685,533	281,615	278,253
	<u>2,300,592</u>	<u>1,684,271</u>	<u>1,335,829</u>
Less – Cash held as security against letters of credit and guarantees (Note 15)	(131,946)	(90,346)	(125,393)
Less – Provisions	(15,325)	(6,154)	(4,582)
Operating lease commitments			
Not later than 1 year	2,480	1,935	29,377
Later than 1 year but not later than 5 years	2,846	906	74,331
Later than 5 years	1,657	146	28,754
	<u>6,983</u>	<u>2,987</u>	<u>132,462</u>
Capital expenditure commitments	<u>2,863</u>	<u>4,279</u>	<u>6,616</u>

The Group discloses its undrawn loan facility balances based on the contractual terms and existing practice in regards to disbursement of these amounts. The balances are disclosed as commitments if the Group has an established practice of disbursing undrawn amounts without any subsequent approval. In 2020 the Group has modified its disbursement practice in regards to certain revolving credit facilities resulting in increased commitment balances.

19. Equity

Share capital

As at 31 December 2020, 31 December 2019 and 31 December 2018, authorised common capital comprised 43,308,125 common shares. As at 31 December 2020, 31 December 2019 and 31 December 2018, issued share capital comprised 27,993,660 common shares, all of which were fully paid. Each share has a nominal value of one (1) Georgian Lari. Shares issued and outstanding as at 31 December 2020 are described below:

	<i>Number of ordinary shares</i>	<i>Amount of ordinary shares</i>
31 December 2017	<u>27,821,150</u>	<u>27,821</u>
Issue of share capital	172,510	173
31 December 2018	<u>27,993,660</u>	<u>27,994</u>
31 December 2019	<u>27,993,660</u>	<u>27,994</u>
31 December 2020	<u>27,993,660</u>	<u>27,994</u>

19. Equity (continued)

Treasury shares

The number of treasury shares held by the Group as at 31 December 2020, comprised 10,173 (31 December 2019: 10,173, 31 December 2018: 8,995), with nominal amount of GEL 10 (31 December 2019: GEL 10, 31 December 2018: GEL 9).

Dividends

Shareholders are entitled to dividends in Georgian Lari.

No dividends have been declared by Bank of Georgia Group PLC in 2020.

On 14 May 2019, the annual general meeting of shareholders' of JSC Bank of Georgia declared a final dividend for 2018 of Georgian Lari 4.97 per share. Payment of the total GEL 139,200 final dividends was received by shareholders on 17 June 2019.

On 14 June 2018, the annual general meeting of shareholders' of JSC Bank of Georgia declared an interim dividend for 2018 of Georgian Lari 4.31 per share. Payment of the total GEL 120,000 interim dividends was received by shareholders on 2 July 2018.

Nature and purpose of other reserves

Unrealised gains (losses) on investment securities

This reserve records fair value changes on investment securities.

Unrealised gains (losses) from dilution or sale / acquisition of shares in existing subsidiaries

This reserve records unrealised gains (losses) from dilution or sale / acquisition of shares in existing subsidiaries.

Foreign currency translation reserve

The foreign currency translation reserve is used to record exchange differences arising from the translation of the financial statements of subsidiaries with functional currency other than GEL.

Movements on this account during the years ended 31 December 2020, 31 December 2019 and 31 December 2018, are presented in the statements of other comprehensive income.

Earnings per share

	<u>2020</u>	<u>2019</u>	<u>2018</u>
<i>Basic and diluted earnings per share</i>			
Profit for the year attributable to ordinary shareholders of the Bank	306,498	512,887	343,528
Weighted average number of ordinary shares outstanding during the year	27,983,827	27,983,827	27,826,807
Earnings per share	10.9527	18.3280	12.3452

20. Net interest income

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Interest income calculated using EIR method	1,539,643	1,388,391	1,289,431
From loans to customers	1,350,238	1,233,626	1,128,518
From investment securities	167,765	136,957	136,115
From amounts due from credit institutions	18,953	27,168	28,705
Net gain (loss) on modification of financial assets	2,687	(9,360)	(3,907)
Other interest income	32,067	25,610	17,947
From finance lease receivable	32,001	25,610	17,947
From other assets	66	-	-
Interest income	<u>1,571,710</u>	<u>1,414,001</u>	<u>1,307,378</u>
On client deposits and notes	(446,190)	(292,149)	(254,680)
On amounts owed to credit institutions	(253,011)	(203,234)	(204,437)
On debt securities issued	(143,071)	(164,881)	(110,762)
Interest element of cross-currency swaps	52,312	43,048	-
On lease liability	(5,339)	(4,914)	-
Interest expense	<u>(795,299)</u>	<u>(622,130)</u>	<u>(569,879)</u>
Deposit insurance fees	(11,415)	(8,298)	(5,955)
Net interest income	<u><u>764,996</u></u>	<u><u>783,573</u></u>	<u><u>731,544</u></u>

In 2020, a GEL 39,730 net one-off loss on modification of financial assets was recorded in relation to the three-month payment holidays on principal and interest offered to our Retail Banking clients, as an immediate response to COVID-19 pandemic outbreak, in order to reduce the requirement for customers to physically visit Bank branches and reduce the risk of the virus spread. The net loss incurred as a result of these modifications has been classified as a non-recurring item in the income statement.

21. Net fee and commission income

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Settlements operations	213,219	216,112	183,184
Guarantees and letters of credit	28,373	25,793	18,211
Cash operations	14,771	19,074	15,585
Currency conversion operations	8,438	10,874	1,691
Brokerage service fees	48	38	-
Other	4,791	6,360	4,649
Fee and commission income	<u>269,640</u>	<u>278,251</u>	<u>223,320</u>
Settlements operations	(119,216)	(109,925)	(84,224)
Guarantees and letters of credit	(505)	(1,670)	(1,629)
Cash operations	(8,158)	(8,531)	(5,133)
Currency conversion operations	(1,534)	(1,281)	(301)
Insurance brokerage service fees	(963)	(1,007)	(261)
Advisory	-	-	-
Other	(3,025)	(3,555)	(2,248)
Fee and commission expense	<u>(133,401)</u>	<u>(125,969)</u>	<u>(93,796)</u>
Net fee and commission income	<u><u>136,239</u></u>	<u><u>152,282</u></u>	<u><u>129,524</u></u>

21. Net fee and commission income (continued)

Revenue from customers

In 2020, the Group recognised GEL 241,592 revenue from contracts with customers in the income statement, including fee and commission as well as net other income (2019: GEL 288,594, 2018: GEL 238,048).

Contract assets and liabilities

As at 31 December 2020, the Group has recognised GEL 36,622 revenue-related contract liabilities (2019: GEL 29,489, 2018: GEL 23,837). Accounts receivable are recognised when the right to consideration becomes unconditional. Deferred revenue is recognised as revenue as we perform under the contract.

The Group does not adjust the promised amount of consideration for the effects of a significant financing component if the Group expects, at contract inception, that the period between when the Group transfers a promised good or service to a customer and when the customer pays for that good or service will be one year or less.

In 2020, the Group recognised GEL 11,802 revenue (2019: GEL 7,222, 2018: GEL 6,873) that relates to carried-forward contract liabilities and is included in the deferred income.

Transaction price allocated to the remaining performance obligations

The following table includes revenue expected to be recognised in the future related to performance obligations that are unsatisfied at the reporting date:

	In 1 year	In 2 years	In 3 years	In 3 to 5 years	In 5 to 10 years	Total
As at 31 December 2020	12,874	1,544	1,303	2,198	18,703	36,622
As at 31 December 2019	27,071	13,913	8,299	5,025	2,690	56,998
As at 31 December 2018	21,677	9,427	5,533	2,169	152	38,958

The Group applies the practical expedient in paragraph 121 of IFRS 15 and does not disclose information about remaining performance obligations that have original expected durations of one year or less.

22. Salaries and other employee benefits, and general and administrative expenses

Salaries and other employee benefits

	2020	2019	2018
Salaries and bonuses	(209,286)	(216,112)	(197,697)
Social security costs	(4,410)	(4,919)	(4,528)
Pension costs	(2,961)	(2,626)	-
Salaries and other employee benefits	(216,657)	(223,657)	(202,225)

In 2020, salaries and bonuses include GEL 54,361 of the Equity Compensation Plan costs (2019: GEL 57,287, 2018: GEL 48,338), associated with the existing share-based compensation scheme approved in the Group (Note 25).

The average number of staff employed by the Group for the years ended 31 December 2020, 31 December 2019 and 31 December 2018, comprised:

	2020	2019	2018
The Bank	5,783	5,806	5,651
BNB	536	621	699
Other	88	84	132
Average total number of staff employed	6,407	6,511	6,482

22. Salaries and other employee benefits, and general and administrative expenses (continued)

Salaries and other employee benefits (continued)

Average number of employees for the year:	2020	2019	2018
Permanent employment:			
<i>Top management</i>	13	13	7
<i>Middle management</i>	49	52	58
<i>Other employees</i>	6,321	6,420	6,406
	6,383	6,485	6,471
Temporary employment:			
<i>Top management</i>	-	-	-
<i>Middle management</i>	-	-	-
<i>Other employees</i>	24	26	11
	24	26	11
Total	6,407	6,511	6,482

General and administrative expenses

	2020	2019	2018
Repairs and maintenance	(21,226)	(13,227)	(12,881)
Marketing and advertising	(18,083)	(18,292)	(17,166)
Operating taxes	(13,225)	(10,502)	(7,177)
Legal and other professional services	(10,134)	(13,040)	(11,509)
Office supplies	(5,891)	(5,662)	(5,729)
Communication	(5,443)	(5,364)	(5,030)
Occupancy and rent	(4,810)	(7,127)	(26,643)
Insurance	(3,231)	(2,845)	(2,369)
Travel expenses	(3,147)	(3,996)	(1,773)
Security	(2,742)	(1,650)	(2,841)
Personnel training and recruitment	(1,694)	(3,195)	(5,928)
Corporate hospitality and entertainment	(1,300)	(9,546)	(5,830)
Other	(4,033)	(3,213)	(3,271)
General and administrative expenses	(94,959)	(97,659)	(108,147)

Auditor remuneration

Auditor remuneration is included within legal and other professional services expenses above and comprises:

	2020	2019	2018
Fees for the audit of the Bank's annual financial statements	578	521	797
Expenditures for other assurance services	491	573	186
Expenditures for other professional services	-	-	779
Total fees	1,069	1,094	1,762

The figures shown in the above table relate to fees paid to EY LLC ("EY") and its associates. In 2020, fees paid to other auditors not associated with EY in respect of the audit of the Parent and Group's subsidiaries were GEL 135 (2019: GEL 193, 2018: GEL 24), and in respect of other services of the Group were GEL 67 (2019: GEL 56, 2018: GEL 49).

23. Expected credit loss

The table below shows ECL charges on financial instruments for the year recorded in the income statement:

	Stage 1	Stage 2	Stage 3		POCI	Total
	Collective	Collective	Individual	Collective		
Cash and cash equivalents	62	-	-	-	-	62
Amounts due from credit institutions	(56)	-	-	-	-	(56)
Investment securities measured at FVOCI - debt instruments	104	-	-	-	-	104
Loans to customers at amortised cost	(63,577)	(49,502)	(62,612)	(62,439)	(1,211)	(239,341)
Finance lease receivables	310	(1,018)	(967)	(6,350)	-	(8,025)
Other financial assets	(13,948)	-	-	-	-	(13,948)
Financial guarantees	(4,091)	(33)	(3,091)	-	-	(7,215)
Letter of credit to customers	(1,317)	-	(380)	-	-	(1,697)
Other financial commitments	158	(69)	-	-	-	89
For the year ended 31 December 2020	(82,355)	(50,622)	(67,050)	(68,789)	(1,211)	(270,027)

	Stage 1	Stage 2	Stage 3		POCI	Total
	Collective	Collective	Individual	Collective		
Cash and cash equivalents	(7)	-	-	-	-	(7)
Amounts due from credit institutions	424	-	-	-	-	424
Investment securities measured at FVOCI - debt instruments	129	-	-	-	-	129
Loans to customers at amortised cost	(4,787)	5,159	72,903	(159,862)	(1,147)	(87,734)
Finance lease receivables	(249)	(32)	228	(832)	-	(885)
Financial guarantees	(378)	(15)	141	138	-	(114)
Letter of credit to customers	(207)	117	(13)	-	-	(103)
Other financial commitments	55	13	(50)	-	-	18
For the year ended 31 December 2019	(5,020)	5,242	73,209	(160,556)	(1,147)	(88,272)

	Stage 1	Stage 2	Stage 3		POCI	Total
	Collective	Collective	Individual	Collective		
Cash and cash equivalents	(62)	-	-	-	-	(62)
Amounts due from credit institutions	(141)	-	-	-	-	(141)
Investment securities measured at FVOCI - debt instruments	(1,065)	-	-	-	-	(1,065)
Loans to customers at amortised cost	17,079	4,089	5,165	(170,153)	3,628	(140,192)
Finance lease receivables	(71)	792	(254)	(631)	-	(164)
Accounts receivable and other loans	(6)	-	-	-	-	(6)
Financial guarantees	(1,854)	16	291	84	-	(1,463)
Letter of credit to customers	186	15	-	621	-	822
Other financial commitments	(252)	(78)	-	-	-	(330)
For the year ended 31 December 2018	13,814	4,834	5,202	(170,079)	3,628	(142,601)

24. Net non-recurring items

	2020	2019	2018
Modification loss of financial assets*	(39,730)	-	-
Corporate social responsibility expense**	(1,454)	-	(11,478)
Termination benefits	-	(3,985)	(4,401)
Loss from sale of subsidiary	-	(224)	(1,414)
Demerger-related expenses***	-	-	(34,984)
Loss on early repayment of parent loan	-	-	(10,432)
Other	(232)	(382)	(13,357)
Net non-recurring expense/loss	(41,416)	(4,591)	(76,066)

* *Modification loss of financial assets: in response to the COVID-19 outbreak, the Group implemented an initiative to grant a three-month grace period to its borrowers with the interest accrued for grace period being deferred and either allocated over the original repayment schedule till maturity on a straight line basis (i.e. no compounding applied) or in some cases beyond maturity (i.e., maturity extended by 3 months). The payment holiday was intended to reduce customer traffic to branches and thus reduce chances of the rapid spread of the virus in the country. The noted immediate social response to COVID-19 pandemic resulted in modification loss in amount of GEL 39,730. Given the initiative was driven by high social responsibility motives and was similar to a CSR cost with high degree of abnormality and extraordinary nature, such modification losses were presented as non-recurring item in the Group's consolidated financial statements.*

** *In 2020, corporate social responsibility expense: in order to assist in the fight against the COVID-19 the Group purchased and donated laboratory tests, respiratory equipment, etc. to the Government of Georgia on a one-off basis. In 2018, corporate social responsibility comprises the one-off project to support the fibre-optic broadband infrastructure development in rural Georgia.*

** *Demerger-related expenses comprise: employee compensation expenses in amount of GEL 31,913 including acceleration of share-based compensation of Investment Business employees, Demerger costs recognised in the Consolidated Income Statement in amount of GEL 1,663 and other Demerger-related expenses in amount of GEL 1,408.*

25. Share-based payments

Executives' Equity Compensation Plan ("EECP") and Employees' Equity Compensation Plan ("EECP")

In 2015, the Group set up Executive Equity Compensation Trustee - Sanne Fiduciary Services Limited (the "Trustee") which acts as the trustee of the Group's Executives' Equity Compensation Plan ("EECP"). The Group makes contributions to the Trustee in respect of the awards granted within EECP. JSC BGEO Group has the legal obligation to settle the awards. In granting the awards, the Bank acts as the agent of the parent and the ultimate parent.

In 2019, the Group set up Employee Equity Compensation Trustee - Sanne Fiduciary Services Limited (the "Trustee") which acts as the trustee of the Group's Employees' Equity Compensation Plan ("EECP").

In 2020, the Group contributed GEL 21,262 (2019: GEL 51,302, 2018: GEL 65,420) as intra-group recharge under share-based compensation schemes described above.

Following the Demerger, BOGG's Remuneration Committee resolved to amend the contingent share-based compensation of Management Board members using estimated valuation of the relative share prices of BGEO before the Demerger and BOGG after the listing.

In January 2020, BOGG's Remuneration Committee resolved to award 271,460 ordinary shares of Bank of Georgia Group PLC to the members of the Management Board and 315,869 ordinary shares of Bank of Georgia Group PLC to the Group's 49 executives. Shares awarded to the Management Board are subject to two-year vesting and two-year holding periods, while those awarded to the other 49 executives are subject to three-year vesting with continuous employment being the only vesting condition for both awards. The Group considers 31 January 2020 as the grant date. The Group estimates that the fair value of the shares awarded on 31 January 2020 was Georgian Lari 56.98 per share.

In March 2019, BOGG's Remuneration Committee resolved to award 344,000 ordinary shares of Bank of Georgia Group PLC to the members of the Management Board and 185,670 ordinary shares of Bank of Georgia Group PLC to the Group's 33 executives. Shares awarded to the Management Board and the other 33 executives are subject to three-year vesting with continuous employment being the only vesting condition for both awards. The Group considers 10 and 20 March 2019 as the grant date. The Group estimates that the fair value of the shares awarded on 10 and 20 March 2019 was Georgian Lari 56.51 and 59.04 per share, respectively.

25. Share-based payments (continued)

Executives' Equity Compensation Plan ("EECP") and Employees' Equity Compensation Plan ("EECP") (continued)

In February 2018, BGEO's Remuneration Committee resolved to award 232,548 ordinary shares of BGEO Group PLC to the members of the Management Board and 79,050 ordinary shares of BGEO to the Group's 16 executives. Shares awarded to the Management Board and the other 16 executives are subject to three-year vesting with continuous employment being the only vesting condition for both awards. The Group considers 14 February 2018 as the grant date. The Group estimates that the fair value of the shares awarded on 14 February 2018 was Georgian Lari 114.56 per share.

In 2020, new Management Board members and one key executive signed new three-year fixed contingent share-based compensation agreements with the total of 120,000 and 30,000 ordinary shares of BOGG, respectively. The total amount of shares fixed to each executive will be awarded in three equal instalments during the three consecutive years, of which each award will be subject to a three-year vesting period. The Group considers 3 June 2020 and 29 December 2020 as the grant dates for the awards. The Group estimates that the fair value of the shares on 3 June 2020 and 29 December 2020 were Georgian Lari 39.91 and 54.61, respectively.

In 2020, existing Management Board members' share-based compensation agreements were amended with the total effect of 33,333 ordinary shares of BOGG. The Group considers 23 December 2020 as the grant date for the awards. The Group estimates that the fair value of the shares on 23 December 2020 was Georgian Lari 53.48.

In 2019, the Management Board members signed new three and five-year fixed contingent share-based compensation agreements with the total of 915,000 ordinary shares of BOGG. The total amount of shares fixed to each executive will be awarded in three and five equal instalments during the three and five consecutive years, of which each award will be subject to a four-year vesting period. The Group considers 9 Jan 2019, 1 May 2019 and 3 May 2019 as the grant dates for the awards. The Group estimates that the fair value of the shares on 9 Jan 2019, 1 May 2019 and 3 May 2019 were Georgian Lari 52.04, 60.57 and 60.14, respectively.

In 2018, the Management Board members signed new three-year fixed contingent share-based compensation agreements with the total of 82,000 ordinary shares of BGEO Group PLC and 115,000 ordinary shares of BOGG. The total amount of shares fixed to each executive will be awarded in three equal instalments during the three consecutive years starting January 2019, of which each award will be subject to a four-year vesting period. The Group considers 16 February 2018, 23 March 2018 and 10 July 2018 as the grant dates for the awards. The Group estimates that the fair value of the shares on 16 February 2018, 23 March 2018 and 10 July 2018 were Georgian Lari 115.03, 122.23 and 60.47, respectively.

The Bank grants share compensation to its non-executive employees. In January 2020, March 2019 and February 2018, the Supervisory Board of the Bank resolved to award 231,914, 256,436 and 158,960 ordinary shares, respectively, to its certain non-executive employees. All these awards are subject to three-year vesting, with continuous employment being the only vesting condition for all awards. The Group considers 31 January 2020, 10 March 2019 and 14 February 2018 as the grant dates of these awards, respectively. The Group estimates that the fair values of the shares awarded on 31 January 2020, 10 March 2019 and 14 February 2018 were Georgian Lari 56.98, 56.51 and 114.56 per share, respectively.

Summary

Fair value of the shares granted at the measurement date is determined based on available market quotations.

The weighted average fair value of share-based awards at the grant date comprised Georgian Lari 55.89 per share in year ended 31 December 2020 (31 December 2019: Georgian Lari 56.92 per share, 31 December 2018: Georgian Lari 106.38).

The Group's total share-based payment expenses for the year ended 31 December 2020 comprised GEL 54,361 (31 December 2019: GEL 61,272, 31 December 2018: GEL 82,760) and are included in "salaries and other employee benefits", as "salaries and bonuses". Below is the summary of the share-based payments-related data:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Total number of equity instruments awarded	1,002,576	1,701,106	667,558
– Among them, to Management Board	424,793	1,259,000	429,548
Weighted average value at grant date, per share (GEL in full amount)	55.89	56.92	106.38
Value at grant date, total (GEL)	56,031	96,832	71,012
Total expense recognised during the year (GEL)*	(54,361)	(61,272)	(82,760)

* 2019 Expense recognised during the year includes GEL 3,985 recorded in non-recurring expenses. 2018 Expense recognised during the year includes GEL 34,422 recorded in non-recurring expenses.

26. Risk management

Introduction

Risk is inherent in the Group's activities, but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Group's continuing profitability and each individual within the Group is accountable for the risk exposures relating to his or her responsibilities. The Group is exposed to credit risk, liquidity risk and market risk, the latter being subdivided into trading and non-trading risks. It is also subject to operational risks.

The independent risk control process does not include business risks such as changes in the environment, technology and industry. They are monitored through the Group's strategic planning process.

Risk Management structure

In 2019, the Bank commenced the implementation of its new Risk Management Framework and Risk Appetite Framework policies, which are based on Enterprise Risk Management's three lines of defence model and mirror the requirement of the Corporate Governance Code adopted by the NBG. The new framework and policies were fully implemented by the end of 2020. The three lines of defence model enhances the understanding of risk management and control by clarifying roles and duties within the Bank of different risk management bodies and units in order to increase the effective management of risk and control.

Committees operating under the Supervisory Board:

Audit and Corporate Governance Committee

The Audit Committee assists the Supervisory Board in relation to the oversight of the Group's financial and reporting processes. It monitors the integrity of the financial statements and is responsible for governance around both the Internal Audit function and external auditor, reporting back to the Supervisory Board. It reviews the effectiveness of the policies, procedures and systems in place related to, among other operational risks, compliance, IT and Internal Security (including cyber-security), and works closely with the Risk Committee in connection with assessing the effectiveness of the risk management and internal control framework.

Risk Committee

The Risk Committee assists the Supervisory Board in relation to the oversight of risk. It reviews the Group's risk appetite in line with strategy, identifies and monitors risk exposure and the risk management infrastructure, oversees the implementation of strategy to address risk, and in conjunction with the Audit Committee, assesses the strength and effectiveness of the risk management and internal control framework.

Special Committee

The Special Committee assists the Supervisory Board in relation to the oversight of post-demerger processes, including review and approval of certain transactions between the Bank and Georgia Capital Group PLC (former investment arm of BGEO Group PLC) group companies.

Other risk management bodies:

Management Board

The Management Board has overall responsibility for the Bank's asset, liability and Risk Management activities, policies and procedures. In order to effectively implement the Risk Management system, the Management Board delegates individual Risk Management functions to each of the various decision-making and execution bodies within the Bank.

Bank Asset and Liability Management Committee

The Bank's Asset and Liability Management Committee ("ALCO") is the core Risk Management body that establishes policies and guidelines with respect to capital adequacy, market risks and respective limits, funding liquidity risk and respective limits, interest rate and prepayment risks and respective limits, money market general terms and credit exposure limits, that designs and implements respective Risk Management and stress testing models in practice and regularly monitors compliance with the pre-set risk limits.

Internal Audit

The Internal Audit department is responsible for the annual audit of the Group's Risk Management, internal control and corporate governance processes, with the aim of reducing the levels of operational and other risks, auditing the Group's internal control systems and detecting any infringements or errors on the part of the Group's departments and divisions. It examines both the adequacy and the Group's compliance with those procedures. The Group's Internal Audit department discusses the results of all assessments with management, and reports its findings and recommendations to the Audit Committee.

26. Risk management (continued)

Introduction (continued)

Risk measurement and reporting systems

The Group's risks are measured using a method which reflects the expected loss likely to arise in both normal circumstances and unexpected losses, which are an estimate of the ultimate actual loss based on different forecasting models. The models make use of probabilities derived from historical experience, adjusted to reflect the economic environment. The Group runs three different basic scenarios, of which one is base case (forecast under normal business conditions) and the other two are troubled and distressed scenarios, which are worse and worst case scenarios, respectively, that would arise in the event that extreme events which are unlikely to occur do, in fact, occur.

Monitoring and controlling risks are primarily performed based on limits established by the Group. These limits reflect the business strategy and market environment of the Group as well as the level of risk that the Group is willing to accept, with additional emphasis on selected industries. In addition, the Group monitors and measures the overall risk-bearing capacity in relation to the aggregate risk exposure across all risk types and activities.

Information compiled from all the businesses is examined and processed in order to analyse, control and identify early risks. This information is presented and explained to the Management Board, and the head of each business division. The reports include aggregate credit exposures and their limits, exceptions to those limits, liquidity ratios and liquidity limits, market risk ratios and their limits, and changes to the risk profile. Senior management assesses the appropriateness of the expected credit loss on a monthly basis. The Management Board receives a comprehensive credit risk report and ALCO report. These reports are designed to provide all the necessary information to assess and conclude on the risks of the Group.

For all levels throughout the Group, specifically tailored risk reports are prepared and distributed in order to ensure that all business divisions have access to extensive, relevant and up-to-date information.

A daily briefing is given to the Management Board and all other relevant employees of the Group on the utilisation of market limits, proprietary investments and liquidity, plus any other risk developments.

Risk mitigation

As part of its overall Risk Management, the Group uses derivatives and other instruments to manage exposures resulting from changes in interest rates, foreign currencies, equity risks, credit risks, and exposures arising from forecast transactions. While these are intended for hedging, they do not qualify for hedge accounting.

The Group actively uses collateral to reduce its credit risks (see below for more detail).

Excessive risk concentration

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or these counterparties represent related parties to each other, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations also involve combined, aggregate exposures of large and significant credits compared with the total outstanding balance of the respective financial instrument. Concentrations indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographical location.

In order to avoid excessive concentrations of risks, the Group's policies and procedures include specific guidelines to focus on, maintaining a diversified portfolio of financial assets. Identified concentrations of credit risks or liquidity / repayment risks are controlled and managed accordingly.

26. Risk management (continued)

Credit risk

Credit risk is the risk that the Group will incur a loss because its customers fail to discharge their contractual obligations. The Group manages and controls credit risk by setting limits on the amount of risk it is willing to accept for individual counterparties and for geographical, industry, product and currency concentrations, and by monitoring exposures in relation to such limits.

The Group has established a credit quality review process to provide early identification of possible changes in the creditworthiness of counterparties, including regular collateral revisions. Counterparty limits are established by the use of a credit risk classification system, which assigns each counterparty a risk rating. Risk ratings are subject to regular revision.

The credit quality review process allows the Group to assess the potential loss as a result of the risks to which it is exposed and take corrective action. The maximum credit exposure is limited to the carrying value of respective instruments and notional amounts of guarantees and commitments provided.

Derivative financial instruments

Credit risk arising from derivative financial instruments is, at any time, limited to those with positive fair values, as recorded in the statement of the financial position.

Credit-related commitment risks

The Group makes available to its customers guarantees and letters of credit which may require that the Group make payments on their behalf. Such payments are collected from customers based on the terms of the guarantee and letter of credit. They expose the Group to similar risks to loans and these are mitigated by the same control processes and policies.

Credit quality per class of financial assets

The credit quality of financial assets is managed by the Group through internal and external credit ratings used in ECL calculations.

For corporate loan portfolios, the Group runs an internal rating model in which its customers are rated from 1 to 7 using internal grades. The models incorporate both qualitative and quantitative information and, in addition to information specific to each borrower, utilising supplemental external information that could affect the borrower's behaviour. It is the Group's policy to maintain accurate and consistent risk ratings across the credit portfolio. This facilitates focused management of the applicable risks and the comparison of credit exposures across all lines of business, geographic regions and products. The rating system is supported by a variety of financial analytics to provide the main inputs for the measurement of counterparty risk. All internal risk ratings are tailored to the various categories and are derived in accordance with the Group's rating policy. Attributable risk ratings are assessed and updated regularly.

For Retail, Micro and SME loans, the Group uses external ratings provided by Credit Bureau.

The Group's treasury, trading and inter-bank relationships and counterparties comprise financial services institutions, banks and broker-dealers. For these, where external ratings provided by rating agencies are available, the Group Credit Risk department uses such external ratings. For those where external ratings are not available internal ratings are assigned.

26. Risk management (continued)

Credit risk (continued)

The table below shows internal and external grades used in ECL calculating.

Internal Rating Description*	Internal Rating Grades		External Rating Grades	
			Credit Bureau	Standard & Poor's
High grade				
	Aaa	1	A	AAA
	Aa1	2+	B	AA+
	Aa2	2	C1	AA
	Aa3	2-	C2	AA-
	A1	3+	C3	A+
	A2	3		A
	A3	3-		A-
	Baa1	4+		BBB+
	Baa2	4		BBB
	Baa3	4-		BBB-
Standard grade				
	Ba1	5+	D1	BB+
	Ba2	5	D2	BB
	Ba3	5-	D3	BB-
	B1	6+		B+
	B2	6		B
Low grade				
	B3	6-	E1	B-
	Caa1	7+	E2	CCC+
	Caa2	7	E3	CCC
	Caa3	7-		CCC-
	Ca			CC
				C

*Grades are not supposed to be linked to each other across the rating categories above.

26. Risk management (continued)

Credit risk (continued)

The table below shows the credit quality by class of asset in the statement of financial position, presented in gross amounts, based on the Group's credit rating system.

A defaulted financial asset that is past due more than 90 days is assessed as a non-performing loan or as determined on individual basis based on other available information regarding financial difficulties of the borrower.

Cash and cash equivalents, excluding cash on hand

	<u>Stage 1</u>	<u>Total</u>
High grade	1,077,415	1,077,415
Standard grade	95,148	95,148
Low grade	87,355	87,355
Not rated	270	270
Balance at 31 December 2020	<u>1,260,188</u>	<u>1,260,188</u>

Amounts due from credit institutions

	<u>Stage 1</u>	<u>Total</u>
High grade	-	-
Standard grade	1,986,932	1,986,932
Low grade	-	-
Not rated	21,049	21,049
Balance at 31 December 2020	<u>2,007,981</u>	<u>2,007,981</u>

Investment securities measured at FVOCI - debt instruments

	<u>Stage 1</u>	<u>Total</u>
High grade	1,010,177	1,010,177
Standard grade	1,384,245	1,384,245
Low grade	11,003	11,003
Not rated	107,929	107,929
Balance at 31 December 2020	<u>2,513,354</u>	<u>2,513,354</u>

Commercial loans at amortised cost

	<u>Stage 1</u>	<u>Stage 2</u>	<u>Stage 3</u>	<u>POCI</u>	<u>Total</u>
High grade	1,801,002	41,693	-	-	1,842,695
Standard grade	1,142,255	110,608	-	-	1,252,863
Low grade	361,573	194,295	-	7,402	563,270
Not rated	992,053	35,522	-	-	1,027,575
Defaulted					
Non-performing	-	-	236,992	974	237,966
Other	-	-	4,829	-	4,829
Balance at 31 December 2020	<u>4,296,883</u>	<u>382,118</u>	<u>241,821</u>	<u>8,376</u>	<u>4,929,198</u>

Residential mortgage loans at amortised cost

	<u>Stage 1</u>	<u>Stage 2</u>	<u>Stage 3</u>	<u>POCI</u>	<u>Total</u>
High grade	2,521,205	108,883	-	1,283	2,631,371
Standard grade	534,592	102,058	-	4,390	641,040
Low grade	111,250	101,843	-	4,968	218,061
Not rated	120,797	1,431	-	-	122,228
Defaulted					
Non-performing	-	-	110,378	6,056	116,434
Other	-	-	58,098	9,152	67,250
Balance at 31 December 2020	<u>3,287,844</u>	<u>314,215</u>	<u>168,476</u>	<u>25,849</u>	<u>3,796,384</u>

26. Risk management (continued)

Credit risk (continued)

Micro and SME loans at amortised cost	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>POCI</i>	<i>Total</i>
High grade	1,278,947	151,938	-	409	1,431,294
Standard grade	834,885	135,345	-	309	970,539
Low grade	96,053	86,728	-	1,987	184,768
Not rated	439,222	65,394	-	11	504,627
Defaulted					
Non-performing	-	-	144,323	706	145,029
Other	-	-	33,148	49	33,197
Balance at 31 December 2020	2,649,107	439,405	177,471	3,471	3,269,454

Consumer loans at amortised cost	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>POCI</i>	<i>Total</i>
High grade	1,041,103	31,976	-	412	1,073,491
Standard grade	514,395	51,890	-	965	567,250
Low grade	150,067	109,522	-	2,388	261,977
Not rated	198,617	978	-	-	199,595
Defaulted					
Non-performing	-	-	66,765	1,619	68,384
Other	-	-	34,185	3,131	37,316
Balance at 31 December 2020	1,904,182	194,366	100,950	8,515	2,208,013

Gold – pawn loans at amortised cost	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>POCI</i>	<i>Total</i>
High grade	31,765	262	-	-	32,027
Standard grade	42,352	703	-	-	43,055
Low grade	21,929	2,914	-	-	24,843
Not rated	1,730	-	-	-	1,730
Defaulted					
Non-performing	-	-	406	-	406
Other	-	-	1,323	-	1,323
Balance at 31 December 2020	97,776	3,879	1,729	-	103,384

Finance lease receivables	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>POCI</i>	<i>Total</i>
High grade	12,756	7,605	-	-	20,361
Standard grade	8,673	17,403	-	-	26,076
Low grade	201	12,767	-	-	12,968
Not rated	45,716	15,501	-	-	61,217
Defaulted					
Non-performing	-	-	3,595	-	3,595
Other	-	-	15,155	-	15,155
Balance at 31 December 2020	67,346	53,276	18,750	-	139,372

Accounts receivable	<i>Stage 1</i>	<i>Total</i>
Not rated	3,447	3,447
Balance at 31 December 2020	3,447	3,447

Other financial assets	<i>Stage 1</i>	<i>Total</i>
Not rated	41,149	41,149
Balance at 31 December 2020	41,149	41,149

26. Risk management (continued)

Credit risk (continued)

Guarantees issued	Stage 1	Stage 2	Stage 3	Total
High grade	160,612	7,628	-	168,240
Standard grade	40,554	7,414	-	47,968
Low grade	39,485	5,250	-	44,735
Not rated	1,198,042	6	-	1,198,048
Defaulted				
Other	-	-	31,037	31,037
Balance at 31 December 2020	1,438,693	20,298	31,037	1,490,028

Letters of credit	Stage 1	Stage 2	Stage 3	Total
High grade	49,162	-	-	49,162
Standard grade	10,970	-	-	10,970
Low grade	261	-	-	261
Not rated	58,698	-	-	58,698
Defaulted				
Other	-	-	5,940	5,940
Balance at 31 December 2020	119,091	-	5,940	125,031

Undrawn loan facilities	Stage 1	Stage 2	Stage 3	Total
High grade	450,119	2,683	-	452,802
Standard grade	62,708	878	-	63,586
Low grade	15,682	14,740	-	30,422
Not rated	136,726	799	-	137,525
Defaulted				
Other	-	-	1,198	1,198
Balance at 31 December 2020	665,235	19,100	1,198	685,533

Cash and cash equivalents, excluding cash on hand	Stage 1	Total
High grade	936,166	936,166
Standard grade	371,561	371,561
Low grade	174,680	174,680
Not rated	2,802	2,802
Balance at 31 December 2019	1,485,209	1,485,209

Amounts due from credit institutions	Stage 1	Total
High grade	30,957	30,957
Standard grade	1,570,270	1,570,270
Low grade	-	-
Not rated	12,794	12,794
Balance at 31 December 2019	1,614,021	1,614,021

Investment securities measured at FVOCI - debt instruments	Stage 1	Total
High grade	884,565	884,565
Standard grade	771,422	771,422
Low grade	11,040	11,040
Not rated	95,457	95,457
Balance at 31 December 2019	1,762,484	1,762,484

26. Risk management (continued)

Credit risk (continued)

Commercial loans at amortised cost	Stage 1	Stage 2	Stage 3	POCI	Total
High grade	1,639,445	31,717	-	-	1,671,162
Standard grade	588,780	175,331	-	-	764,111
Low grade	334,032	116,850	-	6,583	457,465
Not rated	848,287	25,596	-	-	873,883
Defaulted					
Non-performing	-	-	134,963	-	134,963
Other	-	-	26,781	1,078	27,859
Balance at 31 December 2019	3,410,544	349,494	161,744	7,661	3,929,443
Residential mortgage loans at amortised cost	Stage 1	Stage 2	Stage 3	POCI	Total
High grade	2,130,690	52,274	-	731	2,183,695
Standard grade	481,063	33,680	-	1,968	516,711
Low grade	101,978	73,922	-	3,050	178,950
Not rated	51,228	162	-	-	51,390
Defaulted					
Non-performing	-	-	21,005	3,399	24,404
Other	-	-	88,408	23,125	111,533
Balance at 31 December 2019	2,764,959	160,038	109,413	32,273	3,066,683
Micro and SME loans at amortised cost	Stage 1	Stage 2	Stage 3	POCI	Total
High grade	1,361,741	13,919	-	-	1,375,660
Standard grade	645,784	31,867	-	9	677,660
Low grade	91,539	45,411	-	99	137,049
Not rated	327,802	21,933	-	-	349,735
Defaulted					
Non-performing	-	-	72,911	950	73,861
Other	-	-	45,564	691	46,255
Balance at 31 December 2019	2,426,866	113,130	118,475	1,749	2,660,220
Consumer loans at amortised cost	Stage 1	Stage 2	Stage 3	POCI	Total
High grade	963,492	11,884	-	471	975,847
Standard grade	569,722	15,113	-	206	585,041
Low grade	155,999	82,621	-	1,673	240,293
Not rated	167,582	540	-	-	168,122
Defaulted					
Non-performing	-	-	25,524	548	26,072
Other	-	-	82,890	6,843	89,733
Balance at 31 December 2019	1,856,795	110,158	108,414	9,741	2,085,108
Gold – pawn loans at amortised cost	Stage 1	Stage 2	Stage 3	POCI	Total
High grade	-	-	-	-	-
Standard grade	-	-	-	-	-
Low grade	-	-	-	-	-
Not rated	80,795	1,114	-	-	81,909
Defaulted					
Non-performing	-	-	101	-	101
Other	-	-	3,530	-	3,530
Balance at 31 December 2019	80,795	1,114	3,631	-	85,540
Finance lease receivables	Stage 1	Stage 2	Stage 3	POCI	Total
High grade	14,679	133	-	-	14,812
Standard grade	6,450	692	-	-	7,142
Low grade	7,664	233	-	-	7,897
Not rated	101,439	11,440	-	-	112,879
Defaulted					
Non-performing	-	-	6,457	-	6,457
Other	-	-	10,004	-	10,004
Balance at 31 December 2019	130,232	12,498	16,461	-	159,191

26. Risk management (continued)

Credit risk (continued)

Accounts receivable	<i>Stage 1</i>	<i>Total</i>
Not rated	2,585	2,585
Balance at 31 December 2019	2,585	2,585

Other financial assets	<i>Stage 1</i>	<i>Total</i>
Not rated	45,880	45,880
Balance at 31 December 2019	45,880	45,880

Guarantees issued	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>Total</i>
High grade	178,025	-	-	178,025
Standard grade	36,410	6,220	-	42,630
Low grade	50,215	9,580	-	59,795
Not rated	1,065,866	499	-	1,066,365
Defaulted				
Other	-	-	1,026	1,026
Balance at 31 December 2019	1,330,516	16,299	1,026	1,347,841

Letters of credit	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>Total</i>
High grade	24,503	-	-	24,503
Standard grade	21,388	-	-	21,388
Low grade	1,147	-	-	1,147
Not rated	7,165	-	-	7,165
Defaulted				
Other	-	-	612	612
Balance at 31 December 2019	54,203	-	612	54,815

Undrawn loan facilities	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>Total</i>
High grade	180,375	201	-	180,576
Standard grade	24,818	372	-	25,190
Low grade	6,496	3,438	-	9,934
Not rated	63,960	613	-	64,573
Defaulted				
Other	-	-	1,342	1,342
Balance at 31 December 2019	275,649	4,624	1,342	281,615

Cash and cash equivalents, excluding cash on hand	<i>Stage 1</i>	<i>Total</i>
High grade	318,862	318,862
Standard grade	317,863	317,863
Low grade	65,216	65,216
Not rated	5,503	5,503
Balance at 31 December 2018	707,444	707,444

Amounts due from credit institutions	<i>Stage 1</i>	<i>Total</i>
High grade	29,744	29,744
Standard grade	1,256,325	1,256,325
Low grade	-	-
Not rated	19,861	19,861
Balance at 31 December 2018	1,305,930	1,305,930

26. Risk management (continued)

Credit risk (continued)

Investment securities measured at FVOCI - debt instruments

	<i>Stage 1</i>	<i>Total</i>
High grade	830,008	830,008
Standard grade	1,028,605	1,028,605
Low grade	6,246	6,246
Not rated	71,531	71,531
Balance at 31 December 2018	<u>1,936,390</u>	<u>1,936,390</u>

Commercial loans at amortised cost

	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>POCI</i>	<i>Total</i>
High grade	1,327,033	59,862	-	-	1,386,895
Standard grade	362,875	160,192	-	-	523,067
Low grade	102,328	73,296	-	6,050	181,674
Not rated	425,297	34,479	-	-	459,776
Defaulted					
Non-performing	-	-	187,641	-	187,641
Other	-	-	54,778	987	55,765
Balance at 31 December 2018	<u>2,217,533</u>	<u>327,829</u>	<u>242,419</u>	<u>7,037</u>	<u>2,794,818</u>

Residential mortgage loans at amortised cost

	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>POCI</i>	<i>Total</i>
High grade	1,691,375	18,777	-	311	1,710,463
Standard grade	290,796	7,038	-	-	297,834
Low grade	319,076	60,994	-	533	380,603
Not rated	49,960	-	-	-	49,960
Defaulted					
Non-performing	-	-	23,239	3,455	26,694
Other	-	-	65,010	18,889	83,899
Balance at 31 December 2018	<u>2,351,207</u>	<u>86,809</u>	<u>88,249</u>	<u>23,188</u>	<u>2,549,453</u>

Micro and SME loans at amortised cost

	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>POCI</i>	<i>Total</i>
High grade	1,024,192	7,449	-	-	1,031,641
Standard grade	347,357	10,016	-	-	357,373
Low grade	240,321	45,920	-	5	286,246
Not rated	302,094	21,926	-	5	324,025
Defaulted					
Non-performing	-	-	80,244	1,979	82,223
Other	-	-	47,461	246	47,707
Balance at 31 December 2018	<u>1,913,964</u>	<u>85,311</u>	<u>127,705</u>	<u>2,235</u>	<u>2,129,215</u>

Consumer loans at amortised cost

	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>POCI</i>	<i>Total</i>
High grade	749,583	2,731	-	109	752,423
Standard grade	299,181	4,100	-	-	303,281
Low grade	483,340	93,786	-	194	577,320
Not rated	117,976	529	76	-	118,581
Defaulted					
Non-performing	-	-	38,831	214	39,045
Other	-	-	82,284	3,954	86,238
Balance at 31 December 2018	<u>1,650,080</u>	<u>101,146</u>	<u>121,191</u>	<u>4,471</u>	<u>1,876,888</u>

Gold – pawn loans at amortised cost

	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>POCI</i>	<i>Total</i>
High grade	-	-	-	-	-
Standard grade	-	-	-	-	-
Low grade	-	-	-	-	-
Not rated	75,483	541	-	-	76,024
Defaulted					
Non-performing	-	-	369	-	369
Other	-	-	4,378	-	4,378
Balance at 31 December 2018	<u>75,483</u>	<u>541</u>	<u>4,747</u>	<u>-</u>	<u>80,771</u>

26. Risk management (continued)

Credit risk (continued)

Finance lease receivables	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>POCI</i>	<i>Total</i>
High grade	19,375	1,375	-	-	20,750
Standard grade	7,659	213	-	-	7,872
Low grade	1,914	794	-	-	2,708
Not rated	72,002	3,424	683	-	76,109
Defaulted					
Non-performing	-	-	2,410	-	2,410
Other	-	-	238	-	238
Balance at 31 December 2018	100,950	5,806	3,331	-	110,087

Accounts receivable	<i>Stage 1</i>	<i>Total</i>
Not rated	19,702	19,702
Balance at 31 December 2018	19,702	19,702

Other financial assets	<i>Stage 1</i>	<i>Total</i>
Not rated	29,427	29,427
Balance at 31 December 2018	29,427	29,427

Guarantees issued	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>Total</i>
High grade	165,401	5,697	-	171,098
Standard grade	37,795	5,708	-	43,503
Low grade	17,791	466	-	18,257
Not rated	760,203	8	-	760,211
Defaulted				
Other	-	-	22,498	22,498
Balance at 31 December 2018	981,190	11,879	22,498	1,015,567

Letters of credit	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>Total</i>
High grade	31,381	2,553	-	33,934
Standard grade	4,844	-	-	4,844
Low grade	-	2,355	-	2,355
Not rated	876	-	-	876
Defaulted				
Other	-	-	-	-
Balance at 31 December 2018	37,101	4,908	-	42,009

Undrawn loan facilities	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>Total</i>
High grade	185,926	165	-	186,091
Standard grade	22,951	150	-	23,101
Low grade	19,349	3,495	-	22,844
Not rated	44,350	466	61	44,877
Defaulted				
Other	-	-	1,340	1,340
Balance at 31 December 2018	272,576	4,276	1,401	278,253

26. Risk management (continued)

Credit risk (continued)

The following table shows the ratio of the loan portfolio to the market value of collateral held by the Group in respect of the portfolio. As at 31 December 2020, up to 76.2% of the collateral held has been re-valued within the last two years (31 December 2019: 72.9%). For residential mortgage loans, in cases where the collateral for a loan may not be officially registered until its construction is complete, respective loan is shown as unsecured, even though it is usually secured by the corporate guarantee of the construction company.

		As at 31 December 2020								
		Loan-to-value %								
Total gross		Less than	50%-	80% -	90%-	100%-	200%-	300%-	400%	More than
carrying amount	Unsecured	50%	80%	90%	100%	200%	300%	400%	400%	400%
Commercial loans	4,929,198	615,858	635,951	1,147,875	114,903	146,474	1,139,855	147,898	318,589	661,795
ECL Coverage	3.51%	2.52%	0.45%	1.14%	5.01%	8.62%	8.70%	6.17%	2.84%	0.87%
Residential mortgage loans	3,796,384	90,628	972,294	1,896,005	438,750	200,236	129,234	9,315	2,236	57,686
ECL Coverage	1.28%	3.19%	0.03%	0.77%	2.59%	3.55%	7.87%	4.64%	3.31%	2.86%
Micro and SME loans	3,269,454	353,142	919,623	938,206	264,999	217,848	494,492	38,622	7,581	34,941
ECL Coverage	3.13%	10.74%	0.10%	1.12%	2.08%	5.71%	5.30%	7.79%	13.78%	13.82%
Consumer loans	2,208,013	1,118,714	460,494	436,194	90,076	48,783	49,946	1,055	640	2,111
ECL Coverage	5.15%	9.38%	0.13%	1.01%	2.36%	0.71%	2.66%	4.83%	1.72%	1.94%
Gold – pawn loans	103,384	-	3,340	23,313	72,392	1,748	2,576	2	-	13
ECL Coverage	0.22%	N/A	0.06%	0.06%	0.20%	2.06%	0.78%	0.00%	N/A	76.92%
Loans to customers at amortised cost, gross	14,306,433	2,178,342	2,991,702	4,441,593	981,120	615,089	1,816,103	196,892	329,046	756,546

		As at 31 December 2019								
		Loan-to-value %								
Total gross		Less than	50%-	80% -	90%-	100%-	200%-	300%-	400%	More than
carrying amount	Unsecured	50%	80%	90%	100%	200%	300%	400%	400%	400%
Commercial loans	3,929,443	341,826	588,389	866,246	165,358	185,995	676,067	184,026	231,606	689,930
ECL Coverage	2.31%	2.01%	0.45%	0.04%	0.56%	2.24%	9.89%	0.47%	0.46%	1.01%
Residential mortgage loans	3,066,683	49,727	766,251	1,599,275	479,140	86,572	66,568	9,160	821	9,169
ECL Coverage	0.29%	2.89%	0.05%	0.04%	0.19%	1.68%	4.97%	6.97%	1.83%	1.91%
Micro and SME loans	2,660,220	327,718	750,020	797,114	181,543	156,002	378,363	36,562	12,762	20,136
ECL Coverage	1.67%	7.43%	0.20%	0.26%	0.62%	0.77%	2.78%	4.10%	7.35%	6.64%
Consumer loans	2,085,108	1,159,510	387,116	322,747	93,823	46,122	73,502	547	359	1,382
ECL Coverage	3.49%	6.11%	0.02%	0.15%	0.37%	0.63%	0.82%	14.44%	0.56%	1.52%
Gold – pawn loans	85,540	-	2,810	20,994	52,695	2,701	6,284	1	10	45
ECL Coverage	0.30%	N/A	0.00%	0.03%	0.28%	0.78%	0.51%	0.00%	80.00%	80.00%
Loans to customers at amortised cost, gross	11,826,994	1,878,781	2,494,586	3,606,376	972,559	477,392	1,200,784	230,296	245,558	720,662

Carrying amount per class of financial assets whose terms have been renegotiated

During the year, the Group modified the contractual cash flows on certain loans and advances to customers. All such loans had previously been transferred to at least Stage 2, with a loss allowance measured at an amount equal to lifetime expected credit losses.

The following table provides information on financial assets that were modified while they had a loss allowance measured at an amount equal to lifetime ECL:

Financial assets modified during 2020:	Amortised cost before modification	Net gain (loss) arising from modification
Commercial loans	117,119	83
Residential mortgage loans	364,619	(34)
Micro and SME loans	347,449	(3,347)
Consumer loans	347,562	(4,625)
Gold – pawn loans	-	-
Loans to customers	1,176,749	(7,923)
Finance lease receivables	52,188	(1,172)
Total loans to customers and finance lease receivables	1,228,937	(9,095)

26. Risk management (continued)

Credit risk (continued)

	Amortised cost before modification	Net gain (loss) arising from modification
Financial assets modified during 2019:		
Commercial loans	35,186	(229)
Residential mortgage loans	51,776	(1,761)
Micro and SME loans	77,075	(4,038)
Consumer loans	33,470	(3,332)
Gold – pawn loans	-	-
Loans to customers	197,507	(9,360)
Finance lease receivables	-	-
Total loans to customers and finance lease receivables	197,507	(9,360)
Financial assets modified during 2018:		
Commercial loans	9,529	-
Residential mortgage loans	5,883	(690)
Micro and SME loans	21,852	(1,152)
Consumer loans	19,144	(2,065)
Gold – pawn loans	-	-
Loans to customers	56,408	(3,907)
Finance lease receivables	-	-
Total loans to customers and finance lease receivables	56,408	(3,907)

The gross carrying value of loans that have previously been modified (when they were in Stage 2 or 3) which are now categorised as Stage 1, with loss allowance measured at an amount equal to 12 months expected losses, are shown in the table below (no such loans identified as at 31 December 2018):

	Gross Carrying Amount	Corresponding ECL
Financial assets modified since initial recognition, as at 31 December 2020		
Commercial loans	14,952	(1)
Residential mortgage loans	100,079	(444)
Micro and SME loans	68,748	(1,023)
Consumer loans	42,408	(1,962)
Gold – pawn loans	-	-
Loans to customers	226,187	(3,430)
Finance lease receivables	717	(3)
Total loans to customers and finance lease receivables	226,904	(3,433)
Financial assets modified since initial recognition, as at 31 December 2019		
Commercial loans	-	-
Residential mortgage loans	8	-
Micro and SME loans	27	-
Consumer loans	-	-
Gold – pawn loans	-	-
Loans to customers	35	-
Finance lease receivables	-	-
Total loans to customers and finance lease receivables	35	-

26. Risk management (continued)

Credit risk (continued)

The geographical concentration of the Group's assets and liabilities is set out below:

	2020			
	Georgia	OECD	CIS and other foreign countries	Total
Assets:				
Cash and cash equivalents	775,779	967,820	239,589	1,983,188
Amounts due from credit institutions	1,987,539	-	20,042	2,007,581
Investment securities	1,408,604	922,077	182,791	2,513,472
Loans to customers and finance lease receivables	13,304,984	10,701	687,841	14,003,526
All other assets	972,500	243,632	44,407	1,260,539
	18,449,406	2,144,230	1,174,670	21,768,306
Liabilities:				
Client deposits and notes	11,262,272	859,206	1,931,001	14,052,479
Amounts owed to credit institutions	803,366	2,251,718	69,855	3,124,939
Debt securities issued	82,893	1,450,598	34,067	1,567,558
Lease Liability	90,783	-	4,418	95,201
All other liabilities	176,872	238,725	24,232	439,829
	12,416,186	4,800,247	2,063,573	19,280,006
Net balance sheet position	6,033,220	(2,656,017)	(888,903)	2,488,300

	2019				2018			
	Georgia	OECD	CIS and other foreign countries	Total	Georgia	OECD	CIS and other foreign countries	Total
Assets:								
Cash and cash equivalents	1,020,942	841,866	296,397	2,159,205	789,187	315,081	116,256	1,220,524
Amounts due from credit institutions	1,570,497	30,433	12,744	1,613,674	1,258,544	26,982	19,665	1,305,191
Investment securities	792,613	827,974	140,436	1,761,023	1,020,244	779,097	133,212	1,932,553
Loans to customers and finance lease receivables	11,183,417	2,461	580,876	11,766,754	8,794,495	2,168	432,657	9,229,320
All other assets	934,451	35,144	52,972	1,022,567	746,276	43,937	45,786	835,999
	15,501,920	1,737,878	1,083,425	18,323,223	12,608,746	1,167,265	747,576	14,523,587
Liabilities:								
Client deposits and notes	7,478,013	808,626	1,850,056	10,136,695	6,071,067	658,852	1,466,632	8,196,551
Amounts owed to credit institutions	1,850,651	1,759,038	75,232	3,684,921	1,300,444	1,360,473	88,431	2,749,348
Debt securities issued	72,540	1,998,803	69,438	2,140,781	36,940	1,635,929	38,163	1,711,032
Lease Liability	89,382	-	5,136	94,518	-	-	-	-
All other liabilities	173,315	9,689	5,907	188,911	120,474	9,715	5,439	135,628
	9,663,901	4,576,156	2,005,769	16,245,826	7,528,925	3,664,969	1,598,665	12,792,559
Net balance sheet position	5,838,019	(2,838,278)	(922,344)	2,077,397	5,079,821	(2,497,704)	(851,089)	1,731,028

Liquidity risk and funding management

Liquidity risk is the risk that the Group will be unable to meet its payment obligations when they fall due under normal and stress circumstances. To limit this risk, management has arranged diversified funding sources in addition to its core deposit base, manages assets with liquidity in mind, and monitors future cash flows and liquidity on a regular basis. This incorporates an assessment of expected cash flows and the availability of high-grade collateral which could be used to secure additional funding if required.

The Group maintains a portfolio of highly marketable and diverse assets that can be easily liquidated in the event of an unforeseen interruption of cash flow. The Group also has committed lines of credit that it can access to meet liquidity needs. In addition, the Group maintains a cash deposit (obligatory reserve) with the NBG, the amount of which depends on the level of customer funds attracted.

The liquidity position is assessed and managed by the Group primarily on a standalone Bank basis, based on certain liquidity ratios established by the NBG. The banks are required to maintain a liquidity coverage ratio, which is defined as the ratio of high-quality liquid assets to net cash outflow over the next 30 days. The order requires that, absent a stress-period, the value of the ratio be no lower than 100%. The liquidity coverage ratio as at 31 December 2020 was 138.6% (2019: 136.7%, 2018: 120.1%).

The Bank holds a comfortable buffer on top of Net Stable Funding Ratio (NSFR) requirement of 100%, which came into effect on 1 September 2019. A solid buffer over NSFR provides stable funding sources over a longer time span. This approach is designed to ensure that the funding framework is sufficiently flexible to secure liquidity under a wide range of market conditions. NSFR as at 31 December 2020 was 137.5%, (2019: 132.5%, 2018: 133.6%), all comfortably above the NBG's minimum regulatory requirements.

The Group also matches the maturity of financial assets and financial liabilities and imposes a maximum limit on negative gaps compared with the Bank's standalone total regulatory capital calculated per NBG regulation. The ratios are assessed and monitored monthly and compared against set limits. In the case of deviations, amendment strategies / actions are discussed and approved by ALCO.

26. Risk management (continued)

Liquidity risk and funding management (continued)

The table below summarises the maturity profile of the Group's financial liabilities based on contractual undiscounted repayment obligations. Repayments that are subject to notice are treated as if notice were to be given immediately. However, the Group expects that many customers will not request repayment on the earliest date the Bank could be required to pay, and the table does not reflect the expected cash flows indicated by the Bank's deposit retention history.

Financial liabilities	<i>Less than</i>	<i>3 to 12</i>	<i>1 to 5</i>	<i>Over</i>	
As at 31 December 2020	3 months	months	years	5 years	Total
Client deposits and notes	6,002,499	6,594,584	1,655,563	353,414	14,606,060
Amounts owed to credit institutions	978,391	678,058	1,463,692	558,867	3,679,008
Debt securities issued	73,025	123,355	1,409,255	345,886	1,951,521
Lease liability	6,277	18,823	68,760	21,751	115,611
Derivative financial liabilities	92,554	130,785	24,181	-	247,520
Other liabilities	69,184	2,525	6,656	102	78,467
Total undiscounted financial liabilities	7,221,930	7,548,130	4,628,107	1,280,020	20,678,187

Financial liabilities	<i>Less than</i>	<i>3 to 12</i>	<i>1 to 5</i>	<i>Over</i>	
As at 31 December 2019	3 months	months	years	5 years	Total
Client deposits and notes	3,927,501	5,347,629	996,836	106,542	10,378,508
Amounts owed to credit institutions	2,001,097	516,867	1,153,537	787,759	4,459,260
Debt securities issued	73,144	761,606	1,453,124	334,625	2,622,499
Lease liability	5,937	16,812	65,650	27,503	115,902
Derivative financial liabilities	4,826	5,823	187	-	10,836
Other liabilities	84,429	2,496	2,845	323	90,093
Total undiscounted financial liabilities	6,096,934	6,651,233	3,672,179	1,256,752	17,677,098

Financial liabilities	<i>Less than</i>	<i>3 to 12</i>	<i>1 to 5</i>	<i>Over</i>	
As at 31 December 2018	3 months	months	years	5 years	Total
Client deposits and notes	3,126,421	4,388,790	765,904	79,108	8,360,223
Amounts owed to credit institutions	1,383,079	244,340	1,153,815	302,379	3,083,613
Debt securities issued	54,953	354,362	1,652,340	-	2,061,655
Derivative financial liabilities	10,574	995	-	-	11,569
Other liabilities	50,496	-	-	-	50,496
Total undiscounted financial liabilities	4,625,523	4,988,487	3,572,059	381,487	13,567,556

The table below shows the contractual expiry by maturity of the Group's financial commitments and contingencies.

	<i>Less than</i>	<i>3 to 12</i>	<i>1 to</i>	<i>Over</i>	
	3 months	months	5 years	5 years	Total
31 December 2020	857,447	492,386	933,169	27,436	2,310,438
31 December 2019	504,195	250,739	790,631	145,972	1,691,537
31 December 2018	423,886	337,522	616,522	96,977	1,474,907

The Group expects that not all of the contingent liabilities or commitments will be drawn before expiry of the commitments.

The maturity analysis does not reflect the historical stability of current accounts. Their liquidation has historically taken place over a longer period than indicated in the tables above. These balances are included in amounts due in less than three months in the tables above. Perpetual Tier 1 capital notes are presented in "Over 5 years" bucket given the fact that the management does not consider them to be covered earlier than that.

26. Risk management (continued)

Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchanges, and equity prices. The Group classifies exposures to market risk into either trading or non-trading portfolios. Trading and non-trading positions are managed and monitored using sensitivity analysis.

Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, on the Group's consolidated income statement.

The sensitivity of the consolidated income statement is the effect of the assumed changes in interest rates on the net interest income for the year, based on the floating rate non-trading financial assets and financial liabilities held at 31 December 2020. Changes in basis points are calculated as standard deviations of daily changes in floating rates over the last month multiplied by respective floating rates. During the years ended 31 December 2020, 2019 and 2018, sensitivity analysis did not reveal any significant potential effect on the Group's equity.

	<i>Increase in basis points</i> 2020	<i>Sensitivity of net interest income</i> 2020	<i>Sensitivity of other comprehensive income</i> 2020
Currency			
GEL	15	1,427	1,452
EUR	2	242	-
USD	3	13	-
	<i>Decrease in basis points</i> 2020	<i>Sensitivity of net interest income</i> 2020	<i>Sensitivity of other comprehensive income</i> 2020
Currency			
GEL	15	(1,427)	(1,452)
EUR	2	(242)	-
USD	3	(13)	-
	<i>Increase in basis points</i> 2019	<i>Sensitivity of net interest income</i> 2019	<i>Sensitivity of other comprehensive income</i> 2019
Currency			
GEL	64	4,207	5,806
EUR	2	168	-
USD	7	94	-
	<i>Decrease in basis points</i> 2019	<i>Sensitivity of net interest income</i> 2019	<i>Sensitivity of other comprehensive income</i> 2019
Currency			
GEL	64	(4,207)	(5,806)
EUR	2	(168)	-
USD	7	(94)	-
	<i>Increase in basis points</i> 2018	<i>Sensitivity of net interest income</i> 2018	<i>Sensitivity of other comprehensive income</i> 2018
Currency			
GEL	6	251	1,019
EUR	1	50	(2)
USD	6	121	63
	<i>Decrease in basis points</i> 2018	<i>Sensitivity of net interest income</i> 2018	<i>Sensitivity of other comprehensive income</i> 2018
Currency			
GEL	6	(251)	(1,019)
EUR	1	(50)	2
USD	6	(121)	(63)

26. Risk management (continued)

Market risk (continued)

Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Management Board has set limits on positions by currency based on the NBG regulations. Positions are monitored daily.

The tables below indicate the currencies to which the Group had significant exposure at 31 December 2020 on its monetary assets and liabilities. The analysis calculates the effect of a reasonably possible movement of the currency rate against the Georgian Lari, with all other variables held constant on the income statement. The reasonably possible movement of the currency rate against the Georgian Lari is calculated as a standard deviation of daily changes in exchange rates over the 12 months. A negative amount in the table reflects a potential net reduction in income statement or equity, while a positive amount reflects a net potential increase. During the year ended 31 December 2020, year ended 31 December 2019 and year ended 31 December 2018, sensitivity analysis did not reveal any significant potential effect on the Group's equity.

Currency	<i>Change in currency rate in %</i>	<i>Effect on profit before tax</i>	<i>Change in currency rate in %</i>	<i>Effect on profit before tax</i>	<i>Change in currency rate in %</i>	<i>Effect on profit before tax</i>
	2020		2019		2018	
EUR	15.1%	2,527	7.9%	(308)	9.9%	(324)
USD	13.0%	3,049	6.4%	(2,915)	7.1%	10,877

Prepayment risk

Prepayment risk is the risk that the Group will incur a financial loss because its customers and counterparties repay or request repayment earlier than expected, such as fixed rate mortgages when interest rates fall, or other credit facilities, for similar reasons.

The Group calculates the effect of early repayments by calculating the weighted average rates of early repayments across each loan product individually, applying these historical rates to the outstanding carrying amount of respective products as at the reporting date and multiplying by the weighted average effective annual interest rates for each product. The model does not make a distinction between different reasons for repayment (e.g. relocation, refinancing and renegotiation) and takes into account the effect of any prepayment penalties on the Group's income.

The estimated effect of prepayment risk on net interest income of the Group for the years ended 31 December 2020, 31 December 2019 and 31 December 2018, is as follows:

	<i>Effect on net interest income</i>
2020	(40,748)
2019	(40,014)
2018	(73,870)

26. Risk management (continued)

Operational risk

Operational risk is the risk of loss arising from systems failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss.

Cyber risk, AML and compliance risk

Information-security threats have continued to increase over the past few years and the Group has seen a number of major organisations subject to cyber-attacks. Fortunately, the Group's operations have not been materially affected and the Group has not suffered a data breach. Over the past few years, as the Group's operations have expanded and the focus has been directed towards more digitalisation of banking products and services, there has been seen an increase in electronic crimes, including fraud, although losses have not been significant. Money laundering (ML) and Terrorism financing (TF) risks, which the Bank has measures in place to guard against, continue to evolve globally. The Bank continues to face stringent regulatory and supervisory requirements related to the fight against ML/TF. Failure to comply with these requirements may lead to enforcement action by the regulator, which can result in a pecuniary penalty and negatively impact the Group's reputation.

The Group cannot expect to eliminate all operational risks, but through a control framework and by monitoring and responding to potential risks, the Group is able to manage the risks. Controls include effective segregation of duties, access, authorisation and reconciliation procedures, staff education and assessment processes, including the use of internal audit.

Operating environment

Most of the Group's business is concentrated in Georgia. As an emerging market, Georgia does not possess a well-developed business and regulatory infrastructure that would generally exist in a more mature market economy. Operations in Georgia may involve risks that are not typically associated with those in developed markets (including the risk that the Georgian Lari is not freely convertible outside the country, and undeveloped debt and equity markets). However, over the last few years the Georgian Government has made a number of developments that positively affect the overall investment climate of the country, specifically implementing the reforms necessary to create banking, judicial, taxation and regulatory systems. This includes the adoption of a new body of legislation (including new tax code and procedural laws). In the view of the Board, these steps contribute to mitigating the risks of doing business in Georgia.

The existing tendency aimed at the overall improvement of the business environment is expected to persist. The future stability of the Georgian economy is largely dependent upon these reforms and developments, and the effectiveness of economic, financial and monetary measures undertaken by the Government. However, the Georgian economy is vulnerable to market downturns and economic slowdowns elsewhere in the world.

Regional instability

The Georgian economy is well-diversified and there is no significant dependency on a single country. However, it is dependent on economies of the region, in particular Russia, Turkey, Azerbaijan and Armenia, which are key trading partners. There has been ongoing geopolitical tension, political and economic instability and military conflict in the region, which may have an adverse effect on our business and financial position.

The Group actively monitors regional and local market conditions and risks related to political instability, and the Georgian Government's response thereto. It performs stress and scenario tests in order to assess the impact on its financial position, and develops responsive strategies and action plans. While financial market turbulences and geopolitical tensions affect regional trading partners, Georgia's preferential trading regimes and well-diversified economy in terms of dependency on a single country, support the country to enhance resilience to regional external shocks.

26. Risk management (continued)

Capital risk

The Bank faces the risk of not meeting the minimum capital adequacy requirements set by the NBG. The Bank, like all regulated financial institutions in Georgia, is required to comply with certain capital adequacy ratios set by the NBG. The failure to maintain the minimum capital adequacy requirements may have a material adverse effect on the Group and may compromise its strategic targets.

The Group maintains an actively managed capital base to cover risks inherent to its business. As part of its capital adequacy management framework, the Group continuously monitors market conditions and review market changes, and performs stress and scenario testing to test its position under adverse economic conditions, market and regulatory developments. Capital position is continuously monitored by the management, as well as the Board, to ensure prudent management and timely actions, when necessary. For further details, please refer to Note 30.

COVID-19 pandemic impact risk

The COVID-19 outbreak was declared as a global pandemic at the beginning of 2020 and spread throughout the world. The outlook remains subject to significant uncertainty. The path of the pandemic, the availability of effective treatments, and the associated impact on economic activity, are inherently difficult to predict. Consequently, economic activity in services will continue to suffer in the near term. On the upside, a faster than expected development and distribution of an effective vaccine could boost confidence, support a rebound in tourism and investment, and accelerate the recovery.

At the end of March 2020, the NBG introduced an updated supervisory plan for the Georgian banking sector, aimed at alleviating the negative financial and economic challenges created by the global COVID-19 pandemic in Georgia. The measures, which were introduced with immediate effect, were mainly focused on capital adequacy and liquidity initiatives that allow banks to use existing regulatory capital buffers to support customers in the current financially stressed circumstances, to continue normal business activities as far as possible, and to support the economy through ongoing lending operations.

The Group has introduced a number of resilience protocols and a comprehensive Business Continuity Plan (BCP) aimed at curbing the spread of COVID-19 in Georgia and mitigating the negative impact on its business and the community.

Furthermore, as mentioned above, through mobilisation of financing from international organisations and through its anti-crisis stimulus plan, the Government announced a series of support measures and packages for individuals and businesses to mitigate the negative economic impact of COVID-19.

The Group is monitoring the developing economic trends on the back of the COVID-19 pandemic and its impact on the business, customers and employees on an ongoing basis. There is still significant uncertainty over the magnitude of the global slowdown that will result from this pandemic, and the Group will continue to take appropriate actions to proactively manage evolving circumstances.

Emerging risks

Information compiled from all the businesses is examined and processed in order to analyse, control and identify emerging risks.

The Group has identified Climate Risk as an emerging risk. As such, the Group intends to integrate climate change-related risks into the credit risk framework and the business resilience assessments. In 2021, the Group will be describing and managing climate-related risks in line with the Task Force on Climate-related Financial Disclosures (TCFD) recommendations.

27. Fair value measurements

Fair value hierarchy

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability. The following tables show analysis of assets and liabilities measured at fair value or for which fair values are disclosed by level of the fair value hierarchy, except for cash and short-term deposits for which fair value approximates to their carrying value:

At 31 December 2020	<u><i>Level 1</i></u>	<u><i>Level 2</i></u>	<u><i>Level 3</i></u>	<u><i>Total</i></u>
<i>Assets measured at fair value</i>				
Total investment properties	-	-	234,835	234,835
<i>Land</i>	-	-	10,981	10,981
<i>Residential properties</i>	-	-	146,112	146,112
<i>Non-residential properties</i>	-	-	77,742	77,742
Investment securities	3,229	2,510,135	108	2,513,472
Other assets – derivative financial assets	-	9,154	-	9,154
<i>Assets for which fair values are disclosed</i>				
Amounts due from credit institutions	-	2,007,581	-	2,007,581
Loans to customers and finance lease receivables	-	-	13,707,669	13,707,669
<i>Liabilities measured at fair value</i>				
Other liabilities – derivative financial liabilities	-	247,520	-	247,520
<i>Liabilities for which fair values are disclosed</i>				
Client deposits and notes	-	14,039,791	-	14,039,791
Amounts owed to credit institutions	-	2,660,021	464,918	3,124,939
Debt securities issued	-	1,404,266	222,681	1,626,947
Lease liability	-	-	102,578	102,578
At 31 December 2019				
<i>Assets measured at fair value</i>				
Total investment properties	-	-	228,666	228,666
<i>Land</i>	-	-	56,908	56,908
<i>Residential properties</i>	-	-	75,328	75,328
<i>Non-residential properties</i>	-	-	96,430	96,430
Investment securities	2,316	1,758,312	395	1,761,023
Other assets – derivative financial assets	-	34,559	-	34,559
<i>Assets for which fair values are disclosed</i>				
Amounts due from credit institutions	-	1,613,674	-	1,613,674
Loans to customers and finance lease receivables	-	-	11,917,877	11,917,877
<i>Liabilities measured at fair value</i>				
Other liabilities – derivative financial liabilities	-	10,836	-	10,836
<i>Liabilities for which fair values are disclosed</i>				
Client deposits and notes	-	10,137,502	-	10,137,502
Amounts owed to credit institutions	-	3,385,114	299,807	3,684,921
Debt securities issued	-	1,782,278	416,787	2,199,065
Lease liability	-	-	95,389	95,389

27. Fair value measurements (continued)

Fair value hierarchy (continued)

At 31 December 2018	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Assets measured at fair value				
Total investment properties	-	-	155,183	155,183
<i>Land</i>	-	-	15,094	15,094
<i>Residential properties</i>	-	-	75,171	75,171
<i>Non-residential properties</i>	-	-	64,918	64,918
Investment securities	-	1,932,158	395	1,932,553
Other assets – derivative financial assets	-	35,557	-	35,557
Assets for which fair values are disclosed				
Amounts due from credit institutions	-	1,305,191	-	1,305,191
Loans to customers and finance lease receivables	-	-	9,199,809	9,199,809
Liabilities measured at fair value				
Other liabilities – derivative financial liabilities	-	11,569	-	11,569
Liabilities for which fair values are disclosed				
Client deposits and notes	-	8,192,491	-	8,192,491
Amounts owed to credit institutions	-	2,560,563	188,785	2,749,348
Debt securities issued	-	1,374,229	360,326	1,734,555

The following is a description of the determination of fair value for financial instruments which are recorded at fair value using valuation techniques. These incorporate the Group's estimate of assumptions that a market participant would make when valuing the instruments.

Derivative financial instruments

Derivative financial instruments valued using a valuation technique with market observable inputs are mainly interest rate swaps, currency swaps, forward foreign exchange contracts and option contracts. The most frequently applied valuation techniques include forward pricing and swap models, using present value calculations, as well as standard option pricing models. The models incorporate various inputs including the credit quality of counterparties, foreign exchange spot and forward rates, interest rate curves and implied volatilities.

Trading securities and investment securities

Trading securities and a certain part of investment securities are quoted equity and debt securities. Investment securities valued using a valuation technique or pricing models consist of unquoted equity and debt securities. These securities are valued using models which sometimes only incorporate data observable in the market and at other times use both observable and non-observable data. The non-observable inputs to the models include assumptions regarding the future financial performance of the investee, its risk profile, and economic assumptions regarding the industry and geographical jurisdiction in which the investee operates.

Movements in Level 3 financial instruments measured at fair value

The following tables show a reconciliation of the opening and closing amounts of Level 3 financial assets which are recorded at fair value:

	<u>At 31</u> <u>December</u> <u>2017</u>	<u>Purchase of</u> <u>securities</u>	<u>At 31</u> <u>December</u> <u>2018</u>	<u>At 31</u> <u>December</u> <u>2019</u>	<u>Sale of</u> <u>investment</u> <u>securities</u>	<u>At 31</u> <u>December</u> <u>2020</u>
Level 3 financial assets						
Equity investment securities	201	194	395	395	(287)	108

27. Fair value measurements (continued)

Fair value hierarchy (continued)

Movements in Level 3 non-financial assets measured at fair value

All investment properties are Level 3. Reconciliations of their opening and closing amounts are provided in Note 11.

Impact on fair value of Level 3 financial instruments measured at fair value of changes to key assumptions

The following table shows the impact on the fair value of Level 3 instruments of using reasonably possible alternative assumptions:

	Carrying amount	Effect of reasonably possible alternative assumptions	Carrying amount	Effect of reasonably possible alternative assumptions	Carrying amount	Effect of reasonably possible alternative assumptions
		2020		2019		2018
Level 3 financial assets						
Equity investment securities	108	+/- 16	395	+/- 59	395	+/- 59

In order to determine reasonably possible alternative assumptions, the Group's adjusted key unobservable model inputs are as follows:

For equities, the Group adjusted the price-over-book-value multiple by increasing and decreasing the ratio by 10%, which is considered by the Group to be within a range of reasonably possible alternatives based on the price-over-book-value multiples used across peers within the same geographic area of the same industry.

Description of significant unobservable inputs to valuations of non-financial assets

The following tables show descriptions of significant unobservable inputs to Level 3 valuations of investment properties:

	2020	Valuation technique	Significant unobservable inputs	MIN		MAX		Weighted average	Other key information	Weighted average	
				MIN	MAX	MIN	MAX			MIN	MAX
Investment property	234,835										
Land	10,981	Market approach	Price per square metre	0.001	2.639	0.742	Square metres, land	32	360,001	8,162	
Residential properties	146,112	Market approach	Price per square metre	0.062	3.252	0.983	Square metres, building	15	782	186	
Non-residential properties	77,742										
	69,568	Market approach	Price	34.582	2,190.655	885.635	Square metres, land	70	40,000	3,306	
							Square metres, building	30	7,059	1,543	
	7,658	Income approach	Rent per square metre	0.004	0.051	0.018	Square metres, building	103	2,021	685	
			Occupancy rate	50%	85%	77%					
			Land price per square metre	0.638	1.379	1.051	Square metres, land	209	357	274	
	516	Cost approach	Depreciated Replacement cost per square metre	0.763	0.901	0.840	Square metres, building	298	320	310	

* Price, rate and cost of unobservable inputs in this table are presented in Georgian Lari ("GEL"), unless otherwise indicated.

27. Fair value measurements (continued)

Financial instruments overview

Set out below is an overview of all financial instruments, other than cash and short-term deposits, held by the Group as at 31 December 2020, 31 December 2019 and 31 December 2018:

	<i>At 31 December 2020</i>		
	<i>Amortised cost</i>	<i>Fair value through OCI</i>	<i>Fair value through profit or loss</i>
Financial assets			
Amounts due from credit institutions	2,007,581	-	-
Loans to customers and finance lease receivables	14,003,526	-	-
Accounts receivable and other loans	1,501	-	-
Equity instruments	-	3,410	-
Debt instruments	-	2,510,062	-
Interest rate contracts	-	-	1,549
Foreign currency derivative financial instruments	-	-	7,605
Total	16,012,608	2,513,472	9,154
Financial liabilities			
Client deposits and notes	14,052,479	-	-
Amounts owed to credit institutions	3,124,939	-	-
Debt securities issued	1,567,558	-	-
Lease liability	95,201	-	-
Trade and other payables (in other liabilities)	48,014	-	-
Interest rate contracts	-	-	1,102
Foreign currency derivative financial instruments	-	-	246,418
Total	18,888,191	-	247,520

	<i>At 31 December 2019</i>			<i>At 31 December 2018</i>		
	<i>Amortised cost</i>	<i>Fair value through OCI</i>	<i>Fair value through profit or loss</i>	<i>Loans and receivables</i>	<i>Available-for-sale</i>	<i>Fair value through profit or loss</i>
Financial assets						
Amounts due from credit institutions	1,613,674	-	-	1,305,191	-	-
Loans to customers and finance lease receivables	11,766,754	-	-	9,229,320	-	-
Accounts receivable and other loans	2,585	-	-	19,702	-	-
Equity instruments	-	2,788	-	-	466	-
Debt instruments	-	1,758,235	-	-	1,932,087	-
Interest rate contracts	-	-	2,566	-	-	12,636
Foreign currency derivative financial instruments	-	-	31,993	-	-	22,921
Total	13,383,013	1,761,023	34,559	10,554,213	1,932,553	35,557
Financial liabilities						
Client deposits and notes	10,136,695	-	-	8,196,551	-	-
Amounts owed to credit institutions	3,684,921	-	-	2,749,348	-	-
Debt securities issued	2,140,781	-	-	1,711,032	-	-
Lease liability	94,518	-	-	-	-	-
Trade and other payables (in other liabilities)	39,992	-	-	19,393	-	-
Interest rate contracts	-	-	1,914	-	-	6,360
Foreign currency derivative financial instruments	-	-	8,922	-	-	5,209
Total	16,096,907	-	10,836	12,676,324	-	11,569

27. Fair value measurements (continued)

Fair value of financial instruments that are carried in the financial statements not at fair value

Set out below is a comparison by class of the carrying amounts and fair values of the Group's financial instruments that are carried in the financial statements. The table does not include the fair values of non-financial assets and non-financial liabilities, fair values of other smaller financial assets and financial liabilities, or cash and short-term deposits, fair values of which are materially close to their carrying values.

	<i>Carrying value 2020</i>	<i>Fair value 2020</i>	<i>Unrecognised gain (loss) 2020</i>
Financial assets			
Amounts due from credit institutions	2,007,581	2,007,581	-
Loans to customers and finance lease receivables	14,003,526	13,707,669	(295,857)
Financial liabilities			
Client deposits and notes	14,052,479	14,039,791	12,688
Amounts owed to credit institutions	3,124,939	3,124,939	-
Debt securities issued	1,567,558	1,626,947	(59,389)
Lease liability	95,201	102,578	(7,377)
Total unrecognised change in unrealised fair value			(349,935)

	<i>Carrying value 2019</i>	<i>Fair value 2019</i>	<i>Unrecognised gain (loss) 2019</i>	<i>Carrying value 2018</i>	<i>Fair value 2018</i>	<i>Unrecognised gain (loss) 2018</i>
Financial assets						
Amounts due from credit institutions	1,613,674	1,613,674	-	1,305,191	1,305,191	-
Loans to customers and finance lease receivables	11,766,754	11,917,877	151,123	9,229,320	9,199,809	(29,511)
Financial liabilities						
Client deposits and notes	10,136,695	10,137,502	(807)	8,196,551	8,192,491	4,060
Amounts owed to credit institutions	3,684,921	3,684,921	-	2,749,348	2,749,348	-
Debt securities issued	2,140,781	2,199,065	(58,284)	1,711,032	1,734,555	(23,523)
Lease liability	94,518	95,389	(871)	-	-	-
Total unrecognised change in unrealised fair value			91,161			(48,974)

The following describes the methodologies and assumptions used to determine fair values for those financial instruments which are not already recorded at fair value in the consolidated financial statements.

Assets for which fair value approximates carrying value

For financial assets and financial liabilities that are liquid or have a short-term maturity (less than three months), it is assumed that the carrying amounts approximate to their fair value. This assumption is also applied to demand deposits, savings accounts without a specific maturity, and variable rate financial instruments.

Fixed rate financial instruments

The fair value of fixed rate financial assets and liabilities carried at amortised cost are estimated by comparing market interest rates when they were first recognised with current market rates offered for similar financial instruments. The estimated fair value of fixed interest-bearing deposits is based on discounted cash flows using prevailing money-market interest rates for debts with similar credit risk and maturity. For financial assets and financial liabilities maturing in less than a year, it is assumed that the carrying amounts approximate to their fair value.

28. Maturity analysis of financial assets and liabilities

The table below shows an analysis of financial assets and liabilities according to their contractual maturities, except for current accounts and credit card loans as described below. See Note 26 “Risk management” for the Group’s contractual undiscounted repayment obligations.

	At 31 December 2020							
	On demand	Up to 3 months	Up to 6 months	Up to 1 year	Up to 3 years	Up to 5 years	Over 5 years	Total
Financial assets								
Cash and cash equivalents	1,464,611	518,577	-	-	-	-	-	1,983,188
Amounts due from credit institutions	1,987,538	11,464	-	-	-	-	8,579	2,007,581
Investment securities	307,266	2,101,411	23,664	10,865	12,030	3,079	55,157	2,513,472
Loans to customers and finance lease	-	2,670,945	847,396	1,593,974	3,484,561	2,000,114	3,406,536	14,003,526
Total	3,759,415	5,302,397	871,060	1,604,839	3,496,591	2,003,193	3,470,272	20,507,767
Financial liabilities								
Client deposits and notes	2,206,718	3,761,277	1,164,090	5,348,350	967,733	344,506	259,805	14,052,479
Amounts owed to credit institutions	196,049	778,656	178,604	480,230	638,374	501,080	351,946	3,124,939
Debt securities issued	-	72,744	36,482	78,902	1,145,766	46,258	187,406	1,567,558
Lease liability	-	6,190	6,195	11,738	34,413	22,771	13,894	95,201
Total	2,402,767	4,618,867	1,385,371	5,919,220	2,786,286	914,615	813,051	18,840,177
Net	1,356,648	683,530	(514,311)	(4,314,381)	710,305	1,088,578	2,657,221	1,667,590
Accumulated gap	1,356,648	2,040,178	1,525,867	(2,788,514)	(2,078,209)	(989,631)	1,667,590	
	At 31 December 2019							
	On demand	Up to 3 months	Up to 6 months	Up to 1 year	Up to 3 years	Up to 5 years	Over 5 years	Total
Financial assets								
Cash and cash equivalents	1,538,123	621,082	-	-	-	-	-	2,159,205
Amounts due from credit institutions	1,570,495	30,670	-	-	-	-	12,509	1,613,674
Investment securities	299,241	1,235,464	4,840	4,054	64,495	105,190	47,739	1,761,023
Loans to customers and finance lease	-	1,670,752	803,830	1,578,589	3,324,687	1,700,478	2,688,418	11,766,754
Total	3,407,859	3,557,968	808,670	1,582,643	3,389,182	1,805,668	2,748,666	17,300,656
Financial liabilities								
Client deposits and notes	2,130,711	1,765,582	864,681	4,406,612	836,542	85,343	47,224	10,136,695
Amounts owed to credit institutions	263,975	1,731,425	122,857	355,504	472,232	388,883	350,045	3,684,921
Debt securities issued	-	72,093	638,293	87,636	300,008	879,167	163,584	2,140,781
Lease liability	-	5,879	5,687	10,471	33,555	21,438	17,488	94,518
Total	2,394,686	3,574,979	1,631,518	4,860,223	1,642,337	1,374,831	578,341	16,056,915
Net	1,013,173	(17,011)	(822,848)	(3,277,580)	1,746,845	430,837	2,170,325	1,243,741
Accumulated gap	1,013,173	996,162	173,314	(3,104,266)	(1,357,421)	(926,584)	1,243,741	
	At 31 December 2018							
	On demand	Up to 3 months	Up to 6 months	Up to 1 year	Up to 3 years	Up to 5 years	Over 5 years	Total
Financial assets								
Cash and cash equivalents	1,053,012	167,512	-	-	-	-	-	1,220,524
Amounts due from credit institutions	1,239,365	45,185	976	7,874	-	-	11,791	1,305,191
Investment securities	751,172	941,275	42,499	37,052	108,072	35,115	17,368	1,932,553
Loans to customers and finance lease	-	1,407,587	641,375	1,394,176	2,491,787	1,335,320	1,959,075	9,229,320
Total	3,043,549	2,561,559	684,850	1,439,102	2,599,859	1,370,435	1,988,234	13,687,588
Financial liabilities								
Client deposits and notes	1,588,304	1,525,213	732,943	3,603,586	654,967	52,704	38,834	8,196,551
Amounts owed to credit institutions	118,693	1,268,990	81,927	178,106	526,983	413,146	161,503	2,749,348
Debt securities issued	-	54,524	162,581	173,755	566,570	753,602	-	1,711,032
Total	1,706,997	2,848,727	977,451	3,955,447	1,748,520	1,219,452	200,337	12,656,931
Net	1,336,552	(287,168)	(292,601)	(2,516,345)	851,339	150,983	1,787,897	1,030,657
Accumulated gap	1,336,552	1,049,384	756,783	(1,759,562)	(908,223)	(757,240)	1,030,657	

The Group’s capability to discharge its liabilities relies on its ability to realise equivalent assets within the same period of time. In the Georgian marketplace, where most of the Group’s business is concentrated, many short-term credits are granted with the expectation of renewing the loans at maturity. As such, the ultimate maturity of assets may be different from the analysis presented above. To reflect the historical stability of current accounts, the Group calculates the minimal daily balance of current accounts over the past two years and includes the amount in the “Up to 1 year” category in the table above. The remaining current accounts are included in the “On demand” category. To match the coverage of short-term borrowings from the NBG with the investment securities pledged to secure it, those securities are included in the “On demand” category. Considering credit cards have no contractual maturities, the above allocation per category is done based on the statistical coverage rates observed.

28. Maturity analysis of financial assets and liabilities (continued)

The Group's principal sources of liquidity are as follows:

- deposits;
- borrowings from international credit institutions;
- inter-bank deposit agreements;
- debt issues;
- proceeds from sale of securities;
- principal repayments on loans;
- interest income; and
- fees and commissions income.

As at 31 December 2020, client deposits and notes amounted to GEL 14,052,479 (2019: GEL 10,136,695, 2018: GEL 8,196,551) and represented 73% (2019: 62%, 2018: 64%) of the Group's total liabilities. These funds continue to provide a majority of the Group's funding and represent a diversified and stable source of funds. As at 31 December 2020, amounts owed to credit institutions amounted to GEL 3,124,939 (2019: GEL 3,684,921, 2018: GEL 2,749,348) and represented 16% (2019: 23%, 2018: 21%) of total liabilities. As at 31 December 2020, debt securities issued amounted to GEL 1,567,558 (2019: GEL 2,140,781, 2018: GEL 1,711,032) and represented 8% (2019: 13%, 2018: 13%) of total liabilities.

In the Board's opinion, liquidity is sufficient to meet the Group's present requirements.

The table below shows an analysis of assets and liabilities analysed according to when they are expected to be recovered or settled, except for current accounts which are included in up to 1 year time bucket, noting that respective contractual maturity may expand over significantly longer periods:

	<i>At 31 December 2020</i>		
	<i>Less than 1 year</i>	<i>More than 1 year</i>	<i>Total</i>
Cash and cash equivalents	1,983,188	-	1,983,188
Amounts due from credit institutions	1,999,002	8,579	2,007,581
Investment securities	2,443,206	70,266	2,513,472
Loans to customers and finance lease	5,112,315	8,891,211	14,003,526
Accounts receivable and other loans	1,501	-	1,501
Prepayments	42,510	1,128	43,638
Inventories	5,995	-	5,995
Right-of-use assets	-	82,804	82,804
Investment properties	-	234,835	234,835
Property and equipment	-	346,867	346,867
Goodwill	-	33,453	33,453
Intangible assets	-	110,361	110,361
Income tax assets	21,841	192	22,033
Other assets	285,165	31,239	316,404
Assets held for sale	62,648	-	62,648
Total assets	11,957,371	9,810,935	21,768,306
Client deposits and notes	12,480,435	1,572,044	14,052,479
Amounts owed to credit institutions	1,633,539	1,491,400	3,124,939
Debt securities issued	188,128	1,379,430	1,567,558
Lease liability	24,123	71,078	95,201
Accruals and deferred income	42,441	8,967	51,408
Income tax liabilities	-	62,434	62,434
Other liabilities	299,964	26,023	325,987
Total liabilities	14,668,630	4,611,376	19,280,006
Net	(2,711,259)	5,199,559	2,488,300

28. Maturity analysis of financial assets and liabilities (continued)

	<i>At 31 December 2019</i>			<i>At 31 December 2018</i>		
	<i>Less than 1 year</i>	<i>More than 1 year</i>	<i>Total</i>	<i>Less than 1 year</i>	<i>More than 1 year</i>	<i>Total</i>
Cash and cash equivalents	2,159,205	-	2,159,205	1,220,524	-	1,220,524
Amounts due from credit institutions	1,601,165	12,509	1,613,674	1,293,400	11,791	1,305,191
Investment securities	1,543,599	217,424	1,761,023	1,771,998	160,555	1,932,553
Loans to customers and finance lease	4,053,171	7,713,583	11,766,754	3,443,138	5,786,182	9,229,320
Accounts receivable and other loans	2,585	-	2,585	19,702	-	19,702
Prepayments	37,141	13,976	51,117	32,971	17,097	50,068
Inventories	5,983	-	5,983	8,787	-	8,787
Right-of-use assets	-	95,990	95,990	-	-	-
Investment properties	-	228,666	228,666	-	155,183	155,183
Property and equipment	-	339,726	339,726	-	312,017	312,017
Goodwill	-	33,453	33,453	-	33,453	33,453
Intangible assets	-	95,471	95,471	-	76,569	76,569
Income tax assets	75	207	282	19,234	123	19,357
Other assets	120,061	12,949	133,010	103,646	14,809	118,455
Assets held for sale	36,284	-	36,284	42,408	-	42,408
Total assets	9,559,269	8,763,954	18,323,223	7,955,808	6,567,779	14,523,587
Client deposits and notes	9,167,586	969,109	10,136,695	7,450,046	746,505	8,196,551
Amounts owed to credit institutions	2,473,761	1,211,160	3,684,921	1,647,716	1,101,632	2,749,348
Debt securities issued	798,022	1,342,759	2,140,781	390,860	1,320,172	1,711,032
Lease liability	22,037	72,481	94,518	-	-	-
Accruals and deferred income	39,827	10,237	50,064	44,730	-	44,730
Income tax liabilities	1,563	36,355	37,918	987	27,846	28,833
Other liabilities	100,929	-	100,929	60,739	1,326	62,065
Total liabilities	12,603,725	3,642,101	16,245,826	9,595,078	3,197,481	12,792,559
Net	(3,044,456)	5,121,853	2,077,397	(1,639,270)	3,370,298	1,731,028

29. Related party disclosures

In accordance with IAS 24 “Related Party Disclosures”, parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form.

Related parties may enter into transactions which unrelated parties might not, and transactions between related parties may not be affected on the same terms, conditions and amounts as transactions between unrelated parties. All transactions with related parties disclosed below have been conducted on an arm’s-length basis.

The Bank has re-designed its policies and processes for identifying, assessing, and monitoring the related party transactions. The Bank’s risk compliance risk management framework, at all levels, is subject to regular review by the Bank’s Internal Audit department and external assurance service providers.

The volumes of related party transactions, outstanding balances at the year-end, and related expenses and income for the year are as follows:

	At 31 December 2020			At 31 December 2019			At 31 December 2018		
	The parent	Entities under common control	Key management personnel*	The parent	Entities under common control	Key management personnel*	The parent	Entities under common control	Key management personnel*
Loans outstanding at 1 January, gross	2,461	1,893	6,718	2,168	407	1,654	8,981	103,141	2,358
Loans issued during the year	12,823	-	7,798	675	1,730	6,347	2,168	609	2,768
Loan repayments during the year	(5,853)	(1,750)	(5,322)	(701)	(380)	(3,500)	(8,981)	(1,726)	(2,474)
Other movements**	1,270	(143)	1,452	319	136	2,217	-	(101,617)	(998)
Loans outstanding at 31 December, gross	10,701	-	10,646	2,461	1,893	6,718	2,168	407	1,654
Less: allowance for impairment at 31 December	-	-	(9)	-	-	(12)	-	-	(1)
Loans outstanding at 31 December, net	10,701	-	10,637	2,461	1,893	6,706	2,168	407	1,653
Interest income on loans	413	84	424	147	138	304	25	2,992	62
Expected credit loss	-	-	(69)	-	-	(30)	-	-	-
Deposits at 1 January	39,504	50,673	30,475	46,012	32,437	14,472	42,720	396,712	25,717
Deposits received during the year	2,363	20,554	23,211	18,274	29,666	21,222	3,299	2,701	9,363
Deposits repaid during the year	(34,994)	(2,565)	(19,565)	(24,877)	(9,952)	(14,402)	-	(25,826)	(774)
Other movements**	225	858	(1,502)	95	(1,478)	9,183	(7)	(341,150)	(19,834)
Deposits at 31 December	7,098	69,520	32,619	39,504	50,673	30,475	46,012	32,437	14,472
Interest expense on deposits	(1,777)	(809)	(1,249)	(1,761)	(720)	(1,117)	(989)	(2,579)	(410)
Borrowings at 1 January	-	-	-	-	-	-	386,508	-	-
Borrowings repaid during the year	-	-	-	-	-	-	(372,110)	-	-
Other movements**	-	-	-	-	-	-	(14,398)	-	-
Borrowings at 31 December	-	-	-	-	-	-	-	-	-
Interest expense on borrowings	-	-	-	-	-	-	(5,620)	-	-
Loss from early repayments of borrowings	-	-	-	-	-	-	(10,432)	-	-
Debt securities at 1 January	35,264	589	-	-	472	-	-	32,066	-
Debt securities received during the period	708	-	-	35,308	-	-	-	-	-
Debt securities repaid during the period	(37,298)	-	-	(1,050)	-	-	-	-	-
Other movements**	2,034	148	-	1,006	117	-	-	(31,594)	-
Debt securities at 31 December	708	737	-	35,264	589	-	-	472	-
Interest expense on debt securities issued	(1,619)	(47)	-	(1,150)	(37)	-	-	(10,401)	-
Commitments and guarantees issued	-	-	176	-	-	-	-	-	-

* Key management personnel includes members of BOG’s Supervisory Board, BOG’s Management Board and key executives of the Group.

** In 2019, other movements for the key management personnel accounts mainly relate to the net effect of the change of the key management members. In 2018, other movements mainly relate to the Demerger.

Compensation of key management comprised the following:

	2020	2019	2018
Salaries and other benefits	9,197	13,041	4,504
Share-based payments compensation *	27,188	39,553	56,711
Social security costs	-	-	69
Total key management compensation	36,385	52,594	61,284

* In 2019 and 2018, share-based compensation included GEL 3,985 and 28,347, respectively, for key management personnel reflected in the non-recurring items.

Key management personnel do not receive cash-settled compensation, except for fixed salaries. The major part of the total compensation is share-based (Note 25). The number of key management personnel at 31 December 2020 was 20 (31 December 2019: 22, 31 December 2018: 16).

30. Capital adequacy

The Group maintains an actively managed capital base to cover risks inherent to the business. The adequacy of the Group's capital is monitored using, among other measures, the ratios established by the NBG in supervising the Bank.

During the year ended 31 December 2020, the Bank and the Group complied in full with all its externally imposed capital requirements.

The primary objectives of the Group's capital management are to ensure that the Bank complies with externally imposed capital requirements and that the Group maintains strong credit ratings and healthy capital ratios in order to support its business and to maximise shareholder value. The Group manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividend payment to shareholders, return capital to shareholders or issue capital securities. No changes were made in the objectives, policies and processes from the previous years.

NBG (Basel III) capital adequacy ratio

In December 2017, the NBG adopted amendments to the regulations relating to capital adequacy requirements, including amendments to the regulation on capital adequacy requirements for commercial banks, and introduced new requirements on the determination of the countercyclical buffer rate, on the identification of systematically important banks, on determining systemic buffer requirements and on additional capital buffer requirements for commercial banks within Pillar 2. The NBG requires the Bank to maintain a minimum total capital adequacy ratio of risk-weighted assets, computed based on the Bank's standalone special-purpose financial statements prepared in accordance with NBG regulations and pronouncements, based on Basel III requirements.

At the end of March 2020, NBG introduced an updated supervisory plan for the Georgian banking sector, aimed at alleviating the negative financial and economic challenges created by the global COVID-19 pandemic in Georgia.

Following capital adequacy initiatives were introduced:

- Combined buffer - the conservation buffer requirement of 2.5% of risk-weighted assets has been reduced to 0%.
- Pillar 2 requirements:
 - Currency induced credit risk buffer (CICR) requirement reduced by two-thirds.
 - The phase-in of additional credit portfolio concentration risk buffer (HHI) and net GRAPE buffer requirements on Common Equity Tier 1 (CET1) and Tier 1 capital, planned at the end of March 2020, has been postponed indefinitely; however, the phase-in of additional HHI and GRAPE buffer requirements were postponed till end of March 2021 as subsequently instructed by the NBG.
 - The possibility of fully or partially releasing the remaining requirements of Pillar 2 buffers (HHI, CICR, net GRAPE), if necessary, remains open.
- During the period the banks are allowed to partially or fully use the Pillar 2 and conservation buffers, the banks are restricted to make capital distribution in any form.

NBG requested the Georgian banks to create general provisions under the local accounting basis in the first quarter of 2020, the accounting basis is that used for calculation of capital adequacy ratios. The specific quantum of the provision reflects the NBG's current expectation of estimated credit losses on the lending book of the banking system for the entire economic cycle, given current economic expectations. The NBG considers the banking system capital ratios to be sufficiently in excess of the expected minimum capital requirements, to be able to absorb this upfront general provision, whilst maintaining sufficiently comfortable buffers over the required minimum capital ratios.

As at 31 December 2020, 31 December 2019 and 31 December 2018, the Bank's capital adequacy ratio on this basis was as follows:

	2020	2019	2018
Tier 1 capital	1,989,190	1,887,571	1,379,953
Tier 2 capital	830,145	616,113	502,355
Total capital	2,819,335	2,503,684	1,882,308
Risk-weighted assets	16,040,094	13,868,169	11,338,660
Tier 1 capital ratio	12.4%	13.6%	12.2%
Total capital ratio	17.6%	18.1%	16.6%
Min. requirement for Tier 1 capital ratio	9.2%	12.2%	11.4%
Min. requirement for Total capital ratio	13.8%	17.1%	15.9%

30. Capital adequacy (continued)

Capital adequacy ratio under Basel Capital Accord 1988

The Bank's capital adequacy ratio based on the consolidated statement of financial position and computed in accordance with the Basel Capital Accord 1988, with subsequent amendments including the amendment to incorporate market risks, as at 31 December 2020, 31 December 2019 and 31 December 2018, was as follows:

	<u>2020</u>	<u>2019</u>	<u>2018</u>
Tier 1 capital	2,377,622	2,051,119	1,719,989
Less: Deductions - Goodwill	(33,453)	(33,453)	(33,453)
Tier 2 capital	1,278,661	906,275	580,408
Less: Deductions from capital	(10)	(10)	(9)
Total capital	<u>3,622,821</u>	<u>2,923,931</u>	<u>2,266,935</u>
Risk-weighted assets	<u>15,628,422</u>	<u>15,110,852</u>	<u>12,014,414</u>
Total capital ratio	23.2%	19.3%	18.9%
Tier 1 capital ratio	<u>15.0%</u>	<u>13.4%</u>	<u>14.0%</u>
Minimum capital adequacy ratio	<u><u>8.0%</u></u>	<u><u>8.0%</u></u>	<u><u>8.0%</u></u>

31. Events after the reporting period

In January 2021, the Bank drew down EUR 60 million under the loan agreements signed with the European Investment Bank ("EIB") with a maturity of seven years.

In March 2021, the Bank drew down USD 20 million under subordinated syndicated loan agreement arranged by FMO - Dutch entrepreneurial development bank in collaboration with other participating lenders signed in December 2019 and amended in December 2020.